

LOUISIANA



FORENSIC SUPERVISED TRANSITIONAL RESIDENTIAL AND AFTERCARE PROGRAM

**STATE OF LOUISIANA
DEPARTMENT OF HEALTH AND HOSPITALS
OFFICE OF BEHAVIORAL HEALTH
EASTERN LOUISIANA MENTAL HEALTH SYSTEM**

**RFP # 305PUR-DHHRFP- FSTRAP-2015-OBH
Proposal Due Date/Time: January 27, 2015
4:00pm CT**

Release Date: December 23, 2014

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Glossary

648B: Irrestorably Incompetent

CFS: Community Forensic Services

Contractor: successful proposer who has been awarded and entered into a contract with OBH to provide services outlined in this RFP

DSM-V: Diagnostic and Statistical Manual of Mental Disorders – Volume V (text revision) published by the American Psychiatric Association

DHH or Department: Department of Health and Hospitals

ELMHS: Eastern Louisiana Mental Health System

Emergency Discharge: Any discharge resulting from an individual's failure to comply with the requirements of the FSTRA

FAC: Forensic Aftercare Clinic

FSTRA: Forensic Supervised Transitional Residential and Aftercare Program

IST/IPT: Incompetent to Stand/Proceed to Trial

LOCUS: Level of Care Utilization System: clinical tool that evaluates and determines level of care placements for psychiatric services

NGBRI: Not Guilty by Reason of Insanity

Original: Must be signed in ink

Planned Discharge: Any discharge to a less restrictive setting resulting from the client meeting individual service plan goals, or any discharge to a more restrictive setting resulting from a determination that the client is not benefitting from the current placement

Proposer: An individual or organization submitting a proposal in response to an RFP

Redacted Proposal: The removal of confidential and/or proprietary information from one copy of the proposal for public records purposes.

Shall, Will, Must: Denotes a mandatory requirement - failure to include is grounds for disqualification of the entire proposal

Should, May, Can: Denotes a preference, but not a mandatory requirement

I. GENERAL INFORMATION

A. Background

1. The mission of the Department of Health and Hospitals (DHH) is to protect and promote health and to ensure access to medical, preventive, and rehabilitative services for all citizens of the State of Louisiana. The Department of Health and Hospitals is dedicated to fulfilling its mission through direct provision of quality services, the development and stimulation of services of others, and the utilization of available resources in the most effective manner.
2. DHH is comprised of the Medical Vendor Administration (Medicaid), the Office for Citizens with Developmental Disabilities, the Office of Behavioral Health, the Office of Aging and Adult Services, and the Office of Public Health. Under the general supervision of the Secretary, these principal offices perform the primary functions and duties assigned to DHH.
3. DHH, in addition to encompassing the program offices, has an administrative office known as the Office of the Secretary, a financial office known as the Office of Management and Finance, and various bureaus and boards. The Office of the Secretary is responsible for establishing policy and administering operations, programs, and affairs.
4. The mission of the Office of Behavioral Health (OBH) is to advance a Resiliency, Recovery and Consumer focused system of person centered care utilizing best practices and evidence based practices that are effective and efficient as supported by data from measuring outcomes, quality and accountability. The Eastern Louisiana Mental Health System (ELMHS) is a twenty-four hour a day mental health care system, with over 570 licensed hospital beds on two campuses, an outpatient aftercare clinic, and a statewide network that monitors approximately 350 conditionally discharged forensic clients.

B. Purpose of RFP

1. The purpose of this RFP is to solicit proposals from qualified proposers to provide a provide a DHH Licensed, Shelter care Group Home located in DHH Region 2 for the severely/persistently mentally ill (S/PMI) adult male population with an array of services to clients discharged from ELMHS. Services shall include: 24 hour supervision with a 1:10 ratio, 1 staff to 10 clients, from 8:00AM - 5:00PM and a 1:20 ratio, 1 staff to 20 clients, from 5:00PM – 8:00AM. Other services are community groups, independent living skills (meal preparation, shopping, household chores), crisis services, medication monitoring, and transportation to appointments, recreational outings and other social activities for adult males with severe and persistent mental illness.

2. Contractor shall secure supervised living arrangements in Louisiana's Greater New Orleans Metropolitan Area, for approximately 22 – 28 clients with forensic involvement; of which 6 may be female clients. Living arrangements must provide, at a minimum, assistance in development of daily living skills and pre-vocational adjustment in preparation for step-down to a less secure setting one year after admission and independent living eighteen months after admission. The resident's care shall be guided by individualized, person-centered service plan which is a part of the conditions of court-ordered discharges or diversion from hospital or jail setting. The ultimate goal for the resident shall be successful completion of the requirements of conditional release and transition to the community of the resident's choice, as appropriate. Cooperation/communication with Community Forensic Services (CFS) and the District Forensic Coordinators (DFC) must be an integral part of the client's treatment.

C. Invitation to Propose

DHH/OBH/ELMHS invites qualified individuals and firms to submit proposals to provide a Forensic Supervised Transitional Residential and Aftercare Program in accordance with the specifications and conditions set forth herein.

D. RFP Addenda

In the event it becomes necessary to revise any portion of the RFP for any reason, the Department shall post addenda, supplements, and/or amendments to all potential proposers known to have received the RFP. Additionally, all such supplements shall be posted at the following web address:

<http://wwwprd1.doa.louisiana.gov/OSP/LaPAC/pubMain.cfm>

May also be posted at:

<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>

It is the responsibility of the proposer to check the DOA website for addenda to the RFP, if any.

II. ADMINISTRATIVE INFORMATION

A. RFP Coordinator

1. Requests for copies of the RFP and written questions or inquiries must be directed to the RFP coordinator listed below:

Tara T. Talbert
Department of Health and Hospitals
Office of Behavioral Health
628 N 4th Street, 4th Floor
Baton Rouge, LA 70802
Email: tara.talbert@la.gov
Fax: (225)342-8912

2. All communications relating to this RFP must be directed to the DHH RFP Coordinator person named above. All communications between Proposers and other DHH staff members concerning this RFP shall be strictly prohibited. Failure to comply with these requirements shall result in proposal disqualification.
3. This RFP is available in pdf at the following web links:
<http://wwwprd1.doa.louisiana.gov/OSP/LaPAC/pubMain.cfm>
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>

B. Proposer Inquiries

1. The Department will consider written inquiries regarding the requirements of the RFP or Scope of Services received before the date specified in the Schedule of Events. To be considered, written inquiries and requests for clarification of the content of this RFP must be received at the above address or via email address by the date specified in the Schedule of Events. Any and all questions directed to the RFP coordinator will be deemed to require an official response and a copy of all questions and answers will be posted by the date specified in the Schedule of Events to the following web link:
<http://wwwprd1.doa.louisiana.gov/OSP/LaPAC/pubMain.cfm>
May also be posted at:
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>
2. Action taken as a result of verbal discussion shall not be binding on the Department. Only written communication and clarification from the RFP Coordinator shall be considered binding.

C. Pre-Proposal Conference

Not required for this RFP

D. Schedule of Events

DHH reserves the right to deviate from this Schedule of Events

Schedule of Events	
Public Notice of RFP	Tuesday December 23, 2014
Deadline for Receipt of Written Questions	Monday January 5, 2015
Response to Written Questions	Friday January 9, 2015
Deadline for Receipt of Written Proposals	Tuesday January 27, 2015 4:00pm CT
Contract Award Announced	Wednesday February 11, 2015
Contract Begins	March 1, 2015

III. SCOPE OF WORK

A. Project Overview

Persons suffering from mental illness and who have been ordered to Eastern Louisiana Mental Health System by the courts for treatment often are limited as to options for placement when a conditional release may be possible. Many of these clients remain at the hospital for extended periods of time after reaching maximum benefit, therefore occupying a needed bed. In turn, the forensic clients in jails throughout the state who are in need of inpatient services must wait longer for a bed to open. Due to this situation, a Forensic Supervised Transitional Residential Aftercare program with an array of services is needed to provide options for these clients to obtain a conditional release from the courts and to prepare them for transition to a less restrictive environment. Although many of these clients may be very functional when their mental illness is being managed, the courts are most often reluctant to grant a full release prior to the client being observed in a supervised setting.

The purpose of this program is to provide appropriate, supervised housing while continuing with such services as daily living skills, symptoms management, legal rights, etc. Cooperation/communication with Community Forensic Services (CFS) and the District Forensic Coordinators (DFC) must be an integral part of the client's treatment.

B. Deliverables

The contractor shall:

1. Provide secure supervised transitional living arrangements, in a Forensic Supervised Transitional Residential Aftercare (FSTRA) licensed facility, which will allocate approximately 22 – 28 beds of which 6 may be female clients in the Greater New Orleans Metropolitan Area, specifically for these residents with forensic involvement statewide. Location of the housing must be conducive to healthy living and support all requirements within the contract. The housing location must be located in a safe environment and must not place the clients at risk. These living arrangements must provide separate rooms for activities such as living, eating, cooking and adequate space for recreation and a specific area for private conversation between individual residents, District Forensic Coordinators, Forensic Aftercare Clinic staff, Probation Officers, family/friends and staff persons.
2. Notify the District Forensic Coordinator from the resident's region of origin of impending release in order to assist in discharge planning prior to the resident's release and adhere to the following discharge criteria:

Planned Discharge will be defined as follows:

a. Incompetent to Proceed:

- To a less restrictive environment: A resident with forensic involvement discharged from the program into a safe and less restrictive environment according to time frames established in individualized person-centered service plans and by agreement of the resident, Forensic Aftercare provider, and Community Forensic Services.
- To a more restrictive environment: A resident with forensic involvement discharged into a more appropriate secure level of care environment as determined by the Level of Care Utilization System (LOCUS) or any other level of care instrument approved by OBH when demonstrating lack of success in meeting the goals outlined in the individualized, person-centered Service Plan and with full knowledge of the resident, Provider, and Community Forensic Services.

b. NGBRI Status:

- To a less restrictive environment: A resident with forensic involvement discharged from the program into a safe and less restrictive environment according to time frames established in individualized person-centered service plans and by agreement of the resident, Forensic Aftercare provider, Probation Officer, and Community Forensic Services.

- To a more restrictive environment: A resident with forensic involvement discharged into a more appropriate level of care environment as determined by the Level of Care Utilization System (LOCUS) or any other level of care instrument by OBH when demonstrating lack of success in meeting the goals outlined in the individualized, person-centered Service Plan with full knowledge of the resident, Provider, Probation Officer, and Community Forensic Services.

c. 648B Judicially Civilly Committed:

- To a less restrictive environment: A resident with forensic involvement discharged from the program into a safe and less restrictive environment according to time frames established in individualized person-centered service plans and by agreement of the resident, Forensic Aftercare provider, Probation Officer, and Community Forensic Services.
- To a more restrictive environment: A resident with forensic involvement discharged into a more appropriate level of care environment as determined by the Level of Care Utilization System (LOCUS) or any other level of care instrument by OBH when demonstrating lack of success in meeting the goals outlined in the individualized, person-centered Service Plan with full knowledge of the resident, Provider, and Community Forensic Services.

Emergency Discharge will be defined as:

Any program violation (i.e. illegal drugs, suspected or confirmed weapon possession or access, gross deterioration of behavior, or non-compliance with medication). The Contractor must immediately report violation to Community Forensic Services, Probation Officer, state level forensic coordinator, and provider(s) of behavioral health services. The Contractor, in collaboration with Probation Officer and community forensic staff, as appropriate, shall be responsible for the relocation of the resident to an appropriate DHH ELMHS secure placement. Immediately means verbal notification within one hour of incident to the ELMHS Administrator On-Call and written documentation of incident as instructed by notified on-call administrator.

3. Maintain an FSTRA License with the State of Louisiana issued by DHH.
4. Maintain approximately 22 – 28 bed residence of which 6 may be female clients with all rooms on one floor that is self-contained; living quarters of male and female clients must be segregated. Female clients must be housed separately from the males. Clients do not have to have their own rooms, but must meet FSTRA licensing standards for space per client.

