



Louisiana Medicaid Coordinated Care Section CCN Program Announcements

September 30, 2010

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Useful CCN Links

Making Medicaid Better
The CCN Web site for enrollees, providers and potential CCNs

CCN Document Library
A repository for all CCN documents and resources

CCN Letters of Intent
A listing of all potential CCNs that have provided DHH with a Letter of Intent

Contact Us

www.MakingMedicaidBetter.com
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DHH publishes CCN Emergency Rule

The official version of the Coordinated Care Network Emergency Rule has been submitted to the Louisiana Office of the State Register. The document, which contains a methodology for submission of written inquiries, is available [here](#).

Medicaid Enrollment for Network Providers

Due to anticipated changes in CMS rules regarding provider enrollment, DHH will be revising the provider agreement to require enrollment of all network providers into the Medicaid program. For purposes of the rule "Managed Care Entity" (MCE) means, MCO, PCCM, PIHP and HIO.

In Section 455.410, CMS proposes that any physician or other professional ordering or referring services for Medicaid beneficiaries must be enrolled as a participating provider by the state in the Medicaid program. This applies equally to fee for service providers or MCE network level-providers.

Additionally, CMS proposes to amend Section 438.6 to require that states must include in their contracts with MCEs a requirement that all ordering and referring network-level MCE providers be enrolled in the Medicaid program, as are fee for service providers, and thus are screened directly by the state.

In Section 455.440, CMS proposes that all claims for payment for services ordered or referred by such a physician or other professional must include the NPI of the ordering or referring physician or other professional. This applies equally to fee for service providers or MCE network-level providers.

Tracking Progression of CCN Approvals

A new document has been added to the Making Medicaid Better Web site that tracks the progress of potential CCNs through the DHH approval process. The chart, located [here](#), will be updated to reflect the successful completion of several key approval steps including: submission of a letter of intent, approval of all model contracts, steps 1 and 2 of the application process and network adequacy.

Updated List of Letters of Intent to Enroll as a Louisiana CCN

To date, DHH has received letters of intent from seven organizations – six prepaid and one shared savings – expressing plans to establish a CCN in Louisiana. They include:

- **AmeriGROUP** – Prepaid. Regions 1, 2, 3 and 9.
- **Aetna Better Health** – Prepaid. All nine Regions
- **Louisiana Health Connections** (Centene) – Prepaid. All nine Regions.
- **HealthCARE USA of Louisiana** (Coventry) – Prepaid. All nine Regions.
- **UnitedHealthcare Community Plan, Louisiana** – Prepaid. All nine regions.
- **WellCare of Louisiana** – Prepaid. All nine regions.
- **UniHealth** – Shared Savings. All nine regions.

The names of entities who have submitted a Letter of Intent to enroll as a CCN are posted on the [Making Medicaid Better](#) website under the [Letters of Intent](#) link, along with the name of a person that providers may contact to express their interest in joining the CCN's provider network.

Provider Meeting Dates

DHH has scheduled several provider-specific meetings throughout the regions in the first phase of implementation – Regions 2, 3 and 9. A calendar of events has been posted online [here](#), and will be updated as new meetings are scheduled.

Current dates for meetings open to any providers in the area include:

- October 5, 2010 – St. Tammany Parish Hospital, Covington. 7:30 – 8:30 a.m.
- October 11, 2010 – North Oaks Medical Center; Hammond. 5 – 6 p.m. and 6 – 7 p.m.
- October 27, 2010 – Slidell Memorial Hospital; Slidell. Noon – 1:30 p.m.

Additional meetings will be scheduled, including locations in Region 2 and 3. Please share this information with others in the medical community who may be interested in participating.

Pharmacy Lock-In Revisions

The requirement that CCNs participate in DHH's Pharmacy Lock-In program, which locks in an enrollee to one pharmacy provider for all prescribed medication under the Medicaid program, has been removed. The language will be revised in the CCN-P Policy and Procedure Guide.

Marketing Policy Clarification

DHH has clarified the CCN Marketing guidance to allow potential CCNs to build brand awareness as DHH works toward program implementation.

Once a CCN has submitted their signed enrollment packet, they can market and outreach using their Louisiana Medicaid name prior to submission and/or approval of their marketing plan and prior to DHH and CMS approval of the entity, provided: 1) All events/activities are prior approved by DHH, 2) All materials include details on any significant plan limitations (such as limited service areas covered), and 3) all materials include a disclaimer that all CCN plans are subject to approval by DHH and CMS. The second and third points are only applicable during implementation.

Additionally, the provision that a CCN could not conduct marketing and outreach efforts until either the beginning of the enrollment broker's information and education campaign (set for January 2011), or 45 days prior to the provision of services by a CCN in any implementation phase, has been removed.

DHH must still approve all materials and events and all other marketing guidance still applies. Details can be found in the Section 12 and Appendix X of the [CCN Policy and Procedure Guide](#).