ANNUAL SYNAR REPORT

42 U.S.C. 300x-26

OMB № 0930-0222

FFY 2017
State: Louisiana

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OMB No. 0930-0222

Expiration Date: 06/30/2019

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INTRODUCTION

The Annual Synar Report (ASR) format provides the means for states to comply with the reporting provisions of the Public Health Service Act (42 U.S.C. 300x-26) and the Tobacco Regulation for the Substance Abuse Prevention and Treatment Block Grant (SABG) (45 C.F.R. 96.130 (e)).

How the Synar report helps the Center for Substance Abuse Prevention

In accordance with the tobacco regulations, states are required to provide detailed information on progress made in enforcing youth tobacco access laws (FFY 2016 Compliance Progress) and future plans to ensure compliance with the Synar requirements to reduce youth tobacco access rates (FFY 2017 Intended Use Plan). These data are required by 42 U.S.C. 300x-26 and will be used by the Secretary to evaluate state compliance with the statute. Part of the mission of the Center for Substance Abuse Prevention (CSAP) is to assist states¹ by supporting Synar activities and providing technical assistance helpful in determining the type of enforcement measures and control strategies that are most effective. This information is helpful to CSAP in improving technical assistance resources and expertise on enforcement efforts and tobacco control program support activities, including state Synar program support services, through an enhanced technical assistance program involving conferences and workshops, development of training materials and guidance documents, and onsite technical assistance consultation.

How the Synar report can help states

The information gathered for the Synar report can help states describe and analyze substate needs for program enhancements. These data can also be used to report to the state legislature and other state and local organizations on progress made to date in enforcing youth tobacco access laws when aggregated statistical data from state Synar reports can demonstrate to the Secretary the national progress in reducing youth tobacco access problems. This information will also provide Congress with a better understanding of state progress in implementing Synar, including state difficulties and successes in enforcing retailer compliance with youth tobacco access laws.

¹The term "state" is used to refer to all the states and territories required to comply with Synar as part of the Substance Abuse Prevention and Treatment Block Grant Program requirements (42 U.S.C. 300x-64 and 45 C.F.R. 96.121).

Getting assistance in completing the Synar report

If you have questions about programmatic issues, you may call CSAP's Division of State Programs at (240) 276-2550 and ask for your respective State Project Officer, or contact your State Project Officer directly by telephone or email. If you have questions about fiscal or grants management issues, you may call the Grants Management Officer, Office of Financial Resources, Division of Grants Management, at (240) 276-1422.

Where and when to submit the Synar report

The ASR must be received by SAMHSA no later than December 31, 2016 and must be submitted in the format specified by these instructions. Use of the approved format will avoid delays in the review and approval process. The chief executive officer (or an authorized designee) of the applicant organization must sign page one of the ASR certifying that the state has complied with all reporting requirements.

The state must upload one copy of the ASR using the online WebBGAS (Block Grant Application System). In addition, the following items must be uploaded to WebBGAS:

- FFY 2017 Synar Survey Results: States that use the Synar Survey Estimation System (SSES) must upload one copy of SSES Tables 1–5 (in Excel) to WebBGAS. States that do not use SSES must upload one copy of ASR Forms 1, 4, and 5, and Forms 2 and 3, if applicable, (in Excel), as well as a database with the raw inspection data to WebBGAS.
- Synar Inspection Form: States must upload one blank copy of the inspection form used to record the result of each Synar inspection.
- Synar Inspection Protocol: States must upload a copy of the protocol used to train
 inspection teams on conducting and reporting the results of the Synar inspections.
 This document should be different than the Appendix C attached to the Annual
 Synar Report
- A scanned copy of the signed Funding Agreements/Certifications

Each state SSA Director has been emailed a login ID and password to log onto the Synar section of the WebBGAS site.

FFY 2017: FUNDING AGREEMENTS/CERTIFICATIONS

The following form must be signed by the Chief Executive Officer or an authorized designee and submitted with this application. Documentation authorizing a designee must be attached to the application.

PUBLIC HEALTH SERVICES ACT AND SYNAR AMENDMENT

42 U.S.C. 300x-26 requires each state to submit an annual report of its progress in meeting the requirements of the Synar Amendment and its implementing regulation (45 C.F.R. 96.130) to the Secretary of the Department of Health and Human Services. By signing below, the chief executive officer (or an authorized designee) of the applicant organization certifies that the state has complied with these reporting requirements and the certifications as set forth below.

SYNAR SURVEY SAMPLING METHODOLOGY

The state certifies that the Synar survey sampling methodology on file with the Center for Substance Abuse Prevention and submitted with the Annual Synar Report for FFY 2017 is up-to-date and approved by the Center for Substance Abuse Prevention.

SYNAR SURVEY INSPECTION PROTOCOL

The state certifies that the Synar Survey Inspection Protocol on file with the Center for Substance Abuse Prevention and submitted with the Annual Synar Report for FFY 2017 is up-to-date and approved by the Center for Substance Abuse Prevention.

Name of Chief Executive Officer or Designee: Jan	ies E. Hussey, MD
Signature of CEO or Designee:	1>
Title: Assistant Secretary	Date Signed: >2/2//6

FFY: 2017 State: Louisiana

SECTION I: FFY 2016 (Compliance Progress)

YOUTH ACCESS LAWS, ACTIVITIES, AND ENFORCEMENT

42 U.S.C. 300x-26 requires the states to report information regarding the sale/distribution of tobacco products to individuals under age 18.

1.	Please indicate any changes or additions to the state tobacco statute(s) relating to youth access since the last reporting year. If any changes were made to the state law(s) since the last reporting year, please attach a photocopy of the law to the hard copy of the ASR and also upload a copy of the state law to WebBGAS. (see 42 U.S.C. 300x-26).		
	a.	Has there been a change in the minimum sale age for tobacco products?	
		☐ Yes ⊠ No	
		If Yes, current minimum age: 19 20 21	
	b.	Have there been any changes in state law that impact the state's protocol for conducting <i>Synar inspections?</i>	
		☐ Yes ⊠ No	
		If Yes, indicate change. (Check all that apply.) Changed to require that law enforcement conduct inspections of tobacco outlets Changed to make it illegal for youth to possess, purchase or receive tobacco Changed to require ID to purchase tobacco Changed definition of tobacco products Other change(s) (Please describe.)	
	c.	Have there been any changes in state law that impact the following?	
		Licensing of tobacco vendors	
2.	42 U.S.C	e how the Annual Synar Report (see 45 C.F.R. $96.130(e)$) and the state Plan (see C. $300x$ - 51) were made public within the state prior to submission of the ASR. all that apply.)	
	\boxtimes	Placed on file for public review	
		Posted on a state agency Web site (Please provide exact Web address and the date ten the FFY 2017 ASR was posted to this Web address.)	
		Web address: http://new.dhh.louisiana.gov/index.cfm/newsroom/detail/1390	
	_	Date published: December 21, 2016	
		Notice published in a newspaper or newsletter	
		Public hearing	

		Announced in a news release, a press conference, or discussed in a media interview
		Distributed for review as part of the SABG application process
		Distributed through the public library system
		Published in an annual register Other (Places describe)
		Other (Please describe.)
3.	Identify	the following agency or agencies (see 42 U.S.C. 300x-26 and 45 C.F.R. 96.130).
	a.	The state agency (ies) designated by the Governor for oversight of the Synar requirements:
		LA Department of Health, Office of Behavioral Health (OBH) (Please note Department of Health name change, Hospitals was dropped)
		Has this changed since last year's Annual Synar Report?
		☐ Yes ⊠ No
	b.	The state agency(ies) responsible for conducting random, unannounced Synar inspections:
		LA Department of Revenue, Office of Alcohol and Tobacco Control (OATC)
		Has this changed since last year's Annual Synar Report?
		☐ Yes ⊠ No
	c.	The state agency(ies) responsible for enforcing youth tobacco access law(s):
		LA Department of Revenue, Office of Alcohol and Tobacco Control (OATC)
		Has this changed since last year's Annual Synar Report?
		☐ Yes ⊠ No
4.	•	the following agencies and describe their relationship with the agency ible for the oversight of the Synar requirements.
	a.	Identify the state agency responsible for tobacco prevention activities (the agency that receives the Centers for Disease Control and Prevention's National Tobacco Control Program funding). LA Department of Health, Bureau of Primary Care and Rural Health (Please note Department of Health name change, Hospitals was dropped)
	b.	Has the responsible agency changed since last year's Annual Synar Report? ☐ Yes ☐ No
	с.	Describe the coordination and collaboration that occur between the agency responsible for tobacco prevention and the agency responsible for oversight of the Synar requirements. (<i>Check all that apply.</i>) The two agencies
		Are the same