5. Ensure the security of the program by providing doors that can be locked, Closed-circuit Television Cameras (CCTV) to monitor all movement of residents, adequate staff to maintain effective observation of the residents at all times, and anti-climb fencing approved by OBH.
6. Attend all meetings as scheduled. Immediately contact the Community Forensic representative (District Forensic Coordinator-DFC or FAC staff) and state level forensic coordinator when there is an issue of non-compliance with programming on the part of the resident or when there is reason to believe that the resident's mental or physical health is deteriorating. Immediately means verbal notification within one hour of incident to the ELMHS Administrator On-Call and written documentation of incident as instructed by notified on-call administrator.
7. Develop and submit all policies and procedures to OBH for approval within 30 calendar days of start of operation including but not limited to Complaint and Grievance Policy.
8. Work closely with the Forensic Aftercare Clinic and other local community mental health providers to ensure that all mental health needs are met for 22 – 28 residents, of which 6 may be female clients.
9. Permit access to designated OBH/CFS/FAC staff for the provision of services and/or monitoring the program and facility.
10. Provide all necessary transportation throughout the state to ensure that residents are present for any scheduled court appearances. Also, transportation must be provided for other services (see chart, page 13).
11. Provide two private offices on-site for FAC staff to see residents when needed.
12. Provide scheduled group rooms to FAC staff.
13. Ensure that designated staff participates in Correctional Guard – Therapeutic (CGT) training; training is provided by ELMHS in order to train all staff assigned to this program.
14. Conduct criminal background checks on all new employees and at two year intervals for all employees to ensure that the employees have not been convicted of a felony or an abuse related misdemeanor. All employees will be drug screened by the contractor prior to employment and thereafter pursuant to DHH/OBH policy available at <http://dhhinet01/intranet/dhhppm/policies/8134-98.pdf>.

- 15.** Maintain staffing in compliance with an FSTRA License with the State of Louisiana issued by DHH, for 24 hours/ 7 days a week operation.
- 16.** Ensure that all staff members who meet legal requirements to administer medication are supervised by a Registered Nurse (RN). Staff who administer medication must participate in education and training for medication management, administration and supervision.
- 17.** Offer vocational services and adult education based on assessed individual needs. Contractor shall offer, at a minimum, community orientation, personal hygiene support, money management skills, medication management skills, re-socialization skills, nutritional assessments and services as needed, and conflict resolution skills.
- 18.** Pursue obtaining Social Security and other benefits and entitlements that will enhance the likelihood of client's successful reentry into the community. Efforts to obtain benefits shall be documented in the client's file and made available for OBH review upon request.
- 19.** Report to ELMHS Contract Monitor on all of the requirements of the program as specified in the Contract Monitoring section of the contract.
- 20.** Assist in money management, offering training and supervision to clients in establishing bank accounts, making deposits and withdrawals consistent with a goal of saving at a minimum one fourth (1/4) of client's income (e.g., SSI, SSDI, outside employment) for future planning and subsequent residential placement options, and at a minimum one fourth (1/4) for the client's personal use. Client accounts will be monitored on a monthly basis by an OBH staff monitor. Client's's money must be released to the client in the form of a check by the contractor within 48 hours of discharge from the program.
- 21.** Evaluate the effectiveness of the rehabilitation process of clients. The client's level of functioning shall be evaluated by utilizing an instrument provided by OBH staff monitor.
- 22.** Develop, test and maintain Disaster Recovery and Continuity plans and procedures to ensure continued delivery of services and essential functions despite damage, loss or disruption of information technology due to the unexpected occurrence of a natural or man-made emergency or disaster. Disaster recovery plans must be updated annually and submitted to OBH for approval.
- 23.** Adhere to the following services grid:

SERVICE/TASK	STAFF POSITION PROVIDING SERVICES	FREQUENCY
Interview client to determine appropriateness for placement	Contractor staff/ELMHS staff as needed	Within 48 hours of receiving referral packet
Notification of acceptance or rejection into program	Contractor staff	Within 48 hours of interview
Client visits facility	Contractor staff/ELMHS staff	As requested
Accept transfer of client from ELMHS	Contractor /ELMHS staff	Immediately upon Judge's agreement to discharge (when a bed is available)
Provide 24/7 supervision	Minimum three (3) direct care staff during day and two (2) awake staff during night	24 hours a day, 7 days a week
Provide a functional security system on all points of ingress and egress with 24 hour-7 day per week monitoring by awake staff	Contractor awake staff	24 hours a day, 7 days a week
Client Orientation	Contractor Staff	Within 24 hours of arrival
Submit for OBH approval an assessment instrument with validity and reliability measures	Contractor Staff	Within 15 calendar days of effective start date of contract
Evaluate client using the approved assessment instrument	Contractor Staff and/or FAC staff	Within 14 calendar days of admission to the program
Development of Person Centered Individualized Service Plan with participant signatures	Multidisciplinary Team (Mental Health Professional, Forensic Psychiatrist, DFC, Nurse, Provider Staff, Family, Client, Probation Officer when applicable)	Within 14 calendar days of admission
Maintain documentation on progress toward treatment goals; behavior; medication compliance and any other documentation required by OBH	Contractor Staff	Daily
Discharge Plan/Update	Multidisciplinary Team (Mental Health Professional, Forensic Psychiatrist, DFC, Nurse, Provider Staff, Family, Client, Probation Officer when applicable)	Tentative plan within 30 calendar days of entry; Monthly review; revision as needed minimum every 90 calendar days

Client Contact with Family	Case Manager/Client	When applicable per Individualized Service Plan
Client Contact with DFC	DFC	As per Individualized Service Plan (Minimum monthly and during ISP plan update and staffing)
Review & Modification of Individualized Service Plan	Multidisciplinary Team (Mental Health Professional, Forensic Psychiatrist, DFC, Nurse, Provider Staff, Family, Client, Probation Officer when applicable)	Monthly
Individual Counseling	Local mental health center	When applicable per Individualized Service Plan
Group Counseling	Contractor -Master's level Mental Health Professional (MHP) supervised by a licensed MHP	When applicable per Individualized Service Plan
Specialized Counseling, i.e., sex offender, etc.	Appropriate outside referral	When applicable per Individualized Service Plan
Addictions Counseling and Assessment	Contractor Addictions Counselor	When applicable per Individualized Service Plan
Behavior Management	Contractor Staff	Daily as defined in Behavior Management System
Social Activity/Structured Recreation (i.e., movie, outing, etc)	Contractor Staff	Minimum 1 time weekly
Meals - nutritionally healthy approved by physician, nutritionist or registered dietitian, and meeting the client's physical health status	Contractor Staff	Breakfast, Lunch and Dinner daily (at least two of which must be a hot meal)
Menus posted on bulletin board accessible to clients	Contractor Outreach Staff	Weekly
Medication Administration (administration/supervision, education and training)	Contractor LPN supervised by RN as appropriate for license	Per Individualized Service Plan
Vocational Services (training/resume writing/job search, etc. - may be on or off site)based on vocational assessment approved by OBH	Contractor Staff, Teachers, Vocational Centers	Daily - Monday through Friday and/or as needed on weekends.

Educational Groups (daily living, community orientation, personal hygiene, money management, conflict resolution, legal rights, symptoms management, vocational adjustment, and other groups to assist client in integrating into the community)	Contractor Staff supervised by licensed Mental Health Professional	As indicated in ISP (Per schedule approved by OBH contract monitor and DFC, minimum one-hour weekly)
Develop a level system for movement through the program	Contractor Staff in conjunction with ELMHS/FAC Staff (psychologist, psychiatrist)	Within 30 calendar days of commencement of contract
Documentation of movement through the level system	Contractor Staff	Documented daily; submitted to ELMHS in quarterly report
Assist clients in opening and maintaining bank account (save ¼ income for future, ¼ for living expenses); Maintain records of client's account	Contractor Staff	Ongoing to be monitored monthly by OBH
Assist client in securing resources necessary to reach goals in ISP, i.e., vocational, mental health, financial, housing, etc.	Contractor Staff	Ongoing, as identified in ISP
Incident reports to Community Forensic Services of any incident including, but not limited to abuse/neglect, elopement, and any program violations (i.e. illegal drugs, suspected or confirmed weapon possession or access, gross deterioration of behavior, or non-compliance with medication).	Responsible Contractor Outreach staff	Immediate verbal notification; written incident report with action taken within 2 hrs. of incident; complete written incident report within 24 hours of any incident involving client (client on client, client on staff, staff on client) To be submitted to ELMHS and OBH staff as designated.
Preparation for discharge (more intense work with client on practicing skills needed for transition to less structured environment)	Contractor Staff	Daily beginning 90 calendar days prior to discharge
Account for and return client's money	Contractor Staff	Immediately upon discharge from facility
Transportation to Behavioral Health services, court, and all other related services	Contractor Staff	As needed

Emergency Transportation for medical/behavioral health emergencies	Contractor Staff	At all times including weekends
Multidisciplinary Team Meetings	Multidisciplinary Team (minimum of Mental Health Professional, FAC staff, DFC, Client, Family)	Minimum every 90 calendar days
Medical services, including transportation to and from office and pharmacy	Contractor responsible for obtaining medical services through local Physician, Nurse, Nurse Practitioner	As needed
Competency Restoration	DFC	Minimum 3 X weekly per individual service plan
Psychiatric/Psychological Consultation	Psychiatrist/Psychologist from FAC	As needed; minimum 1 x month
Mental Status Examination – conduct and submit to CFS	Psychiatrist/Psychologist from FAC	Monthly
Consult with DFC regarding disposition, services, pass request, etc.	Multidisciplinary Team, Forensic Psychiatrist	As needed or requested
Recommitment Assessment – submit to CFS	Psychiatrist/Psychologist from FAC	At least 45 calendar days prior to 6 month recommitment date
Physician’s Report to Court (PRC) for Recommitment	Psychiatrist/Psychologist from FAC	15 calendar days prior to court date
Additional Program Requirements:		
Satisfaction Surveys	Client	Yearly and upon discharge
Monthly report to Contract Monitor including invoice detailing services (frequency, duration and modality)	Contractor Staff	Monthly
Quarterly Progress Report to ELMHS Community Forensic Services re client’s progress toward conditional release requirements and independent living	Client, Multidisciplinary Team	Quarterly
Annual Written Report	Program Director	Annually
Aftercare/follow-up	Contractor Staff	Twice monthly for first quarter post discharge, monthly thereafter up to one year using Level of Care Utilization System (LOCUS) instrument

Staffing Requirements

1. Contractor shall provide an on-site RN to provide daily nursing services. On-site 8 hours per day Monday – Friday, and afterhours as per FSTRA licensing standards
 - a. Afterhours are any hours that are not the 8 hours onsite. The beginning and end of the onsite workday can be flexible (i.e. 6a-2:30p, 7a-3:30p, 8a-4:30p).
2. OBH shall provide psychiatric services, including service planning, medication management, and assessment for approximately 22 – 28 clients, of which 6 may be female clients.
3. Contractor shall provide an on-site licensed addictions counselor who will treat clients with addictive disorders according to an evidenced based or best practices addictions treatment model, for average of 10 – 20 hours per week as need is determined by clinical staff.
4. Contractor shall ensure that all clinical staff maintains licensure in their respective field. Contractor shall maintain a copy of the current license in each clinical staff member’s personnel file.
5. Contractor shall hire direct service staff who have at a minimum a high school diploma and six (6) months experience in working with adults with a serious and persistent behavioral health diagnosis. The contractor shall have at a minimum, a 1 to 15 (one direct care staff person to 15 clients) ratio with no fewer than three (3) direct care staff on duty at any given time. The contractor must also provide, as needed, consultations with a registered dietician.
6. Contractor shall provide a full time program director with twenty-four (24)-hour availability to program staff, that has an acceptable background check and a minimum of 2 years experience in a mental health residential program.
7. Contractor shall provide appropriate staff to provide all therapies required by clients’ individualized treatment plans (i.e., nutrition, medical education, adult education, vocational training, basic life skills, social skills, conflict resolution skills, group therapy, etc.).
8. Contractor shall provide adequate staff who meet the licensing requirements to supervise self-administration of medication.

Orientation and Training Requirements

1. During the first week of hire and prior to providing services, Contractor shall provide its staff a 20 hour documented orientation to program components, including but not limited to training in proper fire and emergency safety procedures (e.g., CPR, Heimlich Maneuver, First Aid, Crisis Management, Risk Reduction), effective communication skills for forensic, behavior health clients, and HIPAA .
2. Contractor shall submit the orientation program to OBH for approval within one week of the start date of the contract.
3. Recovery-oriented training curriculum shall be developed in collaboration with OBH and Contractor and evaluated by contractor and Community Forensic Services on an annual basis.
4. Contractor shall require all of its staff to participate in all trainings and intervention programs as developed by contractor and approved by OBH within 30 calendar days of the start of program.
5. Contractor shall maintain documentation of successful completion of orientation requirements and annual training requirements in each staff member's personnel file.
6. Staff who administer medication must participate in education and training for medication management, administration and supervision.

