

REQUEST FOR PROPOSALS

Relief Workers Staffing for Disaster Medical Operations

CENTER FOR COMMUNITY PREPAREDNESS  
OFFICE OF PUBLIC HEALTH  
DEPARTMENT OF HEALTH AND HOSPITALS

**RFP # 305PUR-DHHRFP-STAFFCCP2012-OPH**  
**Proposal Due Date/Time: May 11, 2012**  
**4:00 P. M. CDT**

Release Date: April 10, 2012

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## Glossary

Can: Denotes a preference, but not a mandatory requirement

CCP: Center for Community Preparedness

DHH or the Department: Department of Health and Hospitals

ESF-8: Emergency Support Function under DHH under authority from GOHSEP which has primary responsibility for public health and medical needs during a declared emergency.

EOC: Emergency Operations Center

FMS: Federal Medical Stations

GOHSEP: Governor's Office of Homeland Security and Emergency Preparedness

May: Denotes a preference, but not a mandatory requirement

Medical Special Needs Shelter: Shelters that are designed to shelter home-bound chronically ill, physically or mentally disabled persons with limited mobility and/or ability to function on their own.

Must: Denotes a mandatory requirement

NIMS: National Incident Management System

Nursing Licensure Compact (NLC): Under the multi-state nurse licensure model, referred to as the Nurse Licensure Compact (NLC), all states who belong to the NLC allow nurses to have one license (in his or her state of residency) and to practice in other states.

OPH: Office of Public Health

Original: Denotes must be signed in ink

Redacted Proposal: The removal of confidential and/or proprietary information from one copy of the proposal for public records purposes.

Shall: Denotes a mandatory requirement

Should: Denotes a preference, but not a mandatory requirement

Transportation Triage: A medical screening operation to determine the level of care needed by individuals who have evacuated out of a risk area depending on government supported assistance.

Will: Denotes a mandatory requirement

## I. GENERAL INFORMATION

### A. Background

1. The mission of the Department of Health and Hospitals (DHH) is to protect and promote health and to ensure access to medical, preventive, and rehabilitative services for all citizens of the State of Louisiana. The Department of Health and Hospitals is dedicated to fulfilling its mission through direct provision of quality services, the development and stimulation of services of others, and the utilization of available resources in the most effective manner.
2. DHH is comprised of Medical Vendor Administration (Medicaid), Office for Citizens with Developmental Disabilities, Office of Behavioral Health, Office of Aging and Adult Services, and the Office of Public Health. Under the general supervision of the Secretary, these principal offices perform the primary functions and duties assigned to DHH.
3. DHH, in addition to encompassing the program offices, has an administrative office known as the Office of the Secretary, a financial office known as the Office of Management and Finance, and various bureaus and boards. The Office of the Secretary is responsible for establishing policy and administering operations, programs, and affairs.
4. The Office of Public Health's (OPH) mission focuses on promoting health by educating communities, enforcing regulations that protect the environment and investigating health hazards, collecting and distributing health data to make better informed decisions, providing leadership for the prevention and control of disease, injury and disability and providing assurance of essential preventive health care services to all citizens. Within OPH there are five Centers of Excellence: Center for Community Health, Center for Environmental Health, Center for Preventive Health, Center for Records and Statistics and the Center for Community Preparedness.
5. The Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP) is responsible for coordinating emergency and disaster operations under the direction of the Governor. Each state agency is assigned a primary or support Emergency Support Function for preparation of plans and resources.
6. DHH is the primary agency responsible for Emergency Support Function 8 (ESF8) coordinating medical support and providing public health and medical services during a disaster or public health emergency. Services rendered during a disaster or emergency may include:
  - Medical Care
  - Crisis Counseling
  - Behavior Health services

- Support and supplementation of disrupted or overburdened local medical personnel and facilities
  - Emergency Medical Services, Medical Transport/Evacuation (public and private health care facilities, nursing homes, and citizens) and Hospital Services
  - Public Health and Sanitation
  - Mass Fatality Care
7. The Center for Community Preparedness (CCP) was created as a result of the 2005 Hurricane Season to better prepare Louisiana residents for any future public health emergencies and disasters. CCP uses an all-hazards approach to integrate state and local public health jurisdictions preparedness for and response to public health emergencies, threats, and disasters.