	☐ Have a formal written memorandum of agreement
	☐ Have an informal partnership
	Conduct joint planning activities
	Combine resources
	Have other collaborative arrangement(s) (Please describe.)
	☐ No relationship
d.	Does a state agency contract with the Food and Drug Administration's Center for Tobacco Products (FDA/CTP) to enforce the youth access and advertising restrictions in the Family Smoking Prevention and Tobacco Control Act? Yes No (if no, go to Question 5)
e.	If yes, identify the state agency responsible for enforcing the youth access and advertising restrictions in the Family Smoking Prevention and Tobacco Control Act (the agency that is under contract to the Food and Drug Administration's Center for Tobacco Products (FDA/CTP)).
f.	Has the responsible agency changed since last year's Annual Synar Report?
	☐ Yes ☐ No
g.	☐ Yes ☐ No Describe the coordination and collaboration that occur between the agency contracted with the FDA to enforce federal youth tobacco access laws and the agency responsible for oversight of the Synar requirements. (Check all that apply.) The two agencies:
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g.	Describe the coordination and collaboration that occur between the agency contracted with the FDA to enforce federal youth tobacco access laws and the agency responsible for oversight of the Synar requirements. (Check all that apply.) The two agencies: Are the same Have a formal written memorandum of agreement Have an informal partnership Conduct joint planning activities Combine resources

5.	Please answer the following questions regarding the state's activities to enforce the
	state's youth access to tobacco law(s) in FFY 2016 (see 42 U.S.C. 300x-26 and 45 C.F.R.
	96.130(e)).

a.	Which one of the following describes the enforcement of state youth access to tobacco laws carried out in your state? (Check one category only.)		
	Enforcement is conducted exclusively by local law enforcement agencies.		
	Enforcement is conducted exclusively by state agency(ies).		
	Enforcement is conducted by both local <i>and</i> state agencies.		

b. The following items concern penalties imposed for all violations of state youth access to tobacco laws by <u>LOCAL AND/OR STATE LAW ENFORCEMENT AGENCIES</u> (this does not include enforcement of local laws or federal youth tobacco access laws). Please fill in the number requested. If state law does not allow for an item, please mark "NA" (not applicable). If a response for an item is unknown, please mark "UNK." The chart must be filled in completely.

PENALTY	OWNERS	CLERKS	TOTAL
Number of citations issued	222	222	444
Number of fines assessed	86	107	193
Number of permits/licenses suspended	5		5
Number of permits/licenses revoked	0		0
Other (Please describe.)			

* Notes:

OATC provided OBH with the disposition of violations that occurred during the FFY 2016 Annual Synar Report. 222 outlets were found to be in violation during the FFY 2016 ASR. A citation was issued to both the Store Clerk and Store/Business Owner.

- All clerks who sell or serve alcohol or tobacco products must complete the Responsible Vendor
 Training Program within 45 days of hire. Those Clerks who had been trained and certified as a
 Responsible Vendor (receiving a Responsible Vendor Card). OATC handles all administrative
 citations issued to both "certified" Responsible Vendor (RV) clerks and store owners. Below is a
 summary of fines assessed and other dispositions as a result of the FFY 2015 Annual Synar Report:
- 107 Certified RV Clerks were assessed the following fines:
 - o 10 at \$200.00
 - o 1 at \$225.00
 - o 8 at \$300.00
 - o 8 at \$400.00
 - o 29 at \$500.00
 - o 19 at \$575.00
 - o 5 at \$600.00
 - o 22 at \$1,000.00
 - o 4 at \$1,075.00
 - o 1 at \$2,000.00

- 18 Certified RV clerks had their RV Server Permit Suspended
- 7 Certified RV clerks had their RV Server Permits Revoked
- 44 clerks who were not Responsible Vendor (RV) "certified" were issued a criminal summons. Criminal citations are turned over to the District Attorney within the parish where the citation was issued and are adjudicated within the court system of the parish.
- In addition to being assessed a fine, 27 Certified RV clerks had to re-take the Responsible Vendor Training Program
- Store Owners were fined/warned/dismissed as follows:
 - o 1 at \$50.00
 - o 1 at \$100.00
 - o 1 at \$125.00
 - o 42 at \$250.00
 - o 5 at \$325.00
 - o 2 at \$375.00
 - o 19 at \$500.00
 - o 3 at \$575.00
 - o 1 at \$650.00
 - o 9 at \$750.00
 - o 1 at \$825.00
 - o 1 at \$1,000.00
 - o 138 received a Responsible Vendor Warning
 - o 3 citations were dismissed
- c. Are citations or warnings issued to retailers or clerks who sell tobacco to minors for inspections that are part of the Synar survey?

Yes	
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If "Yes" to 5c, please describe the state's procedure for minimizing risk of bias to the survey results from retailers alerting each other to the presence of the survey teams:

Risk of bias is minimized by: (1) multiple inspection teams conducting compliance checks, so an area is completed before area retailers can communicate with each other; (2) OATC conducting tobacco and alcohol compliance checks on an on-going basis throughout the year, providing a year-round enforcement presence; and (3) OATC does not issue a citation at the time of a compliance check. Citations are issued by mail.

OATC conducted 1,324 tobacco compliance checks for the FFY 2016 Annual Synar Report. In addition, OATC reported that in SFY 2016, a total of 11,243 alcohol and tobacco compliance checks were conducted. OATC reported the outcome of the alcohol and tobacco compliance checks as an 88% compliance rate for tobacco and an 89% compliance rate for alcohol.

d.	Which one of the following best describes the level of enforcement of state youth access to tobacco laws carried out in your state? (Check one category only.)
	☐ Enforcement is conducted only at those outlets randomly selected for the Synar survey.
	☐ Enforcement is conducted only at a subset of outlets not randomly selected for the Synar survey.
	Enforcement is conducted at a combination of outlets randomly selected for the Synar survey and outlets not randomly selected for the Synar survey.
e.	Did every tobacco outlet in the state receive at least one compliance check that included enforcement of the state youth tobacco access law(s) in the last year?
	☐ Yes ⊠ No
f.	What additional activities are conducted in your state to support enforcement and compliance with state youth tobacco access law(s)? (Check all that apply and briefly describe each activity in the text boxes below each activity.)
	Merchant education and/or training
	A Synar Contractor was funded in each of the 10 OBH administrative regions in the state. An important role of the Synar Contractor has been to train and supervise youth volunteers to conduct unconsummated compliance checks. 4,130 unconsummated compliance checks were conducted July 1, 2015 – June 30, 2016:
	423 in Region 1
	399 in Region 2
	584 in Region 3
	422 in Region 4
	416 in Region 5
	409 in Region 6
	413 in Region 7
	412 in Region 8
	252 in Region 9
	400 in Region 10
	Of the unconsummated compliance checks completed, 94.18% of retailers were unwilling to sell and 5.82% were willing to sell.
	During unconsummated compliance checks these merchants were provided Thank You and No Thank You cards, educational cards, and certificates as appropriate. Each merchant, where an unconsummated compliance check was conducted, was also provided an educational packet including written materials, window decals, and stickers regarding the current laws and goals of the Synar Amendment.
	During FFY 2014, the state organized a Synar Workgroup to look at revising merchant education materials. This workgroup was convened following a discussion with OATC Headquarters staff, supervisors, and agents who identified that sales are occurring

because clerks are glancing at youth IDs and then selling, rather than carefully looking at IDs to see the red underage notation on IDs. In Louisiana, minor licenses are vertical with a red "Under 21 Until 00-00-0000" and "Under 18 Until 00-00-0000" to the right of the photo, at the bottom left with a red frame. Merchant education materials are being updated to include emphasis on reading IDs correctly.

OATC Headquarters staff, supervisors, and agents also identified that sales are occurring because clerks are using store lottery machines and other electronic age verification devices for age identification, and then overriding the device signal that the buyer is underage. Merchant education materials are being updated with a section on age verification using Point of Sale devices.

This Synar Workgroup continued to meet in FFY 2015 and revised and developed the following merchant education materials: Prevention of Youth Access Flyer, Report a Violation Handout, Novelty Tobacco Product Flyer, and License Orientation Verification Flyer. These revised merchant education materials were distributed during FFY 2016.

Incentives for merchants who are in compliance (e.g., nonenforcement compliance checks in which compliant retailers are given positive reinforcement and noncompliant retailers are warned about youth access laws)

During unconsummated compliance checks conducted by Synar contractors, merchants were provided Thank You and No Thank You cards, educational cards, and certificates as rewards or reminders. During routine, consummated compliance checks conducted by agents of the Office of Alcohol and Tobacco Control, merchants who are found in violation were issued administrative and criminal citations by mail. Those that were found to be compliant with the law received a letter of appreciation by mail signed by the Commissioner of the Office of Alcohol and Tobacco Control.

Community education regarding youth access laws

The Office of Behavioral Health is the single state authority for the treatment and prevention of substance abuse (NASADAD) as well as being the agency responsible for Synar implementation. OBH used SAPT Block Grant funds to contract with primary prevention providers. These contractors provided services in the programmatic areas of Information Dissemination, Education, Alternative Activities, Problem Identification and Referral, Community-based Process and Environmental Strategies. All contractors were required to address the prevention of alcohol, tobacco, and other drugs (ATOD).