Record Keeping

For all clients, Contractor must retain the following records:

1. All information obtained at the time of admission;
2. A copy of the admission agreement established in collaboration with OBH designated staff and state level forensic coordinator and executed by the client and the contractor;
3. Source documents to include copies of the Social Security Card, Drivers License or State Issued Identification Card (Picture ID), and Birth Certificate secured within 45 calendar days of admission to the program;
4. A copy of the client's individual, person-centered service plan of care and all updates demonstrating positive movement toward client goals. Service Plans shall be updated at a minimum quarterly;

5. A copy of client's discharge plan and all updates documented at least quarterly and finalized 90 calendar days prior to release;
6. Fiscal data of client's banking account, documentation of vocational training, and documentation of educational opportunities pursued by the client;
7. Reports of any incidents involving the client, whether it is with staff, another client, employee, other service provider, etc.
8. A copy of client's activity log.
9. Progress notes of group, educational and vocational participation.
10. Medication log
11. Behavior Log

Required Complaint Records:

Contractor shall maintain reports of any client complaints or grievances and the conclusions or dispositions of these reports as set forth in program Complaint & Grievance policy separately from the client record. This record shall be maintained by the Program Director. These records will be available to the contract monitor during monitoring visits.

Licensure Requirements

Pursuant to ACT 332 of the 2008 Regular Session of the Louisiana Legislature, contractor must apply for licensure under the Forensic Supervised Transitional Residential and Aftercare Facilities license and have an approved license prior to submission of contract by OBH for approval by Division of Administration. Licensing requirements for the Forensic Supervised Transitional Residential and Aftercare Program may be found in LAC 48:I. Chapter 72, page 1154 <http://www.doa.louisiana.gov/osr/reg/1104/1104.pdf>.

§33. Licensure of forensic supervised transitional residential and aftercare facilities

- A. No agency, business, institution, society, corporation, person or persons, or any other group providing services as a forensic supervised transitional residential and aftercare facility may be established or operated or be reimbursed under the Medicaid program for such services unless licensed to perform such services by the department.

B. A license issued to a forensic supervised transitional residential and aftercare facility shall:

(1) Be valid for only one geographic location and issued only for the person and premises named in the license application.

(2) Be valid for one year from the date of issuance, unless revoked or suspended prior to that date.

(3) Expire on the last day of the twelfth month after the date of issuance, unless otherwise renewed, or as set forth in rules promulgated by the department.

(4) Be on a form prescribed by the department.

(5) Not be transferrable or assignable.

(6) Be posted in a conspicuous place on the licensed premises.

Acts 2008, No. 332, §1, eff. upon the final adoption of the necessary rules and regulations promulgated by DHH.

Rules and regulations; licensing standards

A. The licensing agency of the department is hereby authorized and directed to promulgate and publish rules, regulations, and licensing standards in accordance with the Administrative Procedure Act to provide for the licensure of forensic supervised transitional residential and aftercare facilities, to provide for the health, safety, and welfare of persons receiving services from such facilities or providers, and to provide for the safe operation of such facilities or providers. The rules, regulations, and licensing standards shall become effective upon approval of the secretary of the department in accordance with the Administrative Procedure Act. These rules, regulations, and licensing standards shall have the effect of law.

B. The licensing agency of the department shall prescribe, promulgate, and publish rules, regulations, and licensing standards to include but not be limited to the following:

(1) Licensure application and renewal application procedures and requirements.

(2) Operational and personnel requirements.

(3) Practice standards to assure quality of care.

(4) Practice standards to assure the health, safety, welfare, rights, and comfort of patients, clients, and persons receiving services.

(5) Survey and complaint investigations.

(6) Initial license, renewal of license, full license, and provisional license.

(7) Denial, revocation, suspension, and nonrenewal of licenses, and the appeals therefrom.

(8) Planning, construction, design, and implementation of the facility or provider to ensure the health, safety, welfare, rights, and comfort of patients, clients, and persons receiving services.

(9) Such other regulations or standards as will ensure proper care and treatment of patients, clients, and persons receiving services.

- C. The secretary of the department is further authorized to set and collect fees for the licensure of forensic supervised transitional residential and aftercare facilities. The license fees shall not exceed the costs of licensure and shall not exceed two hundred fifty dollars in addition to other fees established by the legislature.

Acts 2008, No. 332, §1, eff. June 17, 2008

Outcomes

Performance Measures

The Contractor shall be required to meet or exceed the following performance measures:

1. Contractor must provide a housing option for forensic, adult clients, which enables each client the opportunity to function outside of inpatient or residential institutions as documented by individual service plan review and progress notes demonstrating progress toward treatment goals.
2. Contractor must demonstrate the effectiveness of the rehabilitation process of those clients who are “planned discharges”. Contractor will accomplish the evaluation of effectiveness by follow-up contact twice a month for the first quarter post discharge and then monthly thereafter up to one year after date of discharge. The client’s level of functioning will be evaluated by utilizing the Level of Care Utilization System (LOCUS) instrument. All evaluations must be available for OBH review.

3. At least 80% of the clients served in the program will achieve a “planned discharge” within the time frame of client’s conditional release in collaboration with treatment team, judicial system, and contractor and documented by contractor in client’s file and quarterly report.
4. 90% of clients’ complaints or grievances will be successfully resolved as evidenced by documentation in client chart and quarterly reports.
5. 80% of the clients who are “planned discharges” will progress to a less restrictive living situation with consideration of client’s choice of placement as appropriate. This will be documented by contractor and OBH DFC through quarterly follow-up contact reports for a period of one year after date of discharge, or until the end of the client’s conditional release period, whichever is longer.
6. 75% of clients will meet service plan goals as documented in person-centered service plan, progress notes, quarterly summaries of progress and ratings on standardized measures of progress.
7. 100% of clients will live in a safe environment as evidenced by no increase in the number and severity of incidents when compared to an historical benchmark established by OBH. This historical benchmark will involve the average number of incidents and average severity over a five year period selected by OBH. Contractor will maintain effective tracking of incidents with timely interventions/corrective actions that reduce the trend line.
8. 90% of clients will remain drug-free while participating in the program as evidenced by routine drug screens conducted by contractor and submitted to FAC. Drug screens shall be conducted at least quarterly if drug use is suspected by contractor. The drug screen results shall be submitted to FAC.
9. 80% of eligible residents, as determined by the treating staff, will be employed or actively seeking employment as evidenced by log of activities in resident file and documentation in quarterly report.
10. 100% of those residents, who are receiving wages and/or benefits, will maintain a bank account, as evidenced by documentation in resident file and quarterly report.
11. 85% of all residents will indicate satisfaction with the program as evidenced by an overall satisfactory rating (as defined within the evaluation on an instrument approved by OBH and Contractor), which shall be completed annually and upon discharge and shall be submitted to OBH in annual report.

12. No fewer than 40% of residents will demonstrate, upon completion of medication education, knowledge of mental illness and medication management (purpose, benefits, side effects, appropriate use and self-management of symptoms) as evidenced by a passing score (80%) on post-test during the first year. The actual success rate the first year will be used as the baseline by which future years will be compared. 80% of residents who do not have developmental disabilities will demonstrate knowledge and expertise in activities of daily living as measured by standardized ADL measure [i.e., Client's Assessment of Strengths, Interests and Goals (CASIG)] upon completion of subject area training.
13. 80% of residents will demonstrate, upon completion of medication education, knowledge of mental illness and medication (purpose, benefits, side effects, appropriate use and self-management of symptoms) as evidenced by a passing score (80%) on post-test during the second and third year of the contract.
14. 80% of residents will meet treatment plan goals as documented in person-centered treatment plan, progress notes, quarterly summaries of progress and ratings on standardized measures of progress.

C. Liquidated Damages

1. In the event the Contractor fails to meet the performance standards specified within the contract, the liquidated damages defined below may be assessed. If assessed, the liquidated damages will be used to reduce the Department's payments to the Contractor or if the liquidated damages exceed amounts due from the Department, the Contractor will be required to make cash payments for the amount in excess. The Department may also delay the assessment of liquidated damages if it is in the best interest of the Department to do so. The Department may give notice to the Contractor of a failure to meet performance standards but delay the assessment of liquidated damages in order to give the Contractor an opportunity to remedy the deficiency; if the Contractor subsequently fails to remedy the deficiency to the satisfaction of the Department, DHH may reassert the assessment of liquidated damages, even following contract termination.
 - a. Late submission of any required report - \$50 per working day, per report.
 - b. Failure to fill vacant contractually required key staff positions within 90 calendar days - \$500 per working day from 91st day of vacancy until filled with an employee approved by the Department.
 - c. Failure to maintain all client files and perform all file updates according to the requirements in the contract, as evidenced in client files when reviewed during monitoring site visit - \$100 per client.
 - d. Late submission of invoices beginning 10 business days after the stated due date - \$50 per working day per invoice.

2. The decision to impose liquidated damages may include consideration of some or all of the following factors:
 - a. The duration of the violation;
 - b. Whether the violation (or one that is substantially similar) has previously occurred;
 - c. The Contractor's history of compliance;
 - d. The severity of the violation and whether it imposes an immediate threat to the health or safety of the consumers;
 - e. The "good faith" exercised by the Contractor in attempting to stay in compliance.

D. Fraud and Abuse

1. The Contractor shall have internal controls and policies and procedures in place that are designed to prevent, detect, and report known or suspected fraud and abuse activities.
2. Such policies and procedures must be in accordance with state and federal regulations. Contractor shall have adequate staffing and resources to investigate unusual incidents and develop and implement corrective action plans to assist the Contractor in preventing and detecting potential fraud and abuse activities.

E. Technical Requirements

The Contractor will be required to transmit all non-proprietary data which is relevant for analytical purposes to DHH on a regular schedule in XML format. Final determination of relevant data will be made by DHH based on collaboration between both parties. The schedule for transmission of the data will be established by DHH and will be dependent on the needs of the Department related to the data being transmitted. XML files for this purpose will be transmitted via SFTP to the Department. Any other data or method of transmission used for this purpose must be approved via written agreement by both parties.

1. The contractor shall be responsible for procuring and maintaining hardware and software resources which are sufficient to successfully perform the services detailed in this RFP.
2. The contractor shall adhere to state and federal regulations and guidelines as well as industry standards and best practices for systems or functions required to support the requirements of this RFP.
3. Unless explicitly stated to the contrary, the contractor shall be responsible for all expenses required to obtain access to DHH systems or resources which are relevant to successful completion of the requirements of this RFP. The contractor also shall be responsible for expenses required for DHH to obtain access to the Contractor's systems or resources which are relevant to the successful completion of the requirements of this RFP.

Such expenses shall be inclusive of hardware, software, network infrastructure and any licensing costs.

4. Any confidential information must be encrypted to FIPS 140-2 standards when at rest or in transit.
5. Contractor owned resources must be compliant with industry standard physical and procedural safeguards (NIST SP 800-114, NIST SP 800-66, NIST 800-53A, ISO 17788, etc.) for confidential information (HITECH, HIPAA part 164)
6. Any contractor use of flash drives or external hard drives for storage of DHH data must first receive written approval from the Department and upon such approval shall adhere to FIPS 140-2 hardware level encryption standards.
7. All contractor utilized computers and devices must:
 - Be protected by industry standard virus protection software which is automatically updated on a regular schedule.
 - Have installed all security patches which are relevant to the applicable operating system and any other system software.
 - Have encryption protection enabled at the Operating System level.

F. Subcontracting

1. The State shall have a single prime contractor as the result of any contract negotiation, and that prime contractor shall be responsible for all deliverables specified in the RFP and proposal. This general requirement notwithstanding, proposers may enter into subcontractor arrangements, however, should acknowledge in their proposals total responsibility for the entire contract.
2. Unless provided for in the contract with the State, the prime contractor shall not contract with any other party for any of the services herein contracted without the express prior written approval of the Department.
3. For subcontractor(s), before commencing work, the contractor will provide letters of agreement, contracts or other forms of commitment which demonstrate that all requirements pertaining to the contractor will be satisfied by all subcontractors through the following:
 - a. The subcontractor(s) will provide a written commitment to accept all contract provisions.
 - b. The subcontractor(s) will provide a written commitment to adhere to an established system of accounting and financial controls adequate to permit the effective administration of the contract.

