



## Office of State Procurement Contract Certification of Approval

**This certificate serves as a confirmation that the Office of State Procurement has reviewed and approved the contract referenced below.**

**Reference Number:** 2000441826

**Amendment Number:** 10

**Vendor:** LOUISIANA HEALTHCARE CONNECTIONS INC

**Description:** Managed Care Organizations - Emergency

**Approved By:** PAMELA RICE

**Approval Date:**

AMENDMENT TO  
AGREEMENT BETWEEN STATE OF LOUISIANA  
LOUISIANA DEPARTMENT OF HEALTH

Amendment #: 10

LAGOV#: 2000441826

LDH #: \_\_\_\_\_

Original Contract Amount \_\_\_\_\_

Original Contract Begin Date 01-01-2020

Original Contract End Date 12-31-2020

RFP Number: N/A

MVA

(Regional/ Program/  
Facility

Medical Vendor Administration

Bureau of Health Services Financing

AND

Louisiana Healthcare Connections, Inc.

Contractor Name

AMENDMENT PROVISIONS

**Change Contract From:** Current Maximum Amount: \$9,665,714,532.40

Current Contract Term : 01/01/20-12/31/22

CF-1  
12) Maximum Contract Amount: \$9,665,714,532.40  
13) Estimated Amounts by Fiscal Year: FY20: \$1,374,044,865.50; FY21: \$3,368,612,295.00 ; FY22: \$3,290,734,081.32; FY23: \$1,632,323,290.58  
  
See Attachment B - Statement of Work.

**Change Contract To:** If Changed, Maximum Amount: \$9,672,147,800.38

If Changed, Contract Term: N/A

CF-1  
12) Maximum Contract Amount: \$9,672,147,800.38  
13) Estimated Amounts by Fiscal Year: FY20: \$1,374,044,865.50; FY21: \$3,368,612,295.00 ; FY22: \$3,297,167,349.30; FY23: \$1,632,323,290.58  
  
See Attachment B10- Changes to Statement of Work.

**Justifications For Amendment:**

Revisions contained in this amendment are within scope and comply with the terms and conditions as set forth in the RFP.  
  
This revision establishes a reimbursement methodology for the implementation of a COVID-19 vaccination enrollee incentive program with the goal of increasing COVID-19 vaccination rates.

This Amendment Becomes Effective: 01-01-2022

This amendment contains or has attached hereto all revised terms and conditions agreed upon by contracting parties.

IN WITNESS THEREOF, this amendment is signed and entered into on the date indicated below.

**CONTRACTOR**

Louisiana Healthcare Connections, Inc.

**STATE OF LOUISIANA  
LOUISIANA DEPARTMENT OF HEALTH**

**Secretary, Louisiana Department of Health or Designee**

DocuSigned by:  
*Jamie Schlottman* /21/2022  
CONTRACTOR SIGNATURE \_\_\_\_\_ TE \_\_\_\_\_  
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PRINT NAME James E. Schlottman

CONTRACTOR TITLE CEO / Plan President

DocuSigned by:  
*Patrick Gillies* 2/28/2022  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
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NAME Patrick Gillies

TITLE Medicaid Executive Director

OFFICE Louisiana Department of Health

PROGRAM SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

NAME \_\_\_\_\_

**Contract Amendment 10  
Attachment B10**

Changes to Statement of Work

Item	Change From:	Change To:	Justification
1	[new provisions]	<p><u>5.20. Reimbursement for COVID-19 Vaccine Incentive Distribution</u></p> <p><u>5.20.1. Effective January 1, 2022, and contingent on CMS approval of the enrollee incentive program, LDH will pay the MCO, on a monthly, administrative cost basis, for the costs of COVID-19 vaccine incentive distribution to MCO enrollees in accordance with the Louisiana Medicaid COVID-19 “Shot Per 100,000” COVID vaccine administration enrollee incentive program. The enrollee incentive amount paid shall be determined by LDH. MCOs are entitled to a 9% administration fee in addition to the amount of the incentive distributed through the “Shot Per 100,000” program. All payments associated with this program shall be paid separately from the capitation rates on an administrative cost basis. LDH will identify eligible enrollees by leveraging existing data extraction processes and weekly COVID vaccine administration reports and by utilizing MCO internal resources. MCOs will use various data sources and internal databases to confirm enrollee eligibility for the incentive.</u></p> <p><u>5.20.2 The MCO shall submit all data related to the vaccine incentive in accordance with the terms and conditions of this Contract and the reporting template developed for the “Shot Per 100,000” program.</u></p> <p><u>5.20.3. The MCO shall report expenditures on a date of service basis for COVID-19 vaccine incentive distribution payment amounts.</u></p> <p><u>5.20.4. The MCO shall distribute the incentive to enrollees within five (5) business days of LDH validating the enrollee’s eligibility to receive an incentive.</u></p>	<p>This revision establishes a reimbursement methodology to align with the implementation of a COVID-19 vaccination enrollee incentive program.</p>