



April 22, 2011

Ms. Ruth Kennedy  
Medicaid CCN Director  
Louisiana Department of Health and Hospitals  
628 North 4th Street  
Baton Rouge, LA 70802

Dear Ms. Kennedy:

On behalf of Amerigroup Louisiana, Inc., Amerigroup Corporation is pleased to submit this letter to certify our intent to submit a proposal in response to the Louisiana Department of Health and Hospitals RFP for Coordinated Care Networks (RFP # 305PUR-DHHRFP-CCN-P-MVA). We propose to serve as a Prepaid Coordinated Care Network in all three (3) Geographic Service Areas, comprised of the nine (9) DHH Administrative Regions.

Our primary point of contact during the RFP process will be Pamela Perry, Vice President of Government Relations.

Pamela Perry  
Vice President, Government Relations  
Amerigroup Corporation  
600 East Main Street, Suite 2020  
Richmond, VA 23219  
Phone: 804-343-5130  
Fax: 804-343-3895  
Email: [pperry@amerigroupcorp.com](mailto:pperry@amerigroupcorp.com)

We greatly appreciate the opportunity to participate in the State's process to partner with qualified organizations to administer health care services to underserved Louisiana populations in a value-based, cost effective, customer service focused and quality-driven manner. We look forward to working with the Department during the RFP response process.

Sincerely,

A handwritten signature in blue ink that reads "C. Brian Shipp".

Brian Shipp  
CEO, South Region  
Amerigroup Corporation

4425 Corporation Lane  
Virginia Beach, Virginia 23462  
757.490.6900

[www.amerigroupcorp.com](http://www.amerigroupcorp.com)