G. Compliance With Civil Rights Laws

1. The contractor shall abide by the requirements of the following as applicable: Title VI and Title VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972, Federal Executive Order 11246, the Federal Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Act of 1975, and contractor agrees to abide by the requirements of the Americans with Disabilities Act of 1990.
2. Contractor shall not discriminate in its employment practices, and will render services under this contract without regard to race, color, religion, sex, national origin, veteran status, political affiliation, or disabilities. Any act of discrimination committed by Contractor, or failure to comply with these statutory obligations when applicable shall be grounds for termination of this contract.

H. Insurance Requirements

Insurance shall be placed with insurers with an A.M. Best's rating of no less than A-: VI. This rating requirement shall be waived for Workers' Compensation coverage only.

1. Contractor's Insurance

The Contractor shall not commence work under this contract until it has obtained all insurance required herein, including but not limited to Automobile Liability Insurance, Workers' Compensation Insurance and General Liability Insurance. Certificates of Insurance, fully executed by officers of the Insurance Company shall be filed with the Department for approval. The Contractor shall not allow any subcontractor to commence work on subcontract until all similar insurance required for the subcontractor has been obtained and approved. If so requested, the Contractor shall also submit copies of insurance policies for inspection and approval of the Department before work is commenced. Said policies shall not be canceled, permitted to expire, or be changed without thirty (30) calendar days' written notice in advance to the Department and consented to by the Department in writing and the policies shall so provide.

2. Workers' Compensation Insurance

Before any work is commenced, the Contractor shall obtain and maintain during the life of the contract, Workers' Compensation Insurance for all of the Contractor's employees employed to provide services under the contract. In case any work is sublet, the Contractor shall require the subcontractor similarly to provide Workers' Compensation Insurance for all the latter's employees, unless such employees are covered by the protection afforded by the Contractor. In case any class of employees engaged in work under the contract at the site of the project is not protected under the Workers' Compensation Statute, the Contractor shall

provide for any such employees, and shall further provide or cause any and all subcontractors to provide Employer's Liability Insurance for the protection of such employees not protected by the Workers' Compensation Statute.

3. Commercial General Liability Insurance

The Contractor shall maintain during the life of the contract such Commercial General Liability Insurance which shall protect Contractor, the Department, and any subcontractor during the performance of work covered by the contract from claims or damages for personal injury, including accidental death, as well as for claims for property damages, which may arise from operations under the contract, whether such operations be by the Contractor or by a subcontractor, or by anyone directly or indirectly employed by either of them, or in such a manner as to impose liability to the Department. Such insurance shall name the Department as additional insured for claims arising from or as the result of the operations of the Contractor or its subcontractors. In the absence of specific regulations, the amount of coverage shall be as follows: Commercial General Liability Insurance, including bodily injury, property damage and contractual liability, with combined single limits of \$1,000,000.

4. Insurance Covering Special Hazards

Special hazards as determined by the Department shall be covered by rider or riders in the Commercial General Liability Insurance Policy or policies herein elsewhere required to be furnished by the Contractor, or by separate policies of insurance in the amounts as defined in any Special Conditions of the contract included therewith.

5. Licensed and Non-Licensed Motor Vehicles

The Contractor shall maintain during the life of the contract, Automobile Liability Insurance in an amount not less than combined single limits of \$1,000,000 per occurrence for bodily injury/property damage. Such insurance shall cover the use of any non-licensed motor vehicles engaged in operations within the terms of the contract on the site of the work to be performed thereunder, unless such coverage is included in insurance elsewhere specified.

6. Subcontractor's Insurance

The Contractor shall require that any and all subcontractors, which are not protected under the Contractor's own insurance policies, take and maintain insurance of the same nature and in the same amounts as required of the Contractor.

I. Resources Available to Contractor

The DHH/OBH/ELMHS will have an assigned staff member who will be responsible for primary oversight of the contract. This individual will schedule meetings to discuss progress of activities and problems identified.

J. Contract Monitor

All work performed by the contract will be monitored by the ELMHS contract monitor; the ELMHS Consumer Affairs Director or designee:

Paul Fontenot
Consumer Affairs Director
Consumer Affairs/Quality Management
Eastern Louisiana Mental Health System

The Forensic Supervised Transitional Residential and Aftercare Program will be closely monitored to assure compliance with DHH/OBH policy as well as applicable state and federal regulations. Monitoring compliance will be performed by the OBH Contract Monitor. Monitoring will be accomplished through varied on-site and off-site analysis of program records, invoices, reports, etc.

The contract monitor shall:

1. On a monthly basis,
 - a. Review monthly invoice detailing services, itemized by frequency, duration, and modality of services for all clients served
 - b. Review all statistical data submitted by contractor and required by OBH, including but not limited to # employed, working on GED, opening bank account, etc.
 - c. Review any incidents involving consumer safety- Programmatic and Staff response to any incidents.
 - d. Review facilities for compliance with security requirements, staff-resident ration, and security of medication.

2. On a quarterly basis,
 - a. Conduct on-site monitoring to ensure compliance with program requirements, and those services provided are appropriate to meet the needs of the Forensic residents.
 - b. Review quarterly progress reports
 - c. Review resident case files
 - d. Review of any changes to the following:
 - 1) Organizational Structure
 - 2) Administration and/or Personnel
 - 3) Administrative or Programmatic Policy and/or Procedure

- e. Evaluate contractor's compliance with contract outcomes, develop corrective action plans to address any problems and review/revise contract as warranted.
 - f. Review of Satisfaction Surveys on all discharged residents
3. On an annual basis,
- a. Review annual outcome report
 - b. Complete annual performance evaluation
 - c. Review yearly Satisfaction Surveys

K. Term of Contract

1. The contract shall commence on or near the date approximated in the Schedule of Events. The initial term of this contract shall be three (3) years. With all proper approvals and concurrence with the successful contractor, DHH may also exercise an option to extend for up to twenty-four (24) additional months at the same rates, terms and conditions of the initial contract term. Prior to the extension of the contract beyond the initial 36 month term, approval by the Joint Legislative Committee on the Budget (JLCB) or other approval authorized by law shall be obtained. Such written evidence of JLCB approval shall be submitted, along with the contract amendment to the Office of State Procurement (OSP) to extend contract terms beyond the initial 3 year term.
2. No contract/amendment shall be valid, nor shall the state be bound by the contract/amendment, until it has first been executed by the head of the using agency, or his designee, the contractor and has been approved in writing by the director of the Office of Contractual Review. Total contract term, with extensions, shall not exceed five (5) years. The continuation of this contract is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the contract.

L. Payment Terms

1. The contractor shall perform deliverables in accordance with established timelines and shall submit itemized invoices monthly or as defined in the contract terms. Payment of invoices shall be subject to approval of ELMHS CEO or designee of approval authority. Continuation of payment shall be dependent upon available funding.
2. Payments will be made to the Contractor after receipt of invoice and review and approval by ELMHS Contract Monitor. DHH will make every reasonable effort to make payments within **30 calendar days** of the approval of invoice and under a valid contract. Such payment amounts for work performed must be based on at least equivalent services rendered, and to the extent practical, will be keyed to clearly identifiable stages of progress as reflected in written reports submitted with the invoices.

Contractor will not be paid more than the maximum amount of the contract.

IV. PROPOSALS

A. General Information

This section outlines the provisions which govern determination of compliance of each proposer's response to the RFP. The Department shall determine, at its sole discretion, whether or not the requirements have been reasonably met. Omissions of required information shall be grounds for rejection of the proposal by the Department.

B. Contact After Solicitation Deadline

After the date for receipt of proposals, no proposer-initiated contact relative to the solicitation will be allowed between the proposers and DHH until an award is made.

C. Code of Ethics

1. The contractor acknowledges that Chapter 15 of Title 42 of the Louisiana Revised Statutes (R.S. 42:1101 et. seq., Code of Governmental Ethics) applies to the Contracting Party in the performance of services called for in this contract. The contractor agrees to immediately notify the state if potential violations of the Code of Governmental Ethics arise at any time during the term of this contract.
2. Proposers are responsible for determining that there will be no conflict or violation of the Ethics Code if their company is awarded the contract. The Louisiana Board of Ethics is the only entity which can officially rule on ethics issues. Notwithstanding, any potential conflict of interest that is known or should reasonably be known by a proposer as it relates to the RFP should be immediately reported to the Department by proposer.

D. Rejection and Cancellation

Issuance of this solicitation shall not constitute a commitment by DHH to award a contract or contracts or to enter into a contract after an award has been made. The Department reserves the right to take any of the following actions that it determines to be in its best interest:

1. Reject all proposals received in response to this solicitation;
2. Cancel this RFP; or
3. Cancel or decline to enter into a contract with the successful proposer at any time after the award is made and before the contract receives final approval from the Division of Administration, Office of Contractual Review.

4. In accordance with the provisions of R.S. 39:2192, in awarding contracts after August 15, 2010, any public entity is authorized to reject a proposal or bid from, or not award the contract to, a business in which any individual with an ownership interest of five percent or more, has been convicted of, or has entered a plea of guilty or nolo contendere to any state felony or equivalent federal felony crime committed in the solicitation or execution of a contract or bid awarded under the following provisions of the Louisiana Revised Statutes of 1950 governing public contracts: Title 38, Chapter 10 (public contracts); Title 39, Chapter 16 (professional, personal, consulting, and social services procurement); or Title 39, Chapter 17 (Louisiana Procurement Code).

E. Contract Award and Execution

1. The Secretary of DHH reserves the right to:
 - a. Make an award without presentations by proposers or further discussion of proposals received.
 - b. To enter into a contract without further discussion of the proposal submitted based on the initial offers received.
 - c. Contract for all or a partial list of services offered in the proposal.
2. The RFP and proposal of the selected Proposer shall become part of any contract initiated by the State.
3. The selected Proposer shall be expected to enter into a contract that is substantially the same as the sample contract included in Attachment III. In no event shall a Proposer submit its own standard contract terms and conditions as a response to this RFP. The Proposer should submit with its proposal any exceptions or exact contract deviations that its firm wishes to negotiate. Negotiations may begin with the announcement of the selected Proposer.
4. If the contract negotiation period exceeds 30 calendar days or if the selected Proposer fails to sign the final contract within 7 calendar days of delivery, the State may elect to cancel the award and award the contract to the next-highest-ranked Proposer.

F. Assignments

Any assignment, pledge, joint venture, hypothecation of right or responsibility to any person, firm or corporation should be fully explained and detailed in the proposal. Information as to the experience and qualifications of proposed subcontractors or joint ventures should be included in the proposal. In addition, written commitments from any subcontractors or joint ventures should be included as part of the proposal. All assignments must be approved of by the Department.

G. Determination of Responsibility

Determination of the proposer's responsibility relating to this RFP shall be made according to the standards set forth in LAC 34: 136. The State must find that the selected proposer:

1. Has adequate financial resources for performance, or has the ability to obtain such resources as required during performance;
2. Has the necessary experience, organization, technical qualifications, skills, and facilities, or has the ability to obtain them;
3. Is able to comply with the proposed or required time of delivery or performance schedule; Has a satisfactory record of integrity, judgment, and performance; and
4. Is otherwise qualified and eligible to receive an award under applicable laws and regulations.
5. Proposers should ensure that their proposals contain sufficient information for the State to make its determination by presenting acceptable evidence of the above to perform the contracted services.

H. Proposal and Contract Preparation Costs

The proposer assumes sole responsibility for any and all costs and incidental expenses associated with the preparation and reproduction of any proposal submitted in response to this RFP. The proposer to which the contract is awarded assumes sole responsibility for any and all costs and incidental expenses that it may incur in connection with: (1) the preparation, drafting or negotiation of the final contract; or (2) any activities that the proposer may undertake in preparation for, or in anticipation or expectation of, the performance of its work under the contract before the contract receives final approval from the Division of Administration, Office of Contractual Review. The proposer shall not include these costs or any portion thereof in the proposed contract cost. The proposer is fully responsible for all preparation costs associated therewith even if an award is made but subsequently terminated by the Department.

I. Errors and Omissions

The Department reserves the right to make corrections due to minor errors of proposer identified in proposals by the Department or the proposer. The Department, at its option, has the right to request clarification or additional information from proposer.

