

Merit Health Insurance Company
Schedule B
Income Statement
6/30/2013

Line #	REVENUE & EXPENSES	Year end:				2013	
		1st Qtr 03/31/2013	2nd Qtr 06/30/2013	3rd Qtr 09/30/2013	4th Qtr 12/31/2013	Total Current Qtr 03/31/2013	YTD 03/31/2013
1	Member months - at risk	833,917	834,723	-	-	834,723	1,668,640
2	Member months - administrative capitated	2,230,739	2,235,075	-	-	2,235,075	4,465,814
3	Members in service - administrative non-capitated	11,362	14,435	-	-	14,435	25,797
	REVENUES						
4	Capitated revenue - at-risk	\$ 31,908,640	\$ 32,119,060	\$ -	\$ -	\$ 32,119,060	\$ 64,027,700
5	Capitated revenue - administrative	\$ 4,546,686	\$ 4,990,936	\$ -	\$ -	\$ 4,990,936	\$ 9,537,622
6	Other administrative revenue	\$ 1,600,584	\$ 1,600,584	\$ -	\$ -	\$ 1,600,584	\$ 3,201,168
7	Investment income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Other income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9	Open (for Wrap Around Agencies column report cash in)	\$ 614,523	\$ 2,760,175	\$ -	\$ -	\$ 2,760,175	\$ 3,374,698
10	Open (for Wrap Around Agencies column report cash out)	\$ (614,523)	\$ (2,760,175)	\$ -	\$ -	\$ (2,760,175)	\$ (3,374,698)
11	TOTAL REVENUES	\$ 38,055,910	\$ 38,710,580	\$ -	\$ -	\$ 38,710,580	\$ 76,766,490
	EXPENSES						
	Inpatient Services						
12	Inpatient-Freestanding Psych Facilities	\$ 542,121	\$ 257,833	\$ -	\$ -	\$ 257,833	\$ 799,954
13	Inpatient-Distinct Part Psych Facilities	\$ 11,594,645	\$ 12,425,414	\$ -	\$ -	\$ 12,425,414	\$ 24,020,059
14	Inpatient-General Hospital	\$ 523,699	\$ 526,657	\$ -	\$ -	\$ 526,657	\$ 1,050,356
15	Addition Services - Residential	\$ 890,226	\$ 867,063	\$ -	\$ -	\$ 867,063	\$ 1,757,289
16	Inpatient-Incurred But Not Reported Claim Expense	\$ 1,265,329	\$ 1,416,314	\$ -	\$ -	\$ 1,416,314	\$ 2,681,643
17	Total Inpatient Services	\$ 14,816,020	\$ 15,493,280	\$ -	\$ -	\$ 15,493,280	\$ 30,309,300
	Other Services						
18	Hospital Outpatient Services	\$ 168	\$ 30	\$ -	\$ -	\$ 30	\$ 198
19	Outpatient Emergency Room	\$ 1,313,517	\$ 1,405,668	\$ -	\$ -	\$ 1,405,668	\$ 2,719,185
20	FQHC Services	\$ 227,210	\$ 187,386	\$ -	\$ -	\$ 187,386	\$ 414,596
21	Crisis Intervention	\$ 44,337	\$ 37,644	\$ -	\$ -	\$ 37,644	\$ 81,981
22	Psychosocial Rehabilitation	\$ 607,373	\$ 486,240	\$ -	\$ -	\$ 486,240	\$ 1,093,613
23	Community Psychiatric Support and Treatment	\$ 3,428,381	\$ 4,931,572	\$ -	\$ -	\$ 4,931,572	\$ 8,359,953
24	Addition Services - Outpatient	\$ 134,812	\$ 248,570	\$ -	\$ -	\$ 248,570	\$ 383,382
25	1915(b)(3) Services - Case Conference	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
26	Medical Physician/Psychiatrist	\$ 1,826,397	\$ 2,438,974	\$ -	\$ -	\$ 2,438,974	\$ 4,265,371
27	Psychologist	\$ 25,038	\$ 30,525	\$ -	\$ -	\$ 30,525	\$ 55,563
28	Licensed Professional Counselor	\$ 110,861	\$ 121,666	\$ -	\$ -	\$ 121,666	\$ 232,527
29	Social Worker	\$ 70,333	\$ 58,430	\$ -	\$ -	\$ 58,430	\$ 128,763
30	Licensed Marriage and Family Therapist	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