Media use to publicize compliance inspection results

The Office of Behavioral Health posts the results of the Annual Synar Reports on its website. The FFY 2017 Report may be viewed at: http://new.dhh.louisiana.gov/index.cfm/newsroom/detail/1390

Community mobilization to increase support for retailer compliance with youth access laws
Regional Synar coalitions were established in each of the 10 regions in the state during FFY 1997. During SFY 2016, all ten (10) OBH Regional Synar Contractors actively participated in Regional Tobacco Free Living (TFL) Coalition Meetings, serving as an expert in limiting youth access to tobacco products.
Other activities (Please list.)

SYNAR SURVEY METHODS AND RESULTS

The following questions pertain to the survey methodology and results of the Synar survey used by the state to meet the requirements of the Synar Regulation in FFY 2016 (see 42 U.S.C. 300x-26 and 45 C.F.R. 96.130).

6.	Has the	sampling methodology changed from the previous year?				
	Yes Yes	⊠ No				
	methodo Methodo	e is required to have an approved up-to-date description of the Synar sampling clogy on file with CSAP. Please submit a copy of your Synar Survey Sampling clogy (Appendix B). If the sampling methodology changed from the previous g year, these changes must be reflected in the methodology submitted.				
	a. If yes, Describe how and when this change was communicated to SAMHS.					
		nswer the following questions regarding the state's annual random, nced inspections of tobacco outlets (see 45 C.F.R. 96.130(d)(2)).				
	a.	Did the state use the optional Synar Survey Estimation System (SSES) to analyze the Synar survey data?				
		∑ Yes □ No				
		If Yes , attach SSES summary tables 1, 2, 3, and 4 to the hard copy of the ASR and upload a copy of SSES tables 1–5 (in Excel) to WebBGAS. Then go to Question 8. If No , continue to Question 7b.				
	Report the weighted and unweighted Retailer Violation Rate (RVR) estimates, the standard error, accuracy rate (number of eligible outlets divided by the total number of sampled outlets), and completion rate (number of eligible outlets inspected divided by the total number of eligible outlets).					
		Unweighted RVR				
		Weighted RVR				
		Standard error (s.e.) of the (weighted) RVR				
		Fill in the blanks to calculate the <u>right limit</u> of the right-sided 95% confidence interval.				
		$ \begin{array}{cccccccccccccccccccccccccccccccccccc$				
		Accuracy rate				
		Completion rate				

c.	Fill out Form 1 in Appendix A (Forms 1–5). (Required regardless design.)	of the sample					
d.	How were the (weighted) RVR estimate and its standard error of (Check the one that applies.)	btained?					
	☐ Form 2 (Optional) in Appendix A (Forms 1–5) (Attach completed ☐ Other (Please specify. Provide formulas and calculations or attact the program code and output with description of all variable name.	h and explain					
e.	If stratification was used, did any strata in the sample contain on or cluster this year?	ly one outlet					
	☐ Yes ☐ No ☐ No stratification						
	If Yes, explain how this situation was dealt with in variance estimation	on.					
f.	Was a cluster sample design used?						
	☐ Yes ☐ No						
	If Yes , fill out and attach Form 3 in Appendix A (Forms 1–5), and an following question.	swer the					
	If No, go to Question 7g.						
	Were any certainty primary sampling units selected this year?						
	☐ Yes ☐ No						
	If Yes, explain how the certainty clusters were dealt with in variance	estimation.					
g.	Report the following outlet sample sizes for the Synar survey.						
		Sample Size					
	Effective sample size (sample size needed to meet the SAMHSA precision requirement assuming simple random sampling)						
	Target sample size (the product of the effective sample size and the design effect)						
	Eligible sample size (number of outlets found to be eligible in the sample)						
	Final sample size (number of eligible outlets in the sample for which an inspection was completed)						

h. Fill out Form 4 in Appendix A (Forms 1–5).

8.	Did the	state's Synar survey use a list frame?
	⊠ Yes	□ No
	If Yes, an	nswer the following questions about its coverage.
	a.	The calendar year of the latest Sampling frame coverage study: 2014
	b.	Percent coverage from the latest Sampling frame coverage study: 91.74%
	c.	Was a new study conducted in this reporting period?
		□Yes ⊠ No
		If Yes , please complete Appendix D (List Sampling Frame Coverage Study) and submit it with the Annual Synar Report.
	d.	The calendar year of the next coverage study planned: FFY 2017 (May 2017)
9.	Has the	Synar survey inspection protocol changed from the previous year?
	☐ Yes	
	protocol (Append be reflec	e is required to have an approved up-to-date description of the Synar inspection on file with CSAP. Please submit a copy of your Synar Survey Inspection Protocol ix C). If the inspection protocol changed from the previous year, these changes must ted in the protocol submitted. If Yes, describe how and when this change was communicated to SAMHSA
		== 1 +0, we get 100 it with it with the commence of the commen
	b.	Provide the inspection period: From 05/16/16 to 09/06/16 MM/DD/YY MM/DD/YY
	c.	Provide the number of youth inspectors used in the current inspection year:
		<u>32</u>
		NOTE: If the state uses SSES, please ensure that the number reported in 9b matches that reported in SSES Table 4, or explain any difference.
	,I	Fill out and attach Form 5 in Annandix A (Forms 1.5) (Not required if the state

d. Fill out and attach Form 5 in Appendix A (Forms 1–5). (Not required if the state used SSES to analyze the Synar survey data.)

SECTION II: FFY 2017 (Intended Use):

Public law 42 U.S.C. 300x-26 of the Public Health Service Act and 45 C.F.R. 96.130 (e) (4, 5) require that the states provide information on future plans to ensure compliance with the Synar requirements to reduce youth tobacco access.

1.	In the upcoming year, does the state anticipate any changes in:					
	Synar sampling methodology	☐ Yes	⊠ No			
	Synar inspection protocol	☐ Yes	⊠ No			

If changes are made in either the Synar sampling methodology or the Synar inspection protocol, the state is required to obtain approval from CSAP prior to implementation of the change and file an updated Synar Survey Sampling Methodology (Appendix B) or an updated Synar Survey Inspection Protocol (Appendix C), as appropriate.

2. Please describe the state's plans to maintain and/or reduce the target rate for Synar inspections to be completed in FFY 2017. Include a brief description of plans for law enforcement efforts to enforce youth tobacco access laws, activities that support law enforcement efforts to enforce youth tobacco access laws, and any anticipated changes in youth tobacco access legislation or regulation in the state.

ENFORCEMENT

<u>Tobacco Licensing</u>: Merchants are required to register for tobacco permits and may lose the ability to sell tobacco products if they are found non-compliant with tobacco laws. A list of outlets selling tobacco, but not on the Tobacco License List, identified during the Coverage Study will be sent to OATC for investigation. In addition, community volunteers participating in local merchant education and local enforcement will be encouraged to contact OATC if they believe that an outlet is selling tobacco without a license, or is selling tobacco to youth.

<u>Field Agent Training</u>: Most of the OATC supervisors and the field agents conducting compliance checks are new hires. Therefore, OBH will continue to conduct a competency-based face-to-face training with all supervisors and agents prior to the annual Synar inspections. The training will include: (1) update on tobacco and public health; (2) highlights from the recent ASR; (3) continuing challenges; (4) selecting the Synar sample; (5) collecting Synar data; (6) monitoring ASR data collection; and (7) a practice discussion. Training will emphasize the Synar Inspection Protocol and the Synar Data Collection form, as most of the compliance checks that agents conduct during the year will be based on different procedures.

Office of Alcohol and Tobacco Control (OATC) Synar Survey/Consummated Compliance Checks: OATC will conduct 1,200 tobacco consummated compliance checks for the Annual Synar Survey. The outlets for the 1,200 tobacco compliance checks will be selected from the State's Tobacco License List using stratified random sampling. The specific procedures described in Appendix C will be followed for recruiting and training youth inspectors, training field agents, inspection methodology, and data collection. Citations will be issued to all outlets found in violation. Letters of appreciation will be mailed to those merchants that are found to be in compliance.

OATC Consummated Compliance Checks (Non-Synar): OATC conducts routine enforcement checks throughout the year. Again, citations will be issued by mail to all outlets found in violation. Letters of appreciation will be mailed to those merchants that are found to be

in compliance. During SFY 2016, a total of 11,243 alcohol and tobacco compliance checks were conducted. OATC reported the outcome of the alcohol and tobacco compliance checks as an 88% compliance rate for tobacco and an 89% compliance rate for alcohol.

MERCHANT EDUCATION

Revising Merchant Education Materials: A discussion with OATC Headquarters staff, supervisors, and agents identified that sales are occurring because clerks are glancing at youth IDs and then selling, rather than carefully looking at IDs to see the red underage notation on IDs. In Louisiana, minor licenses are vertical with a red "Under 21 Until 00-00-0000" and "Under 18 Until 00-00-0000" to the right of the photo, at the bottom left with a red frame. Merchant education materials will be updated with an emphasis on reading IDs correctly.