J. Ownership of Proposal

All proposals become the property of the Department and will not be returned to the proposer. The Department retains the right to use any and all ideas or adaptations of ideas contained in any proposal received in response to this solicitation. Selection or rejection of the offer will not affect this right. Once a contract is awarded, all proposals will become subject to the Louisiana Public Records Act.

K. Procurement Library/Resources Available To Proposer

Relevant material related to this RFP will be posted at the following web address: <http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>

L. Proposal Submission

1. All proposals must be received by the due date and time indicated on the Schedule of Events. Proposals received after the due date and time will not be considered. It is the sole responsibility of each proposer to assure that its proposal is delivered at the specified location prior to the deadline. Proposals which, for any reason, are not so delivered will not be considered.
2. Proposer shall submit one (1) original hard copy (The Certification Statement must have original signature signed in ink) and should submit one (1) electronic copy (cd or flash drive) of the entire proposal and five (5) hard copies of the proposal. Proposer may provide one electronic copy of the Redacted (cd or flash drive). No facsimile or emailed proposals will be accepted. The cost proposal and financial statements shall be submitted separately from the technical proposal; however, for mailing purposes, all packages may be shipped in one container.
3. Proposals must be submitted via U.S. mail, courier or hand delivered to:

If courier mail or hand delivered:

Tara T. Talbert
Department of Health and Hospitals
Office of Behavioral Health
628 N 4th Street, 4th Floor
Baton Rouge, LA 70802

If delivered via US Mail:

Tara T. Talbert
Department of Health and Hospitals
Office of Behavioral Health
P.O. Box 4049
Baton Rouge, LA 70821-4049

M. Proprietary and/or Confidential Information

1. Only information which is in the nature of legitimate trade secrets or non-published financial data may be deemed proprietary or confidential. Any material within a proposal identified as such must be clearly marked in the proposal and will be handled in accordance with the Louisiana Public Records Act, R.S. 44: 1-44 and applicable rules and regulations. Any

proposal marked as confidential or proprietary in its entirety may be rejected without further consideration or recourse.

2. Proposers are reminded that cost proposals will not be considered confidential under any circumstance and that protections for technical proposals must be claimed by the proposer at the time of submission of its technical proposal.

N. Proposal Format

1. An item-by-item response to the Request for Proposals is requested.
2. There is no intent to limit the content of the proposals, and proposers may include any additional information deemed pertinent. Emphasis should be on simple, straightforward and concise statements of the proposer's ability to satisfy the requirements of the RFP.

O. Requested Proposal Outline:

1. Introduction/Administrative Data
2. Work Plan/Project Execution
3. Relevant Corporate Experience
4. Personnel Qualifications
5. Additional Information
6. Corporate Financial Condition
7. Cost and Pricing Analysis

P. Proposal Content

1. Quality And Timeliness

Proposals should include information that will assist the Department in determining the level of quality and timeliness that may be expected. The Department shall determine, at its sole discretion, whether or not the RFP provisions have been reasonably met. The proposal should describe the background and capabilities of the proposer, give details on how the services will be provided, and shall include a breakdown of proposed costs. Work samples may be included as part of the proposal.

2. Assume Complete Responsibility

Proposals should address how the proposer intends to assume complete responsibility for timely performance of all contractual responsibilities in accordance with federal and state laws, regulations, policies, and procedures.

3. Approach

Proposals should define proposer's functional approach in providing services and identify the tasks necessary to meet the RFP requirements of the provision of services, as outlined in Section III.

4. Introduction/Administrative Data

a. The introductory section should contain summary information about the proposer's organization. This section should state proposer's knowledge and understanding of the needs and objectives of DHH/OBH/ELMHS as related to the scope of this RFP. It should further cite its ability to satisfy provisions of the Request for Proposal.

b. This introductory section should include a description of how the proposer's organizational components communicate and work together in both an administrative and functional capacity from the top down. This section should contain a brief summary setting out the proposer's management philosophy including, but not limited to, the role of Quality Control, Professional Practices, Supervision, Distribution of Work and Communication Systems. This section should include an organizational chart displaying the proposer's overall structure.

c. This section should also include the following information:

- i. Location of Administrative Office with Full Time Personnel, include all office locations (address) with full time personnel.
- ii. Name and address of principal officer;
- iii. Name and address for purpose of issuing checks and/or drafts;
- iv. For corporations, a statement listing name(s) and address(es) of principal owners who hold five percent interest or more in the corporation.
- v. If out-of-state proposer, give name and address of local representative; if none, so state;
- vi. If any of the proposer's personnel named is a current or former Louisiana state employee, indicate the Agency where employed, position, title, termination date, and social security number;
- vii. If the proposer was engaged by DHH within the past twenty-four (24) months, indicate the contract number and/or any other information available to identify the engagement; if not, so state; and
- viii. Proposer's state and federal tax identification numbers..
- ix. Veteran/Hudson Initiative: Proposer should demonstrate participation in Veteran Initiative and Hudson Initiative Small Entrepreneurships or explanation if not applicable. (See Attachment I)

- d. The following information ***must*** be included in the proposal:
 - i. Certification Statement: The proposer must sign and submit an original Certification Statement (See Attachment II).

5. Work Plan/Project Execution

The proposer should articulate an understanding of, and ability to effectively implement services as outlined within Section III of the RFP. In this section the proposer should state the approach it intends to use in achieving each objective of the project as outlined, including a project work plan and schedule for implementation. In particular, the proposer should:

- a. Provide a written explanation of the organizational structures of both operations and program administration, and how those structures will support service implementation. Individual components should include plans for supervision, training, technical assistance, as well as collaboration as appropriate.
- b. Provide a strategic overview including all elements to be provided.
- c. Demonstrate an ability to hire staff with the necessary experience and skill set that will enable them to effectively meet the needs of consumers served.
- d. Demonstrate an understanding of, and ability to implement, the various types of organizational strategies to be integrated within the day to day operations, which are critical in organizing their functioning and maximizing productivity.
- e. Demonstrate knowledge of services to be provided and effective strategies to achieve objectives and effective service delivery.
- f. Describe approach and strategy for project oversight and management.
- g. Articulate the need for, and the ability to implement, a plan for continuous quality improvement; this includes, but is not limited to, reviewing the quality of services provided and staff productivity. The Contractor shall finalize a transition plan, for approval by ELMHS, within 180 calendar days prior to contract expiration that will include all of the steps necessary to transition services to a new Contractor, if the subsequent contract is awarded to a new Contractor. Proposer should clearly outline the solution's technical approach as it relates to a service oriented architecture, details should include a description of capability and potential strategy for integration with future DHH wide enterprise components as they are established, specifically making use of an enterprise service bus for managing touch points with other systems, integration with a master data management solution and

flexibility to utilize a single identity and access management solution. The Proposer should clearly identify any systems or portions of systems outlined in the proposal which are considered to be proprietary in nature.

- h.** Demonstrate an understanding of and ability to implement data collection as needed.
 - i.** Explain processes that will be implemented in order to complete all tasks and phases of the project in a timely manner, as outlined within Section III.
 - j.** Articulate the ability to develop and implement an All Hazards Response plan in the event of an emergency event.
 - k.** Refer to specific documents and reports that can be produced as a result of completing tasks, to achieve the requested deliverables.
 - l.** Identify all assumptions or constraints on tasks.
 - m.** Discuss what flexibility exists within the work plan to address unanticipated problems which might develop during the contract period.
 - n.** If the proposer intends to subcontract for portions of the work, include specific designations of the tasks to be performed by the subcontractor.
 - o.** If the proposer intends to subcontract for portions of the work, the proposer should identify any subcontractor relationships and include specific designations of the tasks to be performed by the subcontractor. Information required of the proposer under the terms of this RFP shall also be required for each subcontractor.
 - p.** Document procedures to protect the confidentiality of records in DHH databases, including records in databases that may be transmitted electronically via e-mail or the Internet.
- 6. Relevant Corporate Experience**
- a.** The proposal should indicate the proposer's firm has a record of prior successful experience in the implementation of the services sought through this RFP. Proposers should include statements specifying the extent of responsibility on prior projects and a description of the projects scope and similarity to the projects outlined in this RFP. All experience under this section should be in sufficient detail to allow an adequate evaluation by the Department. The proposer should have, within the last 24 months implemented a similar type project. Proposers should give at least two customer references for projects

implemented in at least the last 24 months. References should include the name, email address and telephone number of each contact person.

- b.** In this section, a statement of the proposer's involvement in litigation that could affect this work should be included. If no such litigation exists, proposer should so state.

7. Personnel Qualifications

- a.** Proposers should state job responsibilities, workload and lines of supervision. An organizational chart identifying individuals and their job titles and major job duties should be included. The organizational chart should show lines of responsibility and authority.
- b.** Job descriptions, including the percentage of time allocated to the project and the number of personnel should be included and should indicate minimum education, training, experience, special skills and other qualifications for each staff position as well as specific job duties identified in the proposal. Job descriptions should indicate if the position will be filled by a sub-contractor.
- c.** Key personnel and the percentage of time directly assigned to the project should be identified.
- d.** Résumés of all known personnel should be included. Resumes of proposed personnel should include, but not be limited to:
 - Experience with proposer,
 - Previous experience in projects of similar scope and size.
 - Educational background, certifications, licenses, special skills, etc.
- e.** If subcontractor personnel will be used, the proposer should clearly identify these persons, if known, and provide the same information requested for the proposer's personnel.

8. Additional Information

As an appendix to its proposal, if available, proposers should provide copies of any policies and procedures manuals applicable to this contract, inclusive of organizational standards or ethical standards. This appendix should also include a copy of proposer's All Hazards Response Plan, if available.

9. Corporate Financial Condition

- a. Proposal should include for each of the last three (3) years, copies of financial statements, preferably audited, including at least a balance sheet and profit and loss statement, or other appropriate documentation which would demonstrate to the Department the proposer's financial resources sufficient to conduct the project.

10. Cost and Pricing Analysis

- a. Proposer shall specify costs for performance of tasks. Proposal shall include all anticipated costs of successful implementation of all deliverables outlined. An item by item breakdown of costs shall be included in the proposal. The Proposer shall utilize attachment V cost template to provide a budget for each year of the contract.

- b. Proposers shall also submit a per diem rate per occupied bed for each year of the contract, using attachment V, cost template.

Q. Waiver of Administrative Informalities

The Department of Health and Hospitals reserves the right, at its sole discretion, to waive minor administrative informalities contained in any proposal.

R. Withdrawal of Proposal

A proposer may withdraw a proposal that has been submitted at any time up to the date and time the proposal is due. To accomplish this, a written request signed by the authorized representative of the proposer must be submitted to the RFP Coordinator

V. EVALUATION AND SELECTION

A. Evaluation Criteria

The following criteria will be used to evaluate proposals:

1. Evaluations will be conducted by a Proposal Review Committee.

2. Evaluations of the financial statements will be conducted by a member of the DHH Office of the Secretary Division of Fiscal Management

3. Scoring will be based on a possible total of 100 points. The proposal with the highest total score will be recommended for award.

4. Cost Evaluation:

- a. The proposer with the lowest total cost (per diem x 28 clients x 365 days per year) for all 3 years shall receive 25 points. Other proposers shall receive points for cost based upon the following formula:

$$\text{CPS} = (\text{LPC}/\text{PC}) * 25$$

CPS = Cost Proposal Score

LPC = Lowest Proposal Cost of all proposers

PC = Individual Proposal Cost

- b. The assignment of the 25 points based on the above formula will be calculated by a member of the DHH Contracts Office staff.

5. Hudson/Veteran Small Entrepreneurship Program

- a. Ten percent (10%) of the total evaluation points on this RFP are reserved for proposers who are themselves a certified Veteran or Hudson Initiative small entrepreneurship or who will engage the participation of one or more certified Veteran or Hudson Initiatives small entrepreneurships as subcontractors.

b. Proposer Status and Reserved Points:

Reserved points shall be added to the applicable proposers' evaluation score as follows:

- i. Proposer is a certified small entrepreneurship: Full amount of the reserved points
- ii. Proposer is not a certified small entrepreneurship but has engaged one or more certified small entrepreneurships to participate as subcontractors or distributors. Points will be allocated based on the following criteria:
 - The number of certified small entrepreneurships to be utilized
 - The experience and qualifications of the certified small entrepreneurship(s)
 - The anticipated earnings to accrue to the certified small entrepreneurship(s)

6. Evaluation Criteria and Assigned Weights:

Evaluation Criteria	Assigned Weight
Introduction/Understanding of RFP	5
Work Plan/Project Execution	20
Corporate Experience	15
Qualification of Personnel	20
Financial Statements	5
Cost	25
Veteran and Hudson Initiatives	10
Total	100

B. Best and Final Offer (BAFO)

The Department reserves the right, at its discretion, to require Best and Final offers for technical and/or cost proposals. DHH shall establish a date and time for submission of best and final offers. For Proposers who do not submit a Best and Final offer, their immediate previous offer will be construed as their best and final offer. However, Proposers are cautioned to propose their best possible offers at the outset of the process, as there is no guarantee that any Proposer will be allowed an opportunity to submit a Best and Final technical and/or cost offer. The BAFO process may result in an adjustment in a proposer’s technical or pricing score when appropriate.