31	Other Psych Services	\$ 121,839	\$ 122,468	\$ -	\$ -	\$ 122,468	\$ 244,307
32	Lab	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
33	Other Non-defined Services (describe)	\$ 1,816	\$ 768,310	\$ -	\$ -	\$ 768,310	\$ 770,126
34	Other Services-Incurred But Not Reported Claim Expense	\$ 1,095,783	\$ (1,446,755)	\$ -	\$ -	\$ (1,446,755)	\$ (350,973)
35	Total Other Services	\$ 9,007,864	\$ 9,390,728	\$ -	\$ -	\$ 9,390,728	\$ 18,398,592
36	TOTAL MEDICAL EXPENSES	\$ 23,823,884	\$ 24,884,008	\$ -	\$ -	\$ 24,884,008	\$ 48,707,892
	Reinsurance and Recoveries						
37	Reinsurance premiums	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
38	Reinsurance recoveries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
39	Net cost of reinsurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
40	TPL/COB recoveries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
41	Fraud and abuse recoveries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
42	Other recoveries (describe)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
43	Risk pool and MLR Rebate	\$ 2,046,283	\$ 835,731	\$ -	\$ -	\$ 835,731	\$ 2,882,014
44	TOTAL NET MEDICAL EXPENSES	\$ 25,870,167	\$ 25,719,739	\$ -	\$ -	\$ 25,719,739	\$ 51,589,906
	Administrative Services						
45	General management	\$ 786,361	\$ 878,957	\$ -	\$ -	\$ 878,957	\$ 1,665,318
46	Clinical operations	\$ 401,731	\$ 473,800	\$ -	\$ -	\$ 473,800	\$ 875,532
47	Customer service	\$ 234,503	\$ 249,894	\$ -	\$ -	\$ 249,894	\$ 484,397
48	QI/Compliance	\$ 285,549	\$ 344,774	\$ -	\$ -	\$ 344,774	\$ 630,323
49	Training	\$ 17,069	\$ 35,278	\$ -	\$ -	\$ 35,278	\$ 52,347
50	Utilization management	\$ 935,526	\$ 1,049,133	\$ -	\$ -	\$ 1,049,133	\$ 1,984,659
51	CSoc Program	\$ 152,652	\$ 167,742	\$ -	\$ -	\$ 167,742	\$ 320,394
52	Public Support of Housing	\$ 225,044	\$ 57,067	\$ -	\$ -	\$ 57,067	\$ 282,111
53	Recovery and resiliency	\$ 90,368	\$ 82,137	\$ -	\$ -	\$ 82,137	\$ 172,505
54	After hours	\$ 59,050	\$ 76,227	\$ -	\$ -	\$ 76,227	\$ 135,277
55	Information technology	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
56	Corporate service allocation	\$ 3,397,393	\$ 3,618,954	\$ -	\$ -	\$ 3,618,954	\$ 7,016,347
57	Other administrative costs	\$ 23,320	\$ -	\$ -	\$ -	\$ -	\$ 23,320
58	Sanctions and late payment interest penalties	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
59	TOTAL ADMINISTRATIVE EXPENSES	\$ 6,608,567	\$ 7,033,962	\$ -	\$ -	\$ 7,033,962	\$ 13,642,529
60	TOTAL EXPENSES	\$ 32,478,734	\$ 32,753,701	\$ -	\$ -	\$ 32,753,701	\$ 65,232,435
61	EARNINGS FROM OPERATIONS	\$ 5,577,176	\$ 5,956,879	\$ -	\$ -	\$ 5,956,879	\$ 11,534,055
62	Premium Taxes	\$ 717,944	\$ 722,601	\$ -	\$ -	\$ 722,601	\$ 1,440,545
63	EARNINGS BEFORE INCOME TAXES AND OTHER ITEMS	\$ 4,859,232	\$ 5,234,279	\$ -	\$ -	\$ 5,234,279	\$ 10,093,510
64	Other income/(loss) (describe)	\$ (51,570)	\$ 23,246	\$ -	\$ -	\$ 23,246	\$ (28,324)
65	Income taxes	\$ (1,682,682)	\$ (1,840,134)	\$ -	\$ -	\$ (1,840,134)	\$ (3,522,815)
66	NET INCOME (LOSS)	\$ 3,124,980	\$ 3,417,391	\$ -	\$ -	\$ 3,417,391	\$ 6,542,371