The discussion with OATC Headquarters staff, supervisors, and agents also identified that sales are occurring because clerks are using store lottery machines and other electronic age verification devices for age identification, and then overriding the device signal that the buyer is underage. Merchant education materials will be updated with a section on age verification using Point of Sale devices.

Community-based Unconsummated Compliance Checks: As a way to educate tobacco merchants, each of the 10 Regions/LGEs of the State will fund a Synar Contractor that will train and supervise youth volunteers to conduct unconsummated compliance checks. Statewide, there will be 400 unconsummated compliance checks to include the following: 300 cigarette purchase attempts, 60 smokeless tobacco purchase attempts, and 40 cigar purchase attempts. During unconsummated compliance checks, merchants will be provided Thank You and No Thank You cards, educational cards, and certificates as appropriate. Each merchant, where an unconsummated compliance check is conducted, will also be given an educational packet including written materials, window decals, and stickers regarding the current laws and goals of the Synar Amendment.

<u>Targeted Education & Enforcement to High-Risk Regions</u>: The FFY 2017 Synar data show that **four regions** are above the state average of **14.1%**:

Region 2 - 17.5%

Region 7 - 15.2%

Region 8 - 23.2%

Region 9 - 18.3%

Merchant education efforts will be targeted to the high-risk regions. In addition, we will work with local law enforcement in the high-risk regions to conduct additional enforcement activities, beyond the activities currently conducted by OATC, the state agency.

<u>Developing and Piloting an Enhanced Tobacco Module for the Responsible Vendor Program</u>: The Responsible Vendor (RV) Program is sponsored by OATC and is intended to educate vendors and their employees about selling, serving, and the consumption of alcoholic beverages and tobacco products with the intent of preventing the access, misuse, illegal use, and abuse of these substances.

According to Louisiana law "any employee of a vendor who is authorized to sell or serve alcoholic beverages or tobacco products in the normal course of his or her employment or deals with customers who purchase or consume alcoholic beverages or tobacco products" must attend an RV Class and obtain an RV Server Permit within 45 days of their date of hire. The current RV

Program is primarily directed at alcohol, with a fairly limited focus on tobacco; we will continue to work with OATC to develop and pilot an enhanced tobacco module for the RV Program.

COMMUNITY MOBILIZATION & MEDIA ADVOCACY

Regional Synar coalitions in each of the 10 regions will actively participate in Regional Tobacco Free Living (TFL) Coalition Meetings, serving as experts in limiting youth access to tobacco products. OBH will institute monthly meetings with block grant funded staff in Regions/LGE for communication, planning, coordination, problem-solving, and sharing lessons learned. A portion of each monthly meeting will be used to discuss and develop strategies for building community support, using media to communicate norms and awareness, and using media to reinforce community tobacco prevention and control efforts, including publicizing retailers in compliance. Special attention will be directed at upcoming tobacco-related legislation and understanding more about the effect of state preemption on local communities' options for addressing local underage tobacco use.

STRATEGIC PLANNING TO REDUCE RVR

It is critical that the enforcement, merchant education, and community mobilization & media advocacy activities described above are planned and implemented in an integrated, coordinated approach. A stakeholder group will be the primary vehicle for statewide stakeholders to review data and plan Louisiana's activities to reduce RVR.

The data that will be reviewed for planning Louisiana's efforts will include the following:

- 1. Tobacco Use, Exposure, Mortality, Costs in Louisiana from Surveillance System Data adult smoking prevalence rate, youth smoking prevalence rate, number of youth who become new daily smokers each year, number of youth exposed to secondhand smoke at home, number of packs of cigarettes bought or smoked by youth, number of adults who die each year from their own smoking, number of youth who will ultimately die prematurely from smoking, number of adult nonsmokers who die each year from exposure to secondhand smoke, annual health care costs in Louisiana directly caused by smoking, portion of costs covered by state Medicaid program, resident's state and federal tax burden from smoking-caused government expenditures, smoking-caused productivity losses.
- Annual Synar Data overall retailer violation rate and trend over time, retailer violation rate
 for each region and trend over time, ineligibility rate and reasons for ineligibility, noncompletion rate and reasons for non-completion, buy rate by gender and age, factors
 associated with retailer violation rate (characteristics of outlet, characteristics of inspection
 event).
- 3. CCYS Data Non-compliance rates for each region are examined, and regions that were in the top third of non-compliance for at least two years are identified. 30-day use rates for cigarettes for two years following this period are examined, and regions that are in the top third of 30-day use rates are identified. Our analyses have shown a pattern of regions with high non-compliance also being high in youth smoking.

Our collaborative planning process with statewide stakeholders will involve several activities. First, a brief, visually appealing PowerPoint of tobacco burden data will be used to provide data to tobacco stakeholders across the state. Tobacco burden data is an important foundation for stakeholders to plan policy, systems, and environmental changes in the coming year. Block grant funded staff are part of local community tobacco coalitions, to ensure that local planning is data driven and evidence-based; block grant funded staff will bring back community input and feedback about Synar activities from local coalitions. Second, Annual Synar survey data will be reviewed and discussed to guide merchant education and enforcement efforts in the coming year. Third, analyses linking Synar data on RVR with CCYS data will provide population-based

impact of Synar activities, contributing to policy leaders' buy-in for merchant education and enforcement.

The immediate issues for the statewide stakeholder group will include discussion and decisions about: (1) reviewing data for planning and tracking efforts to reduce RVR (i.e., ASR data, surveillance data, emergency room data, college student data); (2) supporting OATC enforcement activities; (3) updating existing merchant education materials; (4) working with local law enforcement to institute additional enforcement in high-risk regions; (5) developing the enhanced tobacco module for Responsible Vendor Program; and (5) developing strategies for community mobilization and media advocacy.

ibe any challenges the state faces in complying with the Synar regulation. (Check at apply and describe each challenge in the text box below it.)
☐ Limited resources for law enforcement of youth access laws
Reduced Number of OATC Staff: During the last three years, OATC has gone through a substantial re-organization. At the time of the FFY 2017 Annual Synar Report, there were 14 OATC enforcement agents including directors and field agents. Twelve (12) agents are responsible for conducting compliance checks, markedly less than previous years.
<u>Limited Compliance Check Experience of OATC Staff</u> : Most of the supervisors and agents conducting compliance checks are new hires, without experience in the annual Synar inspections.
Reduced OATC Tobacco Enforcement Checks: OATC conducts approximately 1,200 Synar inspections (through a contractual agreement with OBH). Additional tobacco compliance checks are conducted by OATC, but are combined with alcohol compliance check when a retailer has a tobacco and alcohol permit.
OATC Policy Changes: OATC has recently instituted policy changes that may influence the annual Synar inspection results. OATC no longer issues citations during routine compliance checks, but instead mails citations. In addition, OATC now conducts routine tobacco and alcohol compliance checks jointly. These different policies and procedures may influence the integrity of the annual Synar inspection process and/or influence the rate, through reduced/weakened enforcement presence.
Limited resources for activities to support enforcement and compliance with youth tobacco access laws
Limitations in the state youth tobacco access laws
Limited public support for enforcement of youth tobacco access laws

Limitations on completeness/accuracy of list of tobacco outlets

Limited expertise in survey methodology
Laws/regulations limiting the use of minors in tobacco inspections
Difficulties recruiting youth inspectors
Inspections for FFY 2017 were not balanced by age. Of the 1,044 completed inspections, none were conducted by 15 year olds, 42% were conducted by 16 year olds, 58% were conducted by 17 year olds, and none were conducted by 18 year olds. The state will continue to work with OATC to balance the age of youth inspectors.
☐ Issues regarding the balance of inspections conducted by one gender of youth inspectors
Inspections for FFY 2017 were not balanced by gender: 56% of the 1,044 completed inspections were conducted by males, with 44% conducted by females. The state will continue to work with OATC to balance the gender of youth inspectors.
☐ Geographic, demographic, and logistical considerations in conducting inspections
Geographic Variation: RVR across the state varies by region. This variation is reviewed each year to target merchant education activities.
<u>Rurality</u> : The large rural populations make it logistically challenging to conduct compliance checks. The effect of rurality is heightened due to the limited number of OATC agents.
Cultural factors (e.g., language barriers, young people purchasing for their elders)
Issues regarding sources of tobacco under tribal jurisdiction
Other challenges (Please list.)