C. Evaluation Team

The evaluation of proposals will be accomplished by an evaluation team, to be designated by the Department, which will determine the proposal most advantageous to the Department, taking into consideration cost and the other evaluation factors set forth in the RFP.

D. Administrative and Mandatory Screening

All proposals will be reviewed to determine compliance with administrative and mandatory requirements as specified in the RFP. Proposals that are not in compliance will be excluded from further consideration.

E. Clarification of Proposals

The Department reserves the right to seek clarification of any proposal for the purpose of identifying and eliminating minor irregularities or informalities, including resolving inadequate proposal content, or contradictory statements in a proposer’s proposal.

F. Announcement of Award

1. The Evaluation Team will compile the scores and make a recommendation to the head of the agency on the basis of the responsive and responsible proposer with the highest score.
2. The State will notify the successful Proposer and proceed to negotiate terms for final contract. Unsuccessful proposers will be notified in writing accordingly.
3. The proposals received *(except for that information appropriately designated as confidential in accordance with R.S. 44.1 et seq)*, selection memorandum along with list of criteria used along with the weight assigned each criteria; scores of each proposal considered along with overall scores of each proposal considered, and a narrative justifying selection shall be made available, upon request, to all interested parties after the “Notice of Intent to Award” letter has been issued.

4. Any Proposer aggrieved by the proposed award has the right to submit a protest in writing to the head of the agency issuing the proposal within **14 calendar days** after the award has been announced by the agency.
5. The award of a contract is subject to the approval of the Division of Administration, Office of Contractual Review.

VI. SUCCESSFUL CONTRACTOR REQUIREMENTS

A. Confidentiality of Data

1. All financial, statistical, personal, technical and other data and information relating to the State's operation which are designated confidential by DHH and made available to the contractor in order to carry out this contract, or which become available to the contractor in carrying out this contract, shall be protected by the contractor from unauthorized use and disclosure through the observance of the same or more effective procedural requirements as are applicable to DHH. The identification of all such confidential data and information as well as DHH's procedural requirements for protection of such data and information from unauthorized use and disclosure shall be provided by DHH in writing to the contractor. If the methods and procedures employed by the contractor for the protection of the contractor's data and information are deemed by DHH to be adequate for the protection of DHH's confidential information, such methods and procedures may be used, with the written consent of DHH, to carry out the intent of this paragraph. The contractor shall not be required under the provisions of the paragraph to keep confidential any data or information which is or becomes publicly available, is already rightfully in the contractor's possession, is independently developed by the contractor outside the scope of the contract, or is rightfully obtained from third parties.
2. Under no circumstance shall the contractor discuss and/or release information to the media concerning this project without prior express written approval of the **Department of Health and Hospitals**.

B. Taxes

Contractor is responsible for payment of all applicable taxes from the funds to be received under this contract

C. Fund Use

Contractor agrees not to use contract proceeds to urge any elector to vote for or against any candidate or proposition on an election ballot nor shall such funds be used to lobby for or against any proposition or matter having the effect of law being considered by the Louisiana Legislature or any local governing authority. This provision shall not prevent the normal

dissemination of factual information relative to a proposition on any election ballot or a proposition or matter having the effect of law being considered by the Louisiana Legislature or any local governing authority.

VII. CONTRACTUAL INFORMATION

A. Contract

The contract between DHH and the Contractor shall include the standard DHH contract form CF-1 (Attachment III) including a negotiated scope of work, the RFP and its amendments and addenda, and the Contractor's proposal. The attached CF-1 contains basic information and general terms and conditions of the contract to be awarded. In addition to the terms of the CF-1 and supplements, the following will be incorporated into the contract awarded through this RFP:

1. Personnel Assignments

The Contractor's key personnel assigned to this contract shall not be replaced without the prior written consent of the Department. Such consent shall not be unreasonably withheld or delayed provided an equally qualified replacement is offered. Key personnel for these purposes will be determined during contract negotiation.

2. Force Majeure

The contractor and the Department shall be excused from performance under contract for any period they may be prevented from performance by an Act of God, strike, war, civil disturbance, epidemic or court order.

3. Order of Precedence

The contract shall, to the extent possible, be construed to give effect to all provisions contained therein; however, where provisions conflict, the intent of the parties shall be determined by giving first priority to provisions of the contract excluding the RFP and the proposal; second priority to the provisions of the RFP and its amendments and addenda; and third priority to the provisions of the proposal.

4. Entire Agreement

This contract, together with the RFP and its amendments and addenda issued thereto by the Department, the proposal submitted by the contractor in response to the Department's RFP, and any exhibits specifically incorporated herein by reference constitute the entire agreement between the parties with respect to the subject matter.

5. Board Resolution/Signature Authority

The contractor, if a corporation, shall secure and attach to the contract a formal Board Resolution indicating the signatory to the contract is a corporate representative and authorized to sign said contract.

6. Warranty to Comply with State and Federal Regulations

The contractor shall warrant that it shall comply with all state and federal regulations as they exist at the time of the contract or as subsequently amended.

7. Warranty of Removal of Conflict of Interest

The contractor shall warrant that it, its officers, and employees have no interest and shall not acquire any interest, direct or indirect, which conflicts in any manner or degree with the performance of services hereunder. The contractor shall periodically inquire of its officers and employees concerning such conflicts, and shall inform the Department promptly of any potential conflict. The contractor shall warrant that it shall remove any conflict of interest prior to signing the contract.

8. Corporation Requirements

If the contractor is a corporation, the following requirements must be met prior to execution of the contract:

- a. If the contractor is a for-profit corporation whose stock is not publicly traded, the contractor shall ensure that a disclosure of ownership form has been properly filed with the Secretary of State of Louisiana.
- b. If the contractor is a corporation not incorporated under the laws of the State of Louisiana-the contractor must obtain a Certificate of Authority pursuant to R.S. 12:301-302 from the Louisiana Secretary of State.
- c. The contractor must provide written assurance to the Department from contractor's legal counsel that the contractor is not prohibited by its articles of incorporation, bylaws or the laws under which it is incorporated from performing the services required under the contract.

9. Contract Controversies

Any claim or controversy arising out of the contract shall be resolved by the provisions of Louisiana Revised Statutes 39:1524-26.

10. Right To Audit

The State Legislative Auditor, agency, and/or federal auditors and internal auditors of the Division of Administration shall have the option to audit all accounts directly pertaining to the contract for a period of three (3) years from the date of the last payment made under this contract. Records shall be made available during normal working hours for this purpose.

11. Contract Modification

No amendment or variation of the terms of this contract shall be valid unless made in writing, signed by the parties and approved as required by law. No oral understanding or agreement not incorporated in the contract is binding on any of the parties.

12. Severability

If any term or condition of this Contract or the application thereof is held invalid, such invalidity shall not affect other terms, conditions, or applications which can be given effect without the invalid term, condition, or application; to this end the terms and conditions of this Contract are declared severable.

13. Applicable Law

This contract shall be governed by and interpreted in accordance with the laws of the State of Louisiana. Venue of any action brought with regard to this contract shall be in the Nineteenth Judicial District Court, parish of East Baton Rouge, State of Louisiana.

B. Mutual Obligations and Responsibilities

The state requires that the mutual obligations and responsibilities of DHH and the successful proposer be recorded in a written contract. While final wording will be resolved at contract time, the intent of the provisions will not be altered and will include all provisions as specified in the attached CF-1 (Attachment III).

C. Retainage

The Department shall secure a retainage of 10% from all billings under the contract as surety for performance. On successful completion of contract deliverables, the retainage amount may be released on an annual basis. Within ninety (90) calendar days of the termination of the contract, if the contractor has performed the contract services to the satisfaction of the Department and all invoices appear to be correct, the Department shall release all retained amounts to the contractor.

D. Indemnification and Limitation of Liability

1. Neither party shall be liable for any delay or failure in performance beyond its control resulting from acts of God or force majeure. The parties shall use reasonable efforts to eliminate or minimize the effect of such events upon performance of their respective duties under Contract.
2. Contractor shall be fully liable for the actions of its agents, employees, partners or subcontractors and shall fully indemnify and hold harmless the State and its Authorized Users from suits, actions, damages and costs of every name and description relating to personal injury and damage to real or personal tangible property caused by Contractor, its agents, employees,

partners or subcontractors, without limitation; provided, however, that the Contractor shall not indemnify for that portion of any claim, loss or damage arising hereunder due to the negligent act or failure to act of the State. If applicable, Contractor will indemnify, defend and hold the State and its Authorized Users harmless, without limitation, from and against any and all damages, expenses (including reasonable attorneys' fees), claims, judgments, liabilities and costs which may be finally assessed against the State in any action for infringement of a United States Letter Patent with respect to the Products furnished, or of any copyright, trademark, trade secret or intellectual property right, provided that the State shall give the Contractor: (i) prompt written notice of any action, claim or threat of infringement suit, or other suit, (ii) the opportunity to take over, settle or defend such action, claim or suit at Contractor's sole expense, and (iii) assistance in the defense of any such action at the expense of Contractor. Where a dispute or claim arises relative to a real or anticipated infringement, the State or its Authorized Users may require Contractor, at its sole expense, to submit such information and documentation, including formal patent attorney opinions, as the Commissioner of Administration shall require.

3. The Contractor shall not be obligated to indemnify that portion of a claim or dispute based upon: i) Authorized User's unauthorized modification or alteration of a Product, Material or Service; ii) Authorized User's use of the Product in combination with other products not furnished by Contractor; iii) Authorized User's use in other than the specified operating conditions and environment.
4. In addition to the foregoing, if the use of any item(s) or part(s) thereof shall be enjoined for any reason or if Contractor believes that it may be enjoined, Contractor shall have the right, at its own expense and sole discretion as the Authorized User's exclusive remedy to take action in the following order of precedence: (i) to procure for the State the right to continue using such item(s) or part (s) thereof, as applicable; (ii) to modify the component so that it becomes non-infringing equipment of at least equal quality and performance; or (iii) to replace said item(s) or part(s) thereof, as applicable, with non-infringing components of at least equal quality and performance, or (iv) if none of the foregoing is commercially reasonable, then provide monetary compensation to the State up to the dollar amount of the Contract.
5. For all other claims against the Contractor where liability is not otherwise set forth in the Contract as being "without limitation", and regardless of the basis on which the claim is made, Contractor's liability for direct damages, shall be the greater of \$100,000, the dollar amount of the Contract, or two (2) times the charges rendered by the Contractor under the Contract. Unless otherwise specifically enumerated herein or in the work order mutually agreed between the parties, neither party shall be liable to

the other for special, indirect or consequential damages, including lost data or records (unless the Contractor is required to back-up the data or records as part of the work plan), even if the party has been advised of the possibility of such damages. Neither party shall be liable for lost profits, lost revenue or lost institutional operating savings.

6. The State and Authorized User may, in addition to other remedies available to them at law or equity and upon notice to the Contractor, retain such monies from amounts due Contractor, or may proceed against the performance and payment bond, if any, as may be necessary to satisfy any claim for damages, penalties, costs and the like asserted by or against them.

E. Termination

1. Termination For Cause

State may terminate this Contract for cause based upon the failure of Contractor to comply with the terms and/or conditions of the Contract; provided that the State shall give the Contractor written notice specifying the Contractor's failure. If within thirty (30) calendar days after receipt of such notice, the Contractor shall not have either corrected such failure or, in the case of failure which cannot be corrected in thirty (30) calendar days, begun in good faith to correct said failure and thereafter proceeded diligently to complete such correction, then the State may, at its option, place the Contractor in default and the Contract shall terminate on the date specified in such notice. Failure to perform within the time agreed upon in the contract may constitute default and may cause cancellation of the contract.