**B. Purpose of RFP**

1. The purpose of this RFP is to solicit proposals from qualified proposers that provide administrative and direct care personnel to support continuous twenty-four (24) hour per day medical response operations as determined by the State Health Officer or designee for the duration of a declared disaster or emergency.
2. Multiple contracts may be necessary to provide administrative and medical services to augment staffing in support of the Department's role in providing public health and medical care. Services will be needed to deliver medical and supportive care to individuals with physical and/or behavioral health needs during an emergency or disaster. Contractor(s) may provide these services based on the personnel they have available. Contracts will be activated based on the specific staffing needs (i.e. discipline needed), the scope of the emergency/disaster and highest proposal score. Specific expectations and requirements are outlined in the RFP.

**C. Invitation to Propose**

DHH, through OPH/CCP, is inviting qualified proposers to submit proposals for services to provide trained medical personnel or a combination of disciplines such as Physicians, Nurse Practitioners, Registered Nurses, Licensed Practical Nurses, Nursing Assistants, Respiratory Therapist, Licensed Clinical Social Workers, and Clerical/Administrative staff who are qualified to work various medical operations in accordance with the specifications and conditions set forth herein.

**D. RFP Coordinator**

1. Requests for copies of the RFP and written questions or inquiries must be directed to the RFP coordinator listed below:

Sherhonda Harper  
 RN Program Consultant, Emergency Preparedness and Response  
 Office of Public Health

Department of Health and Hospitals  
8919 World Ministry Avenue, Ste B.  
Baton Rouge, LA 70810  
Telephone Number: 225-763-5470  
Facsimile Number: 225-763-5727  
Email: Sherhonda.Harper@la.gov

2. This RFP is available in pdf at the following weblinks:  
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47> and  
<http://wwwprd.doa.louisiana.gov/OSP/LaPAC/bidlist.asp?department=4>
3. All communications relating to this RFP must be directed to the DHH RFP contact person named above. All communications between Proposers and other DHH staff members concerning this RFP shall be strictly prohibited. Failure to comply with these requirements shall result in proposal disqualification.

#### **E. Proposer Inquiries**

1. The Department will consider written inquiries regarding the requirements of the RFP or Scope of Services to be provided before the date specified in the Schedule of Events. To be considered, written inquiries and requests for clarification of the content of this RFP must be received at the above address or via the above fax number or email address by the date specified in the Schedule of Events. Any and all questions directed to the RFP coordinator will be deemed to require an official response and a copy of all questions and answers will be posted by the date specified in the Schedule of Events to the following web link:  
  
<http://wwwprd.doa.louisiana.gov/OSP/LaPAC/bidlist.asp?department=4> and  
may also be posted at:  
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>
2. Action taken as a result of verbal discussion shall not be binding on the Department. Only written communication and clarification from the RFP Coordinator shall be considered binding.

#### **F. Non-Mandatory Pre-Proposal Conference**

1. A non-mandatory pre-proposal conference will be held on the date and time listed on the Schedule of Events. Prospective proposers are encouraged to participate in the conference to obtain clarification of the requirements of the RFP and to receive answers to relevant questions.
2. Although impromptu questions will be permitted and spontaneous answers will be provided during the conference, the only official answer or position of the state will be stated in writing in response to written questions. Therefore, proposers should submit all questions in writing (even if an answer has already been given to an oral question). After the conference, questions will

be researched and the official response will be posted on the Internet at the following link:

<http://wwwprd.doa.louisiana.gov/OSP/LaPAC/bidlist.asp?department=4> and may also be posted at:  
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47> and

**G. Schedule of Events**

DHH reserves the right to deviate from this Schedule of Events

Schedule of Events	
Public Notice of RFP	April 10, 2012
Non-Mandatory Pre-proposal Conference	April 13, 2012 9:30 A.M. CDT DHH/Bienville Building Room 118 628 North 4 <sup>th</sup> Street Baton Rouge, LA 70802
Deadline for Receipt of Written Questions	April 18, 2012
Response to Written Questions	April 24, 2012
Deadline for Receipt of Written Proposals	May 11, 2012 4:00 P.M. CDT
Proposal Evaluation Begins	May 15, 2012
Contract Award Announced	May 17, 2012
Contract Negotiations Begin	May 18, 2012
Contract Begins	June 1, 2012

**H. RFP Addenda**

In the event it becomes necessary to revise any portion of the RFP for any reason, the Department shall post addenda, supplements, and/or amendments to all potential proposers known to have received the RFP. Additionally, all such supplements shall be posted at the following web address:

<http://wwwprd.doa.louisiana.gov/OSP/LaPAC/bidlist.asp?department=4> and may also be posted at:  
<http://new.dhh.louisiana.gov/index.cfm/newsroom/category/47>

It is the responsibility of the proposer to check the websites for addenda to the RFP, if any.