APPENDIX A: SSES Tables 1-4

SSES Table 1 (Synar Survey Estimates and Sample Sizes)

CSAP-SYNAR REPORT

State	LA
Federal Fiscal Year (FFY)	2017
Date	12/16/2016 7:48
Data	SYNAR_Data_FY 2017.xlsx
Analysis Option	Stratified SRS with FPC

Estimates

Unweighted Retailer Violation Rate	14.1%		
Weighted Retailer Violation Rate	14.1%		
Standard Error	1.0%		
Is SAMHSA Precision Requirement met?	YES		
Right-sided 95% Confidence Interval	[0.0%, 15.7%]		
Two-sided 95% Confidence Interval	[12.2%, 16.0%]		
Design Effect	1.0		
Accuracy Rate (unweighted)	93.5%		
Accuracy Rate (weighted)	93.5%		
Completion Rate (unweighted)	99.2%		

Sample Size for Current Year

Effective Sample Size	1,068
Target (Minimum) Sample Size	1,068
Original Sample Size	1,125
Eligible Sample Size	1,052
Final Sample Size	1,044
Overall Sampling Rate	17.5%

SSES Table 2 (Synar Survey Results by Stratum and by OTC/VM)

	Var.	Outlet	Estimated Outlet	Number of PSU	Number of PSU	Outlet	Number of Eligible	Number of Sample	Number of Sample	Retailer	Standard
	Stratum	Frame Size	Populatio n Size	Clusters Created	Clusters in	Sample Size	Outlets	Outlets Inspected	Outlets	Violation Rate(%)	Error(%)
					Sample		Sample		Violation		
	All Outlets										
1	1	690	634	N/A	N/A	122	112	108	15	13.9%	
10	10	499	425	N/A	N/A	88	75	74	9	12.2%	
2	2	843	797	N/A	N/A	148	140	137	24	17.5%	
3	3	575	558	N/A	N/A	101	98	98	9	9.2%	
4	4	946	866	N/A	N/A	166	152	152	17	11.2%	
5	5	459	448	N/A	N/A	81	79	79	7	8.9%	
6	6	436	419	N/A	N/A	77	74	74	7	9.5%	
7	7	751	711	N/A	N/A	132	125	125	19	15.2%	
8	8	507	467	N/A	N/A	89	82	82	19	23.2%	
9	9	685	651	N/A	N/A	121	115	115	21	18.3%	
Total		6,391	5,976			1,125	1,052	1,044	147	14.1%	1.0%
				Ove	er the Co	unter O	utlets				
1	1	690	622	N/A	N/A	106	106	106	14	13.2%	
10	10	499	425	N/A	N/A	74	74	74	9	12.2%	
2	2	843	797	N/A	N/A	137	137	137	24	17.5%	
3	3	575	558	N/A	N/A	98	98	98	9	9.2%	
4	4	946	866	N/A	N/A	152	152	152	17	11.2%	
5	5	459	448	N/A	N/A	79	79	79	7	8.9%	
6	6	436	419	N/A	N/A	74	74	74	7	9.5%	
7	7	751	711	N/A	N/A	125	125	125	19	15.2%	
8	8	507	467	N/A	N/A	82	82	82	19	23.2%	
9	9	685	651	N/A	N/A	115	115	115	21	18.3%	
Total		6,391	5,964			1,042	1,042	1,042	146	14.0%	1.0%
					Vending	Machin	es				
1	1	0	12	N/A	N/A	2	2	2	1	50.0%	
10	10	0	0	N/A	N/A	0	0	0	0	0.0%	
2	2	0	0	N/A	N/A	0	0	0	0	0.0%	
3	3	0	0	N/A	N/A	0	0	0	0	0.0%	
4	4	0	0	N/A	N/A	0	0	0	0	0.0%	
5	5	0	0	N/A	N/A	0	0	0	0	0.0%	
6	6	0	0	N/A	N/A	0	0	0	0	0.0%	
7	7	0	0	N/A	N/A	0	0	0	0	0.0%	
8	8	0	0	N/A	N/A	0	0	0	0	0.0%	
9	9	0	0	N/A	N/A	0	0	0	0	0.0%	
Total		0	12			2	2	2	1	50.0%	32.3%

Note: There are some records with unknown outlet type. Therefore the overall counts may not equal the sum of OTC and VM counts.

SSES Table 3 (Synar Survey Sample Tally Summary)

Disposition Code	Description	Count	Subtotal
EC	Eligible and inspection complete outlet	1044	
Total (Eligible Completes)			1044
N1	In operation but closed at time of visit	6	
N2	Unsafe to access	1	
N3	Presence of police	0	
N4	Youth inspector knows salesperson	0	
N5	Moved to new location but not inspected	0	
	Drive thru only/youth inspector has no drivers		
N6	license	0	
N7	Tobacco out of stock	1	
N8	Run out of time	0	
N9	Other noncompletion	0	
Total (Eligible Noncompletes)			8
I1	Out of Business	36	
12	Does not sell tobacco products	19	
13	Inaccessible by youth	7	
14	Private club or private residence	5	
15	Temporary closure	3	
16	Can't be located	0	
17	Wholesale only/Carton sale only	2	
18	Vending machine broken	0	
19	Duplicate	0	
I10	Other ineligibility (see below)	1	
Total (Ineligibles)			73
Grand Total			1125

SSES Table 4 (Synar Survey Inspection Results by Youth Inspector Characteristics)

Frequency Distribution

Gender	Age	Number of Inspectors	Attempted Buys	Successful Buys
Male	14	0	0	0
	15	0	0	0
	16	10	427	47
	17	7	161	26
	18	0	0	0
	Subtotal	17	588	73
Female	14	0	0	0
	15	0	0	0
	16	1	7	0
	17	14	449	74
	18	0	0	0
	Subtotal	15	456	74
Other		0	0	0
Grand Tota	l	32	1044	147

Buy Rate in Percent by Age and Gender

Age	Male	Female	Total
14	0.0%	0.0%	0.0%
15	0.0%	0.0%	0.0%
16	11.0%	0.0%	10.8%
17	16.1%	16.5%	16.4%
18	0.0%	0.0%	0.0%
Other			0.0%
Total	12.4%	16.2%	14.1%

APPENDIXES B & C: FORMS

Instructions

Appendix B (Sampling Design) and Appendix C (Inspection Protocol) are to reflect the state's CSAP-approved sampling design and inspection protocol. These appendixes, therefore, should generally describe the design and protocol and, with the exception of Question #10 of Appendix B, are not to be modified with year-specific information. Please note that any changes to either appendix must receive CSAP's advance, written approval. To facilitate the state's completion of this section, simply cut and paste the previously approved sampling design (Appendix B) and inspection protocol (Appendix C).

APPENDIX B: SYNAR SURVEY SAMPLING METHODOLOGY

				Louisiana 2017
1. W	hat type of sai	mpling f	rame is used?	
	List fran	ne (Go to	Question 2.)	
	☐ Area fra	me (Go	to Question 3.)	
	List-assi	isted area	a frame (Go to Question 2.)	
a l ind	orief descriptic cluding how n w often the lis Use the corresponding 1 – Statewide 2 – Local con	on of the ew outle sts are up onding nu commercial b	t frame. Indicate the type of source for frame source. Explain how the lists its are identified and added to the frame plated (cycle). (After completing this identified the identified and added to the frame plated (cycle). (After completing this identified in the identified and added to the frame plated in the identified in the identi	are updated (method), ame. In addition, explain question, go to Question 4.) below. cense/permit list
Name of	Frame Source	Type of Source	Description	Updating Method and Cycle
nd Toba	ce of Alcohol cco Control License List	3	All tobacco outlets in Louisiana that sell tobacco at retail or otherwise distribute tobacco products to consumers	ATC continuously removes non-renewed permits from the list and updates the list with new permits. ATC removes all tobacco outlets who possess an AG License. An AG License is issued to those outlets where individuals under the age of 18 are prohibited from being on the premises.
3. If	a. Is any a		describe how area sampling units an out in the formation of the area fram	

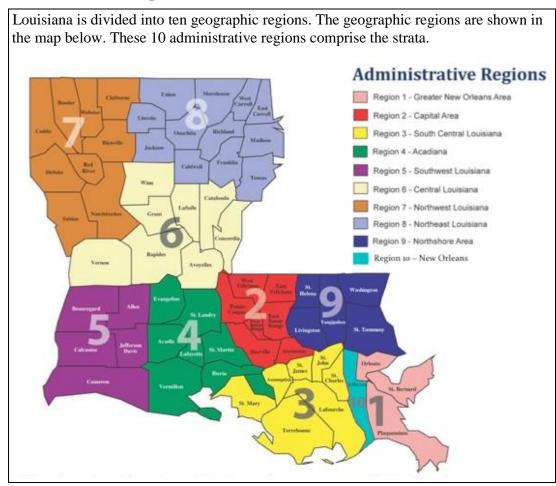
4. Federal regulation requires that vending machines be inspected as part of the Synar

survey. Are vending machines included in the Synar survey?