Contractor may exercise any rights available to it under Louisiana law to terminate for cause upon the failure of the State to comply with the terms and conditions of this contract provided that the Contractor shall give the State written notice specifying the State agency's failure and a reasonable opportunity for the state to cure the defect.

2. Termination For Convenience

State may terminate the Contract at any time without penalty by giving thirty (30) days written notice to the Contractor of such termination or negotiating with the Contractor an effective date. Contractor shall be entitled to payment for deliverables in progress, to the extent work has been performed satisfactorily

3. Termination For Non-Appropriation Of Funds

The continuation of this contract is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the contract by the legislature. If the legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act of Title 39 of the Louisiana Revised Statutes of 1950 to

prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds have not been appropriated.

F. Independent Assurances

Not Applicable

Attachments:

- I. Veteran and Hudson Initiatives**
- II. Certification Statement**
- III. DHH Standard Contract Form (CF-1)**
- IV. HIPAA BAA**
- V. Cost Template**
- VI. Assurance of Compliance**
- VII. Regional Map**

**Veteran-Owned And Service-Connected Small Entrepreneurships
(Veteran Initiatives) And Louisiana Initiative
For Small Entrepreneurships (Hudson Initiative) Programs**

Participation of Veteran Initiative and Hudson Initiative small entrepreneurships will be scored as part of the technical evaluation.

The State of Louisiana Veteran and Hudson Initiatives are designed to provide additional opportunities for Louisiana-based small entrepreneurships (sometimes referred to as LaVet's and SE's respectively) to participate in contracting and procurement with the state. A certified Veteran-Owned and Service-Connected Disabled Veteran-Owned small entrepreneurship (LaVet) and a Louisiana Initiative for Small Entrepreneurships (Hudson Initiative) small entrepreneurship are businesses that have been certified by the Louisiana Department of Economic Development. All eligible vendors are encouraged to become certified. Qualification requirements and online certification are available at

<https://smallbiz.louisianaeconomicdevelopment.com/Account/Login>

Ten percent (10%) of the total evaluation points on this RFP are reserved for proposers who are themselves a certified Veteran or Hudson Initiative small entrepreneurship or who will engage the participation of one or more certified Veteran or Hudson Initiatives small entrepreneurships as subcontractors.

Reserved points shall be added to the applicable proposers' evaluation score as follows:

Proposer Status and Reserved Points

- Proposer is a certified small entrepreneurship: Full amount of the reserved points
- Proposer is not a certified small entrepreneurship but has engaged one or more certified small entrepreneurships to participate as subcontractors or distributors. Points will be allocated based on the following criteria:
 - the number of certified small entrepreneurships to be utilized
 - the experience and qualifications of the certified small entrepreneurship(s)
 - the anticipated earnings to accrue to the certified small entrepreneurship(s)

If a proposer is not a certified small entrepreneurship as described herein, but plans to use certified small entrepreneurship(s), proposer shall include in their proposal the names of their certified Veteran Initiative or Hudson Initiative small entrepreneurship subcontractor(s), a description of the work each will perform, and the dollar value of each subcontract. During the term of the contract and at expiration, the Contractor will also be required to report Veteran-Owned and Service-Connected Disabled Veteran-Owned and Hudson Initiative small entrepreneurship subcontractor or distributor participation and the dollar amount of each. The statutes (R.S 39:2171 *et. seq.*) concerning the Veteran Initiative may be viewed at <http://legis.la.gov/lss/lss.asp?doc=671504> and the statutes (R.S 39:2001 *et. seq.*) concerning the Hudson Initiative may be viewed at: <http://legis.la.gov/lss/lss.asp?doc=96265> The rules for the Veteran Initiative (LAC 19: VII. Chapters 11 and 15) and for the Hudson Initiative (LAC 19: VIII Chapters 11 and 13) may be viewed at <http://www.doa.louisiana.gov/osp/se/se.htm>

A current list of certified Veteran-Owned and Service-Connected Disabled Veteran-Owned and Hudson Initiative small entrepreneurships may be obtained from the Louisiana Economic Development Certification System at <https://smallbiz.louisianaeconomicdevelopment.com/Account/Login> Additionally, a list of Hudson and Veteran Initiative small entrepreneurships, which have been certified by the Louisiana Department of Economic Development and who have opted to register in the State of Louisiana LaGov Supplier Portal https://lagoverpvendor.doa.louisiana.gov/irj/portal/anonymouse?guest_user=self_reg may be accessed from the State of Louisiana Procurement and Contract (LaPAC) Network <http://wwwprd1.doa.louisiana.gov/osp/lapac/vendor/srchven.cfm>. When using this site, determine the search criteria (i.e. alphabetized list of all certified vendors, by commodities, etc.) and select SmallE, VSE, or DVSE.

CERTIFICATION STATEMENT

The undersigned hereby acknowledges she/he has read and understands all requirements and specifications of the Request for Proposals (RFP), including attachments.

OFFICIAL CONTACT: The State requests that the Proposer designate one person to receive all documents and the method in which the documents are best delivered. Identify the Contact name and fill in the information below:
(Print Clearly)

Date	
Official Contact Name	
Email Address	
Fax Number with Area Code	
Telephone Number	
Street Address	
City, State, and Zip	

Proposer certifies that the above information is true and grants permission to the Department to contact the above named person or otherwise verify the information I have provided.

By its submission of this proposal and authorized signature below, proposer certifies that:

1. The information contained in its response to this RFP is accurate;
2. Proposer complies with each of the mandatory requirements listed in the RFP and will meet or exceed the functional and technical requirements specified therein;
3. Proposer accepts the procedures, evaluation criteria, mandatory contract terms and conditions, and all other administrative requirements set forth in this RFP.
4. Proposer's technical and cost proposals are valid for at least 120 calendar days from the date of proposer's signature below;
5. Proposer understands that if selected as the successful Proposer, he/she will have 30 calendar days from the date of delivery of initial contract in which to complete contract negotiations, if any, and execute the final contract document. The Department has the option to waive this deadline if actions or inactions by the Department cause the delay.
6. Proposer certifies, by signing and submitting a proposal for \$25,000 or more, that their company, any subcontractors, or principals are not suspended or debarred by the General Services Administration (GSA) in accordance with the requirements in OMB Circular A-133. (A list of parties who have been suspended or debarred can be viewed via the internet at <https://www.sam.gov>).

Authorized Signature:

Original Signature Only: Electronic or Photocopy Signature are NOT Allowed

Print Name:

Title:

AND

FOR

Personal Services Professional Services Consulting Services Social Services

1) Contractor (Legal Name if Corporation)			5) Federal Employer Tax ID# or Social Security # (Must be 11 Digits)		
2) Street Address			6) Parish(es) Served		
City	State	Zip Code	7) License or Certification #		
3) Telephone Number			8) Contractor Status		
4) Mailing Address (if different)			Subrecipient: <input type="checkbox"/> Yes <input type="checkbox"/> No		
City			Corporation: <input type="checkbox"/> No Yes <input type="checkbox"/> No		
State			For Profit: Yes No		
Zip Code			Publicly Traded:		
			8a) CFDA#(Federal Grant #)		

9) Brief Description Of Services To Be Provided:

10) Effective Date

11) Termination Date

12) This contract may be terminated by either party upon giving thirty (30) days advance written notice to the other party with or without cause but in no case shall continue beyond the specified termination date.

13) Maximum Contract Amount

14) Terms of Payment
If progress and/or completion of services are provided to the satisfaction of the initiating Office/Facility, payments are to be made as follows:

[Redacted area for Terms of Payment details]

Contractor obligated to submit final invoices to Agency within fifteen (15) days after termination of contract.

PAYMENT WILL BE MADE ONLY UPON APPROVAL OF:	First Name	Last Name
	Title	Phone Number

15) Special or Additional Provisions which are incorporated herein, if any (IF NECESSARY, ATTACH SEPARATE SHEET AND REFERENCE)

During the performance of this contract, the Contractor hereby agrees to the following terms and conditions:

1. Contractor hereby agrees to adhere as applicable to the mandates dictated by Titles VI and VII of the Civil Rights Act of 1964, as amended; the Vietnam Era Veterans' Readjustment Assistance Act of 1974; Americans with Disabilities Act of 1990 as amended; the Rehabilitation Act of 1973 as amended; Sec. 202 of Executive Order 11246 as amended, and all applicable requirements imposed by or pursuant to the regulations of the U. S. Department of Health and Human Services. Contractor agrees not to discriminate in the rendering of services to and/or employment of individuals because of race, color, religion, sex, age, national origin, handicap, political beliefs, disabled veteran, veteran status, or any other non-merit factor.
2. Contractor shall abide by the laws and regulations concerning confidentially which safeguard information and the patient/client confidentiality. Information obtained shall not be used in any manner except as necessary for the proper discharge of Contractor's obligations. (The Contractor shall establish, subject to review and approval of the Department, confidentiality rules and facility access procedures.)
3. The State Legislative Auditor, Office of the Governor, Division of Administration, and Department Auditors or those designated by the Department shall have the option of auditing all accounts pertaining to this contract during the contract and for a three year period following final payment. Contractor grants to the State of Louisiana, through the Office of the Legislative Auditor, Department of Health and Hospitals, and Inspector General's Office, Federal Government and/or other such officially designated body the right to inspect and review all books and records pertaining to services rendered under this contract, and further agrees to guidelines for fiscal administration as may be promulgated by the Department. Records will be made available during normal working hours.

Contractor shall comply with federal and state laws and/or DHH Policy requiring an audit of the Contractor's operation as a whole or of specific program activities. Audit reports shall be sent within thirty (30) days after the completion of the audit, but no later than six (6) months after the end of the audit period. If an audit is performed within the contract period, for any period, four (4) copies of the audit report shall be sent to the Department of Health and Hospitals, Attention: **Division of Fiscal Management, P.O. Box 91117, Baton Rouge, LA 70821-3797** and one (1) copy of the audit shall be sent to the **originating DHH Office**.

4. Contractor agrees to retain all books, records and other documents relevant to the contract and funds expended thereunder for at least four (4) years after final payment or as prescribed in 45 CFR 74:53 (b) whichever is longer. Contractor shall make available to the Department such records within thirty (30) days of the Department's written request and shall deliver such records to the Department's central office in Baton Rouge, Louisiana, all without expense to the Department. Contractor shall allow the Department to inspect, audit or copy records at the contractor's site, without expense to the Department.
5. Contractor shall not assign any interest in this contract and shall not transfer any interest in the same (whether by assignment or novation), without written consent of the Department thereto, provided, however, that claims for money due or to become due to Contractor from the Department under this contract may be assigned to a bank, trust company or other financial institution without advanced approval. Notice of any such assignment or transfer shall be promptly furnished to the Department and the Division of Administration, Office of Contractual Review.
6. Contractor hereby agrees that the responsibility for payment of taxes from the funds received under this contract shall be Contractor's. The contractor assumes responsibility for its personnel providing services hereunder and shall make all deductions for withholding taxes, and contributions for unemployment compensation funds.
7. Contractor shall obtain and maintain during the contract term all necessary insurance including automobile insurance, workers' compensation insurance, and general liability insurance. The required insurances shall protect the Contractor, the Department of Health and Hospitals, and the State of Louisiana from all claims related to Contractor's performance of this contract. Certificates of Insurance shall be filed with the Department for approval. Said policies shall not be canceled, permitted to expire, or be changed without thirty (30) days advance written notice to the Department. Commercial General Liability Insurance shall provide protection during the performance of work covered by the contract from claims or damages for personal injury, including accidental death, as well as claims for property damages, with combined single limits prescribed by the Department.
8. In cases where travel and related expenses are required to be identified separate from the fee for services, such costs shall be in accordance with State Travel Regulations. The contract contains a maximum compensation which shall be inclusive of all charges including fees and travel expenses.
9. No funds provided herein shall be used to urge any elector to vote for or against any candidate or proposition on an election ballot nor shall such funds be used to lobby for or against any proposition or matter having the effect of law being considered by the legislature or any local governing authority. This provision shall not prevent the normal dissemination of factual information relative to a proposition or any election ballot or a proposition or matter having the effect of law being considered by the legislature or any local governing authority. Contracts with individuals shall be exempt from this provision.
10. Should contractor become an employee of the classified or unclassified service of the State of Louisiana during the effective period of the contract, Contractor must notify his/her appointing authority of any existing contract with State of Louisiana and notify the contracting office of any additional state employment. This is applicable only to contracts with individuals.