**II. SCOPE OF WORK**

**A. Project Overview**

The Contractor(s) selected for this project will provide qualified staff such as Physicians, Nurse Practitioners, Registered Nurses, Licensed Practical Nurses,



Nursing Assistants, Respiratory Therapists, Licensed Clinical Social Workers, and Clerical/Administrative staff who are able to work 12 hour shifts to provide administrative and direct care to support twenty-four (24) hour per day medical response operations as determined by the State Health Officer or designee for the duration of an event. The medical operations may be long-term with staff rotation required for up to thirty (30) days. ESF 8 operations will be located in the following nine (9) DHH Regions: New Orleans, Baton Rouge, Alexandria, Lake Charles, Lafayette, Thibodaux, Hammond, Monroe, and Bossier City. Staffing for each shelter shall be based on the staff matrix attached. See Scenario 1 and 2 for staffing scenarios and matrix.

**Note: Contractor(s) may provide staffing in any quantity or any discipline as detailed in Scenario 1. Contractors may provide one or more teams in Scenario 2.**

## **B. Deliverables**

On a contingency basis, Contractor(s) shall provide trained medical and nonmedical personnel based on disciplines (Scenario 1) and/or team(s) of personnel based on staffing matrix (Scenario 2) to support statewide Louisiana's emergency medical operations during a declared emergency. Upon activation, the state may request that Contractor(s) provide only a specific discipline although multiple disciplines may be available from Contractor(s). For example, Contractor may be able to provide both nurses and physicians based on Scenario 1. However, the state may activate the nurse component without activating the physician component of the contract. *The state does reserve the right to activate the remainder of the identified personnel at a later date if needed based on staffing gaps and the scope of the emergency/disaster.*

In regards to Scenario 2, Contractor(s) may provide Teams A through D. However, the state may choose to activate one or more teams based on staffing needs. *The state does reserve the right to activate the remainder of the identified personnel at a later date if needed based on staffing gaps and the scope of the emergency/disaster.*

### **Objectives**

1. Contractor shall provide services only upon written activation by DHH during a declared state of emergency. DHH may only activate the deployment provision of the contract if the Governor has issued a declaration of emergency.
2. Contractor shall provide staffing that is operational for a sustained medical operation. This medical operation will be a twenty-four (24) hour operation in (twelve) 12 hour shifts. Sheltering medical operations shall extend beyond thirty (30) days, if requested by DHH.
3. Contractor shall recruit, hire, train, pay, and provide administrative supervision to all contractor provided personnel.
4. Contractor shall report to the DHH appointed site within forty-eight (48) hours of written notification by DHH with appropriate staff and equipment.

5. Contractor shall maintain all registration, certification, background check and immunization documents on file for each Contractor-provided staff member and make these documents available at the request of DHH.
6. Contractor shall provide weekly reports on applicable fees and projected charges for staffing to the Contract Monitor.

### **DELIVERABLE #1 – Staffing Requirements**

Contractor will provide trained medical and nonmedical staff during a declared emergency to be utilized at Louisiana's Medical Special Needs Shelters, Transportation Triage site, and any other medical operations. The contractor will support state shelter and medical operations by providing medical care to shelter residents with low to high acuity and by providing administrative assistance for record filing and data entry. All medical personnel must have active and unencumbered licenses in their state of licensure. Louisiana is not a compact state. Contractor will provide proper credentialing and verification of licensure and supporting documentation for each Contractor-provided staff member at the time of deployment. Medical and nonmedical personnel positions that shall be provided are listed below:

- Licensed Physicians
- Nurse Practitioners
- Registered Nurses
- Licensed Practical Nurses
- Nursing Assistants
- Certified or Licensed Respiratory Therapists
- Licensed Clinical Social Workers
- Clerical/Administrative staff

DHH will work with the Contractor to develop a staffing schedule for the Medical Special Needs Shelter, Transportation Triage site, and any other medical operations. Nonmedical personnel preferred/required qualifications shall include proficiency in computer, writing, filing, and communication skills with a minimum of one year of experience. Medical personnel shall each have at a minimum one year of medical experience in any of the following areas:

- Acute Care
- Critical Care
- Emergency Room
- Medical Surgical
- Behavioral Health
- Chronic Disease Management
- Wound and Ostomy Care
- Geriatrics
- Pediatrics

**Note: Contractor(s) shall provide staffing in any quantity or any discipline as detailed in Scenario 1, as requested by DHH. Contractor(s) shall provide one or more teams for Scenario 2, as requested by DHH.**

**SCENARIO 1**

**Medical Operations Personnel**

Contractor shall provide one or more of the disciplines listed below or a combination of disciplines to supplement existing staffing resources where needed:

- Physicians
- Nurse Practitioners
- Registered Nurses
- Licensed Practical Nurses
- Nursing Assistants
- Clerical/Administrative
- Licensed Clinical Social Workers
- Certified or Licensed Respiratory Therapists

**SCENARIO 2**

Contractor shall provide one or more Team(s) listed below, as requested in writing by DHH. Each team must contain the disciplines listed below, in the numbers indicated.