∑ Yes **□** No

law bans vending machines. law bans vending machines from locations accessible to youth. has a contract with the FDA and is actively enforcing the vending machine rements of the Family Smoking Prevention and Tobacco Control Act. (Please describe.) ase indicate how likely it is that vending machines will be sampled. ing machines are sampled separately to ensure vending machines are included inple
has a contract with the FDA and is actively enforcing the vending machine rements of the Family Smoking Prevention and Tobacco Control Act. (Please describe.) ase indicate how likely it is that vending machines will be sampled. ing machines are sampled separately to ensure vending machines are included
ase indicate how likely it is that vending machines will be sampled. ing machines are sampled separately to ensure vending machines are included
ing machines are sampled separately to ensure vending machines are included
ubic
ing machines are sampled together with over the counter outlets, so it is that no vending machines were sampled, however they are included in the frame and have a non-zero probability of selection
reasons (Please describe.)
ry below best describes the sample design? (Check only one.)
us (STOP HERE: Appendix B is complete.)
fied statewide sample:
le random sample (Go to Question 9.)
matic random sample (Go to Question 6.)
e-stage cluster sample (Go to Question 8.)
stage cluster sample (Go to Question 8.)
d sample:
le random sample (Go to Question 7.)
matic random sample (Go to Question 6.)
e-stage cluster sample (Go to Question 7.)
stage cluster sample (Go to Question 7.)
r (Please describe and go to Question 9.)
n e s

- 7. Provide the following information about stratification.
 - a. Provide a full description of the strata that are created.



- b. Is clustering used within the stratified sample?
 - Yes (Go to Question 8.)
 - \bowtie **No** (Go to Question 9.)
- 8. Provide the following information about clustering.
 - **a.** Provide a full description of how clusters are formed. (If multistage clusters are used, give definitions of clusters at each stage.)
 - b. Specify the sampling method (simple random, systematic, or probability proportional to size sampling) for each stage of sampling and describe how the method(s) is (are) implemented.

- 9. Provide the following information about determining the Synar Sample.
 - a. Was the Synar Survey Estimation System (SSES) used to calculate the sample size?

 \square **Yes** (Respond to part b.)

No (Respond to part c and Question 10c.)

b. SSES Sample Size Calculator used?

State Level (Respond to Question 10a.)

Stratum Level (Respond to Question 10a and 10b.)

c. Provide the formulas for determining the effective, target, and original outlet sample sizes.

In calculating the **effective sample size** (n_e) , we used the following formula:

$$n_e = \frac{1}{\frac{(e/Z)^2}{p(1-p)} + \frac{1}{N}}$$

where n_e is the minimum effective sample size, e is the margin of error set at .0175, Z is the normal deviant, 1.645 corresponding to a 95% one-tailed confidence interval for the non-compliance rate, p is the prevalence rate estimated by the previous year's weighted non-compliance rate, and N is the size of the sampling frame.

The **target sample size** (n_t) , is the sample size adjusted for the design effect to account for the stratified random sample design, which is given by:

$$n_t = dn_e$$

where d is the design effect estimated to be 1

Then, the **original sample size** (n_o) , is determined by:

$$n_o = \frac{n_t}{r_e r_c}$$

where, r_e is the accuracy rate (eligibility rate) and r_c is the completion rate from the previous year's survey

The sample is allocated to the 10 different strata using the proportional allocation procedure according to the stratum size of outlets in the population.

$$n_i = n(N_i/N)$$

where n_i is the sample size for the ith stratum, n is the total sample size for Louisiana, N_i is the number of outlets in the ith stratum, and N is the total number of outlets in Louisiana.

- 10. Provide the following information about sample size calculations for the current FFY Synar survey.
 - a. If the state uses the sample size formulas embedded in the SSES Sample Size Calculator to calculate the state level sample size, please provide the following information:

Inputs for	Effective	Sample	Size:
-------------------	------------------	---------------	-------

RVR:

Frame Size:

Input for Target Sample Size:

Design Effect:

Inputs for Original Sample Size:

Safety Margin:

Accuracy (Eligibility) Rate:

Completion Rate:

- b. If the state uses the sample size formulas embedded in the SSES Sample Size Calculator to calculate the stratum level sample sizes, please provide the stratum level information:
- c. If the state does not use the sample size formulas embedded in the SSES Sample Size Calculator, please provide all inputs required to calculate the effective, target, and original sample sizes as indicated in Question 9.

Calculating the Effective Sample Size (n _e) for one-tailed test at 95%		
Sampling frame size FFY 2017	N	6391
Margin of error	e	0.0175
Z-score for one-tailed 95% confidence interval	Z	1.645
Weighted RVR FFY 2016	p	0.176
Minimum effective sample size FFY 2017	ne	1068

Calculating the Target Sample Size (n _t)		
Design effect	d	1
Minimum effective sample size FFY 2017	ne	1068
Target sample size FFY 2017	nt	1068

Calculating the Original Sample Size (n ₀)		
Target sample size FFY 2017	n_{t}	1068
Accuracy (eligibility) rate FFY 2016	r _e	0.958
Completion rate FFY 2016	r _c	0.994
Original sample size FFY 2017	n _o	1125

APPENDIX C: SYNAR SURVEY INSPECTION PROTOCOL SUMMARY

		State:	Louisiana
		FFY:	2017
Ins	pection	nd to WebBGAS a copy of the Synar inspection form und Form" and a copy of the protocol used to train inspection the results of the Synar inspections under the heading "S	n teams on conducting and
1.	How do	es the state Synar survey protocol address the following	ng?
	a.	Consummated buy attempts?	
		⊠ Required	
		Permitted under specified circumstances (Describe:)
		Not permitted	
	b.	Youth inspectors to carry ID?	
		⊠ Required	
		Permitted under specified circumstances (Describe:)
		☐ Not permitted	
	c.	Adult inspectors to enter the outlet?	
		⊠ Required	
		Permitted under specified circumstances (Describe:)
		☐ Not permitted	
	d.	Youth inspectors to be compensated?	
		⊠ Required	
		Permitted under specified circumstances (Describe:)
		☐ Not permitted	
2.		the agency(ies) or entity(ies) that actually conduct the aspections of tobacco outlets. (Check all that apply.)	e random, unannounced
	\boxtimes	Law enforcement agency(ies)	
		State or local government agency(ies) other than law ent	forcement
		Private contractor(s)	
		Other	
	Li	st the agency name(s): LA Department of Revenue, Off	ice of Alcohol and

Tobacco Control (OATC)

3.	Are Synar inspections combined with law enforcement efforts (i.e., do law enforcement representatives issue warnings or citations to retailers found in violation of the law at the time of the inspection?)?
	☐ Always ☐ Usually ☐ Sometimes ☐ Rarely ☒ Never
4.	Describe the type of tobacco products that are requested during Synar inspections.
	a. What type of tobacco products are requested during the inspection? ☐ Cigarettes ☐ Small Cigars ☐ Cigarillos ☐ Smokeless Tobacco ☐ Electronic Cigarettes/Electronic Nicotine Delivery Systems (ENDS) ☐ Other
	b. Describe the protocol for identifying what types of products and what brands
	of products are requested during an inspection. The selection of the type of tobacco product attempted is based upon community norms; however, within the constraints of "typical youth purchase", agents are mindful of the importance of attempting small cigars and smokeless tobacco, in addition to cigarettes.
5a	Describe the methods used to recruit, select, and train adult supervisors. All OATC Agents are Commissioned and Certified Law Enforcement Personnel. Agents are

All OATC Agents are Commissioned and Certified Law Enforcement Personnel. Agents are trained in all required law enforcement procedures and also undergo field training within the agency with senior agents, field training personnel, and supervisors. OATC does not have a formal training curriculum for compliance inspections; however, procedures for compliance inspections are outlined in the agency's Policy and Procedure Manual, and agents are trained in compliance check procedures in the field.

5b. Describe the methods used to recruit, select, and train youth inspectors.

Youth operatives are recruited by OATC from youth groups, community groups, and agent contacts. The age of youth operatives ranges from 16-17 years old. The youth is photographed during the screening process to make sure that the youth's appearance reflects his/her actual age. Youth operatives are paid for their time at a rate of \$15.00 per hour.

Youth operatives are trained and supervised by OATC agents. Agents clearly discuss the guidelines for underage operatives with the youth. In addition to requirements for underage operatives, OATC agents train youth in the tobacco compliance check protocol. The training of youth operatives takes place at the time that the youth is officially recruited, once appropriate release and consent forms have been signed by the operative and his or her parent/guardian. In addition to the initial training session, OATC agents review the main points concerning compliance check procedures immediately prior to a compliance check to reinforce fidelity with the inspection protocol guidelines. Guidelines for underage operatives conducting tobacco compliance checks are shown below.

Guidelines for Youth Operatives

- Must not be deceptively mature in appearance, or disguise or alter appearance.
- Must carry valid identification and state correct age if asked.
- Minors under the age of 18 must have a signed letter of approval from a parent/guardian.
- Operatives are paid for their time.
- Two photos must be taken of the operative when the operative is hired; one full face, and one profile. A copy is also made of the operative's driver's license.

