

**Early Childhood Support Services (ECSS)  
Request for Information  
RFI # 3000020188**

**ADDENDUM NO. 02  
QUESTIONS & ANSWERS**

The following information is being provided in response to the referenced solicitation:

\*\*\*\*\*

1. From my understanding, this RFI is for a management entity, correct?

**Response: Yes, this RFI is for a management entity.**

Could the statewide network of FRCs be considered a management entity, with individual FRCs as possible service providers?

**Response: As indicated in the RFI an organization who shows a demonstrated capacity to provide state-level coordination, administration, and management of the ECSS program can be considered a management entity. The RFI also states that the potential management entity for the ECSS program shall be able to provide through an expansive network of subcontracted locally based providers for all program participants the core specialized behavioral health services and care coordination. Further, the management entity shall develop and manage an adequate provider network for all covered benefits and services which ensures timely access to care for enrollees in both rural and urban parishes.**

**\*Note: "FRCs" in the inquiry refers to Family Resource Centers.**

2. I am writing in reference to the Request for Information (RFI) for Early Childhood Supports and Services (ECSS) Program, Solicitation number 3000020188. Would you please provide clarification on the following section?

**In-Kind Services (2 pages)**

If applicable, present a description of the in-kind services of monetary value reasonably determined by LDH to be an amount no less than 5% of the total contract amount that your entity plans to provide, that would meet the stipulations of a Cooperative Endeavor Agreement. This should describe services in the form of marketing, education, training, or otherwise, as related to the services at issue in order to satisfy a cooperative endeavor collaboration between the parties.

Specifically, on what amount is the 5% to be based, and over what number of years?

**Response: The Office of Behavioral Health (OBH) hopes to enter into a multi-year agreement. The total budget amount for such an agreement has not been determined at this time; a proposed budget will be developed during formal negotiations and/or in**

response to an RFP. To qualify as a Cooperative Endeavor Agreement, the 5% in-kind will be required for each year of the agreement and is based on the yearly amount of the contract.

“In-Kind” match is a type of match, usually non-cash. Typically this would be services provided by the contractor for the project that they are not charging to LDH. For example, LDH will reimburse the Contractor for their subcontractor services at cost (remove and dispose of asbestos), but the Contractor will provide project management and reporting as an “in-kind” match. The Contractor will not invoice LDH for their time or costs.

Also, are there any specific guidelines or limitations that need to be followed regarding the services proposed to meet the stipulations of a Cooperative Endeavor Agreement?

Response: The only type of limitations or guidelines that must be met for a CEA are outlined by the Legislative Auditor in a section called the AG Test or the “Three-Prong” test. The entity spending the funds must have the legal authority to do so and must be able to show: 1.) A public purpose for the expenditure or transfer that comports with the governmental purpose that the public entity has legal authority to pursue; 2.) That the expenditure or transfer, taken as a whole, does not appear to be gratuitous; and 3.) That the public entity has a demonstrable, objective, and reasonable expectation of receiving at least equivalent value in exchange for the expenditure of public funds.

3. Section 1.1 Page 3

What is the anticipated number of children and families served through the ECSS Program?

Response: The number of children and families to be served has not been determined at this time, and will be based on the management entity’s assessment of target population and need across the state.

Section 1.2 Page 3

How many locally and regionally based ECSS provider sites will the ECSS management entity be responsible for credentialing and contracting?

Response: There is no pre-determined number of provider sites at this time. The management entity shall develop and manage an adequate provider network for all covered benefits and services which ensures timely access to care for enrollees in both rural and urban parishes. The ECSS management entity shall be able to implement a selection process for local/regional sites, following standards for number of sites statewide and dispersal based on population and need. The ECSS management entity shall ensure provider and service development and the ability of local/regional ECSS sites to deliver high-quality care to infants, young children, and their families.

4. I have two questions in regards to the RFI posted for the ECSS program.

1. What are the terms for the contract/CEA in regards to the length & start/end dates?

Response: OBH hopes to enter into a multi-year agreement, however the start and end dates have not yet been determined.

2. The RFI asked for information in regards to the in-kind services that will be provided and stated that the value can be no less than 5% of the total contract amount. What is the contract amount?

Response: OBH hopes to enter a multi-year agreement either through a contract or CEA agreement. The amount of the agreement is not set and will be determined through negotiations. The 5% in-kind will be required for each year of a CEA agreement if that is the mechanism utilized.

\*\*\*\*\*  
**THIS ADDENDUM IS HEREBY OFFICIALLY MADE A PART OF THE REFERENCED SOLICITATION # 3000020188**

By: Beth Scalco, LCSW, MPA  
Special Projects Manager  
Office of Behavioral Health  
Email: Beth.scalco2@la.gov