- 11.** Contractor shall not enter into any subcontract for work or services contemplated under this contract without obtaining prior written approval of the Department. Any subcontracts approved by the Department shall be subject to conditions and provisions as the Department may deem necessary; provided, however, that notwithstanding the foregoing, unless otherwise provided in this contract, such prior written approval shall not be required for the purchase by the contractor of supplies and services which are incidental but necessary for the performance of the work required under this contract. No subcontract shall relieve the Contractor of the responsibility for the performance of contractual obligations described herein.
- 12.** No person and no entity providing services pursuant to this contract on behalf of contractor or any subcontractor is prohibited from providing such services by the provisions of R.S. 42:1113 as amended in the 2008 Regular Session of the Louisiana Legislature.
- 13.** No claim for services furnished or requested for reimbursement by Contractor, not provided for in this contract, shall be allowed by the Department. In the event the Department determines that certain costs which have been reimbursed to Contractor pursuant to this or previous contracts are not allowable, the Department shall have the right to set off and withhold said amounts from any amount due the Contractor under this contract for costs that are allowable.
- 14.** This contract is subject to and conditioned upon the availability and appropriation of Federal and/or State funds; and no liability or obligation for payment will develop between the parties until the contract has been approved by required authorities of the Department; and, if contract exceeds \$20,000, the Director of the Office of Contractual Review, Division of Administration in accordance with La. R.S. 39:1502..
- 15.** The continuation of this contract is contingent upon the appropriation of funds from the legislature to fulfill the requirements of the contract. If the Legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated.
- 16.** Any alteration, variation, modification, or waiver of provisions of this contract shall be valid only when reduced to writing, as an amendment duly signed, and approved by required authorities of the Department; and, if contract exceeds \$20,000, approved by the Director of the Office of Contractual Review, Division of Administration. Budget revisions approved by both parties in cost reimbursement contracts do not require an amendment if the revision only involves the realignment of monies between originally approved cost categories.
- 17.** Any contract disputes will be interpreted under applicable Louisiana laws and regulations in Louisiana administrative tribunals or district courts as appropriate.
- 18.** Contractor will warrant all materials, products and/or services produced hereunder will not infringe upon or violate any patent, copyright, trade secret, or other proprietary right of any third party. In the event of any such claim by any third party against DHH, the Department shall promptly notify Contractor in writing and Contractor shall defend such claim in DHH's name, but at Contractor's expense and shall indemnify and hold harmless DHH against any loss, expense or liability arising out of such claim, whether or not such claim is successful. This provision is not applicable to contracts with physicians, psychiatrists, psychologists or other allied health providers solely for medical services.
- 19.** Any equipment purchased under this contract remains the property of the Contractor for the period of this contract and future continuing contracts for the provision of the same services. Contractor must submit vendor invoice with reimbursement request. For the purpose of this contract, equipment is defined as any tangible, durable property having a useful life of at least (1) year and acquisition cost of \$1000.00 or more. The contractor has the responsibility to submit to the Contract Monitor an inventory list of DHH equipment items when acquired under the contract and any additions to the listing as they occur. Contractor will submit an updated, complete inventory list on a quarterly basis to the Contract Monitor. Contractor agrees that upon termination of contracted services, the equipment purchased under this contract reverts to the Department. Contractor agrees to deliver any such equipment to the Department within 30 days of termination of services.
- 20.** Contractor agrees to protect, indemnify and hold harmless the State of Louisiana, DHH, from all claims for damages, costs, expenses and attorney fees arising in contract or tort from this contract or from any acts or omissions of Contractor's agents, employees, officers or clients, including premises liability and including any claim based on any theory of strict liability. This provision does not apply to actions or omissions for which LA R.S. 40:1299.39 provides malpractice coverage to the contractor, nor claims related to treatment and performance of evaluations of persons when such persons cause harm to third parties (R.S. 13:5108.1(E)). Further it does not apply to premises liability when the services are being performed on premises owned and operated by DHH.
- 21.** Any provision of this contract is severable if that provision is in violation of the laws of the State of Louisiana or the United States, or becomes inoperative due to changes in State and Federal law, or applicable State or Federal regulations.
- 22.** Contractor agrees that the current contract supersedes all previous contracts, negotiations, and all other communications between the parties with respect to the subject matter of the current contract.

THIS CONTRACT CONTAINS OR HAS ATTACHED HERETO ALL THE TERMS AND CONDITIONS AGREED UPON BY THE CONTRACTING PARTIES. IN WITNESS THEREOF, THIS CONTRACT IS SIGNED ON THE DATE INDICATED BELOW.

**STATE OF LOUISIANA
DEPARTMENT OF HEALTH AND HOSPITALS**

[Redacted Signature Area]

SIGNATURE **DATE**

[Redacted Signature]

NAME

[Redacted Name]

TITLE

[Redacted Signature Area]

SIGNATURE **DATE**

[Redacted Signature]

NAME

[Redacted Name]

TITLE

SIGNATURE **DATE**

[Redacted Signature]

NAME

[Redacted Name]

TITLE

[Redacted Signature Area]

SIGNATURE **DATE**

[Redacted Signature]

NAME

[Redacted Name]

TITLE

This HIPAA Business Associate Addendum is hereby made a part of this contract in its entirety as Attachment ____ to the contract.

1. The Louisiana Department of Health and Hospitals (“DHH”) is a Covered Entity, as that term is defined herein, because it functions as a health plan and as a health care provider that transmits health information in electronic form.
2. Contractor is a Business Associate of DHH, as that term is defined herein, because contractor either: (a) creates, receives, maintains, or transmits PHI for or on behalf of DHH; or (b) provides legal, actuarial, accounting, consulting, data aggregation, management, administrative, accreditation, or financial services for DHH involving the disclosure of PHI.
3. **Definitions:** As used in this addendum –
 - A. The term “HIPAA Rules” refers to the federal regulations known as the HIPAA Privacy, Security, Enforcement, and Breach Notification Rules, found at 45 C.F.R. Parts 160 and 164, which were originally promulgated by the U. S. Department of Health and Human Services (DHHS) pursuant to the Health Insurance Portability and Accountability Act (“HIPAA”) of 1996 and were subsequently amended pursuant to the Health Information Technology for Economic and Clinical Health (“HITECH”) Act of the American Recovery and Reinvestment Act of 2009.
 - B. The terms “Business Associate”, “Covered Entity”, “disclosure”, “electronic protected health information” (“electronic PHI”), “health care provider”, “health information”, “health plan”, “protected health information” (“PHI”), “subcontractor”, and “use” have the same meaning as set forth in 45 C.F.R. § 160.103.
 - C. The term “security incident” has the same meaning as set forth in 45 C.F.R. § 164.304.
 - D. The terms “breach” and “unsecured protected health information” (“unsecured PHI”) have the same meaning as set forth in 45 C.F.R. § 164.402.
4. Contractor and its agents, employees and subcontractors shall comply with all applicable requirements of the HIPAA Rules and shall maintain the confidentiality of all PHI obtained by them pursuant to this contract and addendum as required by the HIPAA Rules and by this contract and addendum.
5. Contractor shall use or disclose PHI solely: (a) for meeting its obligations under the contract; or (b) as required by law, rule or regulation (including the HIPAA Rules) or as otherwise required or permitted by this contract and addendum.
6. Contractor shall implement and utilize all appropriate safeguards to prevent any use or disclosure of PHI not required or permitted by this contract and addendum, including administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of the electronic protected health information that it creates, receives, maintains, or transmits on behalf of DHH.
7. In accordance with 45 C.F.R. § 164.502(e)(1)(ii) and (if applicable) § 164.308(b)(2), contractor shall ensure that any agents, employees, subcontractors or others that create, receive, maintain, or transmit PHI on behalf of contractor agree to the same restrictions, conditions and requirements that apply to contractor with respect to such information, and it shall ensure that they implement reasonable and appropriate safeguards to protect such information. Contractor shall take all reasonable steps to ensure that its agents’, employees’ or subcontractors’ actions or omissions do not cause contractor to violate this contract and addendum.
8. Contractor shall, within three (3) days of becoming aware of any use or disclosure of PHI, other than as permitted by this contract and addendum, report such disclosure in writing to the person(s) named in section 14 (Terms of Payment), page 1 of the CF-1. Disclosures which must be reported by contractor include, but are not limited to, any security incident, any breach of unsecured PHI, and any “breach of the security system” as defined in the Louisiana Database Security Breach Notification Law, La.R.S. 51:3071 *et seq.* At the option of DHH, any harm or damage resulting from any use or disclosure which violates this contract and addendum shall be mitigated, to the extent practicable, either: (a) by contractor at its own expense; or (b) by DHH, in which case contractor shall reimburse DHH for all expenses that DHH is required to incur in undertaking such mitigation activities.
9. To the extent that contractor is to carry out one or more of DHH’s obligations under 45 C.F.R. Part 164, Subpart E, contractor shall comply with the requirements of Subpart E that apply to DHH in the performance of such obligation(s).
10. Contractor shall make available such information in its possession which is required for DHH to provide an accounting of disclosures in accordance with 45 CFR § 164.528. In the event that a request for accounting is made directly to contractor, contractor shall forward such request to DHH within two (2) days of such receipt. Contractor shall implement an appropriate record keeping process to enable it to comply with the requirements of this provision. Contractor shall maintain data on all disclosures of PHI for which accounting is required by 45 CFR § 164.528 for at least six (6) years after the date of the last such disclosure.
11. Contractor shall make PHI available to DHH upon request in accordance with 45 CFR § 164.524.

12. Contractor shall make PHI available to DHH upon request for amendment and shall incorporate any amendments to PHI in accordance with 45 CFR § 164.526.
13. Contractor shall make its internal practices, books, and records relating to the use and disclosure of PHI received from or created or received by contractor on behalf of DHH available to the Secretary of the U. S. DHHS for purposes of determining DHH's compliance with the HIPAA Rules.
14. Contractor shall indemnify and hold DHH harmless from and against any and all liabilities, claims for damages, costs, expenses and attorneys' fees resulting from any violation of this addendum by contractor or by its agents, employees or subcontractors, without regard to any limitation or exclusion of damages provision otherwise set forth in the contract.
15. The parties agree that the legal relationship between DHH and contractor is strictly an independent contractor relationship. Nothing in this contract and addendum shall be deemed to create a joint venture, agency, partnership, or employer-employee relationship between DHH and contractor.
16. Notwithstanding any other provision of the contract, DHH shall have the right to terminate the contract immediately if DHH determines that contractor has violated any provision of the HIPAA Rules or any material term of this addendum.
17. At the termination of the contract, or upon request of DHH, whichever occurs first, contractor shall return or destroy (at the option of DHH) all PHI received or created by contractor that contractor still maintains in any form and retain no copies of such information; or if such return or destruction is not feasible, contractor shall extend the confidentiality protections of the contract to the information and limit further uses and disclosure to those purposes that make the return or destruction of the information infeasible.

COST TEMPLATE

Proposers must complete a cost proposal in the following format to be considered for award. If it is not completed, the Proposer will be disqualified from consideration.

Instructions:

Year 1	Hourly Rate	Annual Cost
Administrative Staff (list by position)		
Direct Labor Staff (list by position)		
Contracted Staff (list by position)		
Benefits		
Operating Costs:		
Rent		
Utilities		
Telephone		
Insurance		
Other (List):		
Office Supplies (List)		
Professional Services (list)		
Other Direct Costs (list)		
Total Year 1 Cost		\$
PER DIEM rate for Year 1		\$

Year 2	Hourly Rate	Annual Cost
Administrative Staff (list by position)		
Direct Labor Staff (list by position)		
Contracted Staff (list by position)		
Benefits		
Operating Costs:		
Rent		
Utilities		
Telephone		
Insurance		
Other (List):		
Office Supplies (List)		
Professional Services (list)		
Other Direct Costs (list)		
Total Year 2 cost		\$
PER DIEM rate for year 2		\$

Year 3	Hourly Rate	Annual Cost
Administrative Staff (list by position)		
Direct Labor Staff (list by position)		
Contracted Staff (list by position)		
Benefits		
Operating Costs:		
Rent		
Utilities		
Telephone		
Insurance		
Other (List):		
Office Supplies (List)		
Professional Services (list)		
Other Direct Costs (list)		
Total year 3 cost		\$
PER DIEMrate for year 3		\$