Guidelines for Inspection Protocol

- Youth inspector teamed with two agents or a lead agent and an adult witness; one agent observes in the store; the other observes from the car/ van
- One undercover agent enters the store
- · Youth enters the store after the agent.
- Youth requests the pre-determined tobacco product.
- Youth pays for the tobacco product (get a receipt if possible)
- If youth is asked for ID, the youth will show legal identification
- If youth is asked age, youth will respond with correct age.
- Youth maintains possession of the tobacco product until an agent can take possession of it.
- Youth exits store and returns to car/van.
- Undercover agent exits store.
- Agent goes into store and gives citations to store and clerk.
- Agent completes the Synar Survey Inspection Form.
- 6. Are there specific legal or procedural requirements instituted by the state to address the issue of youth inspectors' immunity when conducting inspections?

	a.	Legal
		⊠ Yes □ No
		(If Yes, please describe.)
		Youth inspectors' immunity when conducting inspections is subject to the same legal requirements as immunity in other law enforcement efforts the youth inspectors are immune if inspections are done in the scope of the operations. Compliance checks are conducted by law enforcement personnel as law enforcement undercover operations. OATC follows all laws pertaining to undercover operations; therefore, the youth inspectors are cooperating individuals immune to prosecution due to the nature of the agreement with law enforcement.
	b.	Procedural
		⊠ Yes □ No
		(If Yes , please describe.)
		OATC Policy outlines what can and cannot be done by operatives. Youth operatives are regarded in the same manner as a confidential informant and in all cases the utmost effort is given to prevent appearance and testimony by them in court. Undercover agents witness the sale and testify to the offense.
7.		re specific legal or procedural requirements instituted by the state to address e of the safety of youth inspectors during all aspects of the Synar inspection
	a.	Legal
	a.	Legal ☐ Yes ⊠ No
	a.	
	a.	☐ Yes ⊠ No
		☐ Yes ⊠ No
		☐ Yes ⋈ No (If Yes, please describe.)
		☐ Yes ☒ No (If Yes, please describe.) Procedural
		☐ Yes ☒ No (If Yes, please describe.) Procedural ☒ Yes ☐ No
8.	b. Are thereinspection	☐ Yes ☒ No (If Yes, please describe.) Procedural ☐ Yes ☐ No (If Yes, please describe.) OATC Policy requires that one commissioned OATC agent and one other commissioned agent or authorized OATC representative accompany youth operatives during compliance inspections and at no time is a youth operative allowed to complete an inspection of an outlet that has been deemed unsafe or inappropriate (i.e. operative
8.	Are ther inspection training	Tyes No (If Yes, please describe.) Procedural Yes No (If Yes, please describe.) OATC Policy requires that one commissioned OATC agent and one other commissioned agent or authorized OATC representative accompany youth operatives during compliance inspections and at no time is a youth operative allowed to complete an inspection of an outlet that has been deemed unsafe or inappropriate (i.e. operative knows the salesclerk). The any other legal or procedural requirements the state has regarding how one are to be conducted (e.g., age of youth inspector, time of inspections,

	(If Yes, please describe.)
b.	Procedural
	⊠ Yes □ No
	(If Yes , please describe.)
	OATC Policy pertaining to the conduct of inspections has been formulated using the

NOTE: Details about the Inspection Methodology, Database Entry Form, Data Collection Procedures, and Monitoring Procedures follow.

State's legal guidelines established for law enforcement agencies.

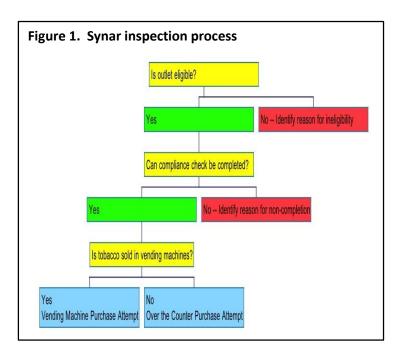
Inspection Methodology. At the point of inspection, the outlet name and address is verified. If the outlet is out of business, does not sell tobacco products, is a private facility not accessible to the public, is temporarily closed, is not located at the address, or is an adult club, the outlet is coded ineligible and the specific reason for ineligibility identified (I code). If the outlet is in operation but closed at the time of 3 separate visits, is judged unsafe to access, or the youth inspector knows the salesperson, the outlet is coded non-complete and the specific reason for non-completion is identified (N code).

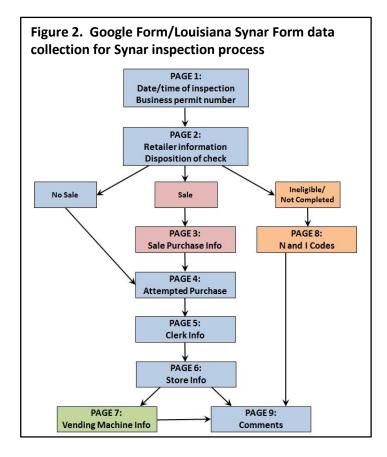
Eligible outlets are inspected. One commissioned OATC agent and one other commissioned agent or authorized OATC representative accompany the youth during attempts to purchase tobacco. One agent observes the sale, and the second stands by as backup and to record the data about the context of the attempt and results. Identification carried by youth must be valid. If the

youth has identification on his or her person, the youth must provide the identification if asked by the clerk. If the clerk instead asks for the youth's age, the youth must advise the clerk of their correct age.

When attempts to purchase tobacco are successful, the agent(s) mails citations and summons in accordance with the State of Louisiana Alcohol and Tobacco Control Law. OATC agents enter the information on iPad tablets in a Google Form immediately following each inspection. This data is then forwarded to the Office for Behavioral Health for verification and analysis.

Figure 1 provides details about the inspection process.



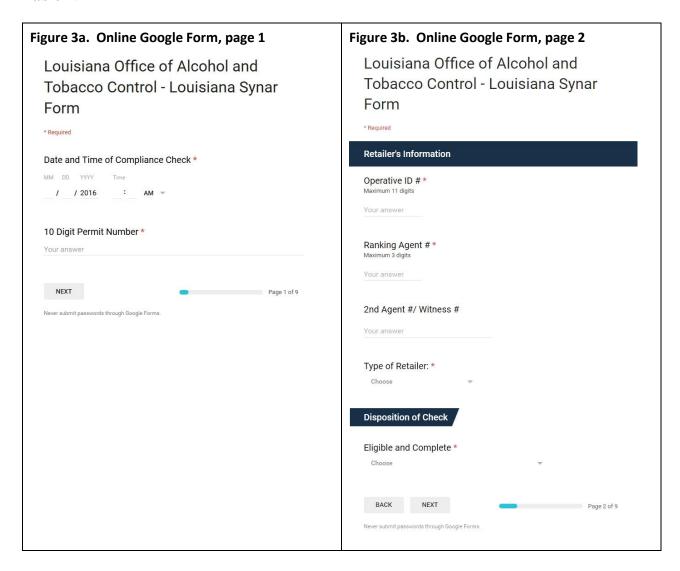


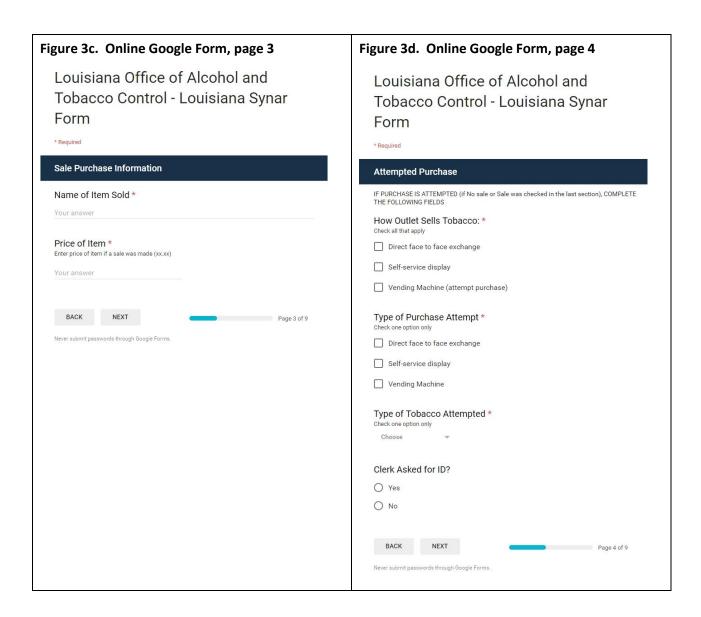
Developing Database Entry Form.

