

Assumptions about staffing

Ratio of Wraparound Facilitators to child: 1:10

\$500 per child per year for flex funds

Travel costs estimated at 50 miles per direct care staff per day at IRS rate of \$0.51 per mile

Overhead costs account for facilities, recruitment, training, equipment, etc.

CSOC Wraparound Agency 3 Teams		240 children/families			
	Level	FTE		Salary	Expense
Executive Director	BA/MA	1	\$	95,000	\$ 95,000
Business Manager/IT	BA	1	\$	58,000	\$ 58,000
Wraparound Facilitators	BA	24	\$	44,000	\$ 1,056,000
WF Team supervisors	MA	2	\$	52,000	\$ 104,000
Licensed Clinical Director/team supervisor	MA	1	\$	68,000	\$ 68,000
Quality Improvement/Data Director	MA	1	\$	52,000	\$ 52,000
Community resource specialist	AA/BA	1	\$	40,000	\$ 40,000
Adm. Asst	HS/AA	5	\$	30,000	\$ 150,000
Sub Total FTE		36			\$ 1,623,000
Employee Related Expenses (Benefits and taxes)		30%			\$ 695,571
Total Payroll costs					\$ 2,318,571
Program Related Expenses (travel) 50 miles per direct care staff per day					\$ 159,120
Overhead Costs		15%			\$ 347,786
Total Program Costs					\$ 2,825,477
Cases per month.		240			
Flex funds @ \$42 per recipient per month			\$	120,960	
Total Costs with Flex funds					\$ 2,946,437

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CSOC Wraparound Agency 3 Team Model

	Assumptions regarding Onboarding of Staff												FTEs
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
Executive Director	1	1	1	1	1	1	1	1	1	1	1	1	1
Business Manager/IT	1	1	1	1	1	1	1	1	1	1	1	1	1
Wraparound Facilitators	4	6	8	10	12	14	16	18	20	22	24	24	24
WF Team supervisors	1	1	1	1	2	2	2	2	2	2	2	2	2
Licensed Clinical Director/team supervisor	1	1	1	1	1	1	1	1	1	1	1	1	1
Quality Improvement/Data Director	0	1	1	1	1	1	1	1	1	1	1	1	1
Community resource specialist	0	1	1	1	1	1	1	1	1	1	1	1	1
Adm. Asst	1	1	2	2	3	3	3	4	4	4	5	5	5
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1 Expenses
Salary Expenses	\$ 39,917	\$ 54,917	\$ 64,750	\$ 72,083	\$ 86,250	\$ 93,583	\$ 100,917	\$ 110,750	\$ 118,083	\$ 125,417	\$ 135,250	\$ 135,250	\$ 1,137,167
Benefits	\$ 17,107	\$ 23,536	\$ 27,750	\$ 30,893	\$ 36,964	\$ 40,107	\$ 43,250	\$ 47,464	\$ 50,607	\$ 53,750	\$ 57,964	\$ 57,964	\$ 487,357
Travel	\$ 2,210	\$ 3,315	\$ 4,420	\$ 5,525	\$ 6,630	\$ 7,735	\$ 8,840	\$ 9,945	\$ 11,050	\$ 12,155	\$ 13,260	\$ 13,260	\$ 98,345
Overhead (1/12 of annual)	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 28,982	\$ 347,786
Flex Funds (based on clients in service)	\$ -	\$ 840	\$ 1,596	\$ 2,688	\$ 3,528	\$ 4,368	\$ 5,208	\$ 6,048	\$ 6,888	\$ 7,728	\$ 8,568	\$ 9,408	\$ 56,868
Total Expenses	\$ 88,216	\$ 111,590	\$ 127,498	\$ 140,171	\$ 162,354	\$ 174,776	\$ 187,197	\$ 203,189	\$ 215,611	\$ 228,032	\$ 244,024	\$ 244,864	\$ 2,127,523

Assume caseload takes 4 months per wraparound facilitator to reach capacity

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Caseload Progression - Individual Wrap Facilitator	0	5	7	10	10	10	10	10	10	10	10	10
Agency Caseload Progression	0	20	38	64	84	104	124	144	164	184	204	224
	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
	234	240	240	240	240	240	240	240	240	240	240	240

Payment Per Child Per Month (Daily Rate of \$34 multiplied by average days in a month (365/12)) \$ 1,034.17

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Add'l Funding Yr 1
Estimated Medicaid Revenue	\$ -	\$ 20,683	\$ 39,298	\$ 66,187	\$ 86,870	\$ 107,553	\$ 128,237	\$ 148,920	\$ 169,603	\$ 190,287	\$ 210,970	\$ 231,653	
Additional Start-up Funding Required	\$ 88,216	\$ 90,906	\$ 88,200	\$ 73,985	\$ 75,484	\$ 67,222	\$ 58,960	\$ 54,269	\$ 46,007	\$ 37,745	\$ 33,054	\$ 13,211	\$ 727,261
	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Add'l Funding Yr 2
Estimated Medicaid Revenue	\$ 241,995	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	\$ 248,200	
Additional Start-up Funding Required	\$ 3,289	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (2,664)	\$ (26,010)

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