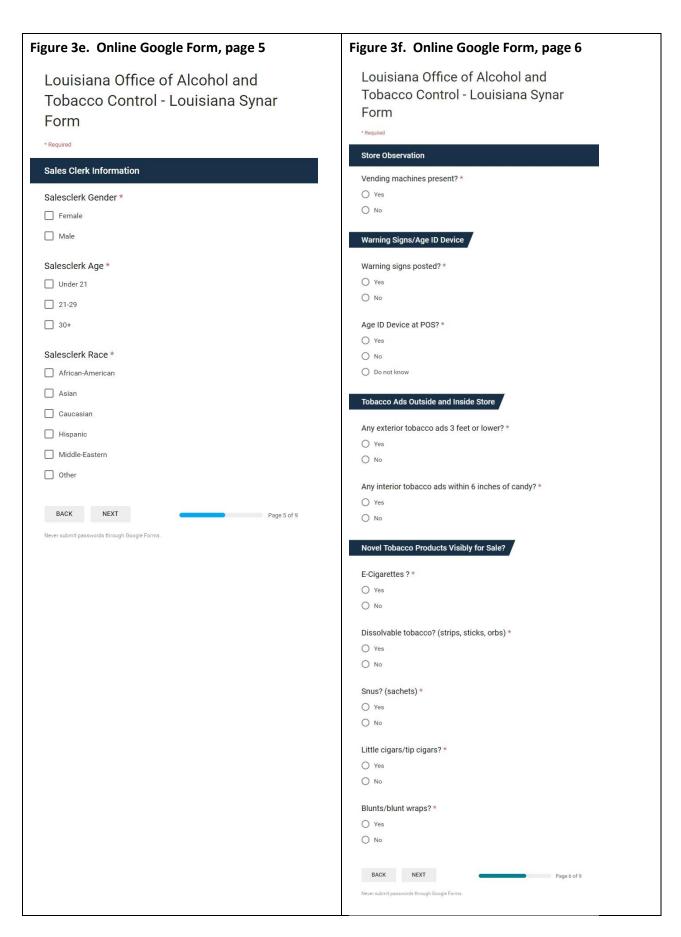
Since FFY 2005, an electronic system created in EpiInfo has been used for data entry of sampled outlets for Synar inspections. This OmniForm was developed to improve accuracy and timeliness of the survey results, and to reduce agent burden. At the time, OATC staff officers and focus groups with the regional supervisors supported the move from collecting data on paper forms to electronic forms on laptops. In 2016, taking advantage of the availability of iPads for all OATC agents in the field, the OmniForm was converted to online Google Forms to further enhance accuracy and timeliness of data collection and to further reduce agent burden. The online Google Form (i.e., Louisiana Synar Form), which includes required fields, specified field formats, dropdown response lists, and responsebased skip patterns, was tested by

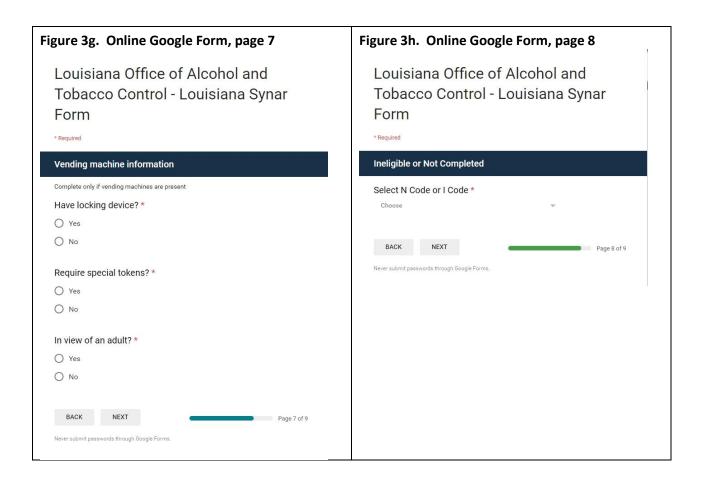
OATC headquarters staff, headquarters technical support, and supervisors. Following minor revisions based on beta testing, the final online Louisiana Synar Form was implemented in May 2016 for FFY 2017 data collection. Training on use of the Louisiana Synar Form was provided to OATC headquarters staff (via telephone), who in turn provided training to the field agents. An instruction manual was also provided to OATC headquarters staff and state OBH staff on how to access and manage the data collected, which are stored in an Excel spreadsheet in Google Drive cloud service. The Louisiana Synar Form data collection flow, shown in **Figure 2**, follows the Synar inspection process. Screen shots of the Louisiana Synar Form pages are shown in **Figures 3a-3j**.

Data Collection Procedures. Information about process of entering data, compliance check procedures, tobacco purchase attempts, and compliance with Federal procedures is provided in **Table 1**.









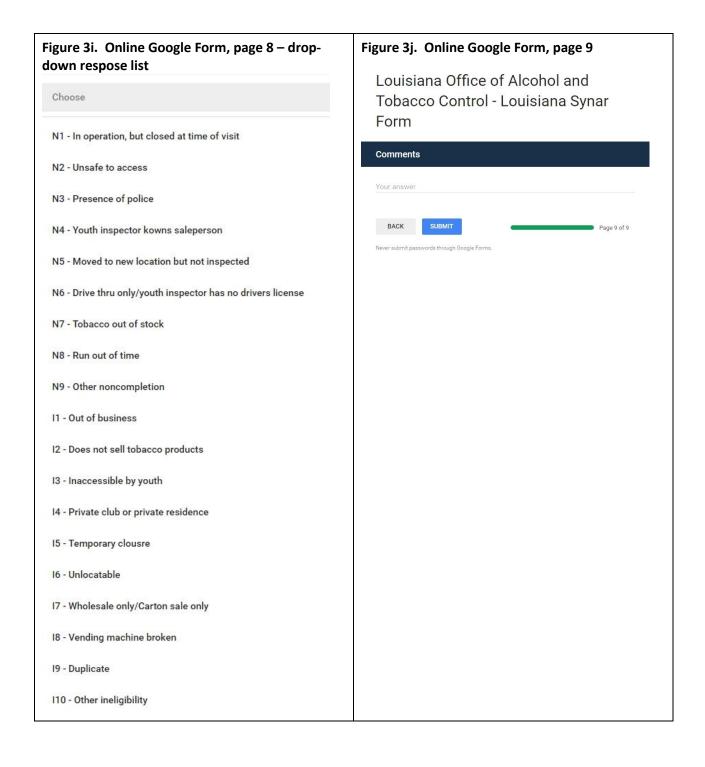


Table 1. Data collection procedures

Software

• Google Forms will be used for the online Louisiana Synar Form.

Entering data and preventing loss of work

- The master list of outlets for your region includes all the outlets for your compliance checks.
- Use your copy of the master list to plan your compliance checks for the day.
- Enter the data for each compliance check to your Louisiana Synar Form and "Submit".

Compliance check procedures

- Every outlet must have identifying information completed (permit number and type of retailer are required fields on the Louisiana Synar Form).
- Enter the permit number from the master log; if the outlet has a new permit number, enter the new number on the form.
- If you attempt to purchase tobacco, you must complete the tobacco purchase page.
- If the outlet is not eligible, or you could not complete the compliance check, you must indicate the reason for ineligibility or non-completion (N or I codes).
- Add comments, if you wish.

Tobacco purchase attempts

- Restaurants with bars are included in tobacco purchase attempts.
- All tobacco purchase sections are completed for every purchase attempt, except the vending machines section, which is only completed for vending machine attempts.
- If the outlet has a vending machine, you must attempt to purchase at the vending machine.
 - The youth should be asked for change to purchase cigarettes from a clerk.
 - o The clerk's gender, age, and race are entered in the salesclerk gender, age, race section.
 - o Identify the vending machine characteristics on the form.

Compliance With Federal Procedures

- Use 16- or 17-year-olds, females and males: aim for checks to be one-quarter 16-year-old females, one-quarter 16-year-old males, one-quarter 17-year-old-females, and one-quarter 17-year-old males.
- Conduct compliance checks mornings, afternoons, and evenings, weekdays and weekends.

Monitoring Data Collection. Three layers of monitoring are developed to ensure accuracy of the data. Each agent checks the form before submitting the data through the online Google Form. Then, the data are reviewed by the OATC program manager at headquarters. Finally, the State Synar Coordinator reviews the data before sending to the Synar Principal Investigator.

Following the data collection period, an analytic dataset is created and logical consistency checks are used to further verify the data. Inconsistencies are resolved in consultation with OATC staff. Variables in the analytic dataset are indicated in **Table 2**.

Table 2. Variables in analytic dataset

General information

- Date and time of inspection
- Permit number
- Retailer name
- Retailer address
- Youth operative
- Gender and age of youth operative
- Adult agent(s)
- Type of outlet

Disposition

- Disposition (i.e., eligible and complete, ineligible, not completed)
- Reason for ineligibility or non-completion (for ineligible or non-complete outlets)

Purchase attempt

- How outlet sells tobacco
- Type of purchase attempt
- Type of tobacco attempted
- Name and price of tobacco purchased (for violations only)
- Whether the minor's identification was requested
- Gender, age, and race of sales clerk
- Characteristics of vending machines (for vending machine attempts only)
- Posting of warning signs
- Age ID device at POS
- Novel tobacco products visibly for sale
- Citation number (for violations only)
- Responsible Vendor Card Number
- Whether clerk has been working less than 3 months

APPENDIX D: LIST SAMPLING FRAME COVERAGE STUDY

(LIST FRAME ONLY)

State:	Louisiana
FFY:	2017

Note Concerning Appendix D

- We will complete a new Appendix D with the FFY 2018 report; our next coverage study is scheduled for May 2017.
- The version of Appendix D submitted with our last ASR (FFY 2016) is the current coverage data. We understand that we are not required to attach Appendix D again until the next coverage study is conducted.