**Medical Special Needs Shelter Staffing Matrix**

Staffing matrix is based on minimal staffing levels for a shelter with a capacity of 200 shelter residents and a transportation triage site to ensure care and a safe environment for each. Staffing numbers shall require adjustment to accommodate shelter surge or reduced capacity.

Discipline	Team A	Team B	Team C	Team D	Total
	*Day Shift 1	*Night Shift 1	*Day Shift 2	*Night Shift 2	
Physician	1	1	1	1	4
Nurse Practitioner	2	2	2	2	8
RN	6	5	6	5	22
LPN	10	8	10	8	36
Nursing Assistant	10	8	10	8	36
Clerical/Administrative	4	2	4	2	12
Licensed Clinical Social Worker	2	-	2	-	4
Respiratory Therapist	2	1	2	1	6
**Staffing Liaison	1 On Call	1 On Call	1 On Call	1 On Call	4
<b>TOTAL</b>	<b>38</b>	<b>28</b>	<b>38</b>	<b>28</b>	<b>132</b>

\*Day Shift 7am-7pm and Night Shift 7pm-7am

\*\*If Contractor(s) provides multiple teams, one (1) Staffing Liaison may be used to coordinate contractor’s resources, coordinate activation, communication, and

employee notification for all teams.

### **DELIVERABLE #2 - Training Requirements**

Medical staff shall have been trained and must be current in American Heart Association Basic Cardiac Life Support prior to working in a medical operation pursuant to this contract. It is recommended that medical staff be trained in Advanced Life Support and nonmedical staff in Basic Cardiac Life Support prior to providing services under this contract. Documentation of training shall be provided to site designee upon staff's arrival. Each contractor staff member shall be trained in National Incident Management System – Incident Command System IS 100.b (ICS-100) and ICS for Single Resources and Initial Action Incidents IS 200.b (ICS-200) - offered free of charge and online at the Federal Emergency Management Agency (FEMA) website. Optional trainings shall include National Incident Management System (NIMS), An Introduction IS 700.a (ICS-700) and National Response Framework, An Introduction IS 800.b (ICS-800). Contractor will be required to keep training certificates on file, and if requested, shall provide a copy to DHH at any time. Medical and nonmedical staff must complete on-site Just-in-Time Training at the discretion of DHH before commencing work. Just-in-Time Training, to be supplied by DHH, will include a review of the DHH Job Action Sheet, orientation to facility and introduction to on-site command structure.

### **DELIVERABLE #3 - Activation**

On-site management of contractor's staff at each medical operation shall be provided by DHH. Activation for reporting will be determined by ESF-8 DHH State Health Officer or designee. Contractor must have a Staffing Liaison as the official point of contact for activation, communication and employee notification. The Contractor/Staffing Liaison shall maintain current contact information and responsibility for staff scheduling. Personnel identified shall have familiarity with staffing protocols, scheduling, and administrative skills. The designated Staffing Liaison shall be available by phone twenty-four (24) hours a day/ 7 days a week and/or operate out of the DHH EOC if deemed necessary by DHH.

Contractor staff shall be responsible for arriving to the designated medical operation site and securing lodging prior to arrival. If resources are not available as deemed by the DHH due to a natural disaster or consumer demand, DHH will work with Contractor(s) to coordinate lodging needs. Travel costs shall be reimbursed in accordance with State Travel Regulations.

### **DELIVERABLE #4 - Documentation**

DHH will provide approved forms for the Contractor to use to report and document medical operations. All client documents and reports shall remain in the care, custody and control of DHH and shall remain the property of the State of Louisiana.

All contractor personnel shall complete a daily Time and Attendance log that must be approved by the onsite DHH Shelter Operations Command Staff.

## **DELIVERABLE #5 – Staff Demobilization**

The DHH designee shall notify the Staffing Liaison in writing when the medical operation has ended or services are no longer warranted. The Contractor must have in place and utilize specific policy and procedures that outline mandatory patient reporting to the relief caregivers or medical team if contract is terminated before medical operations have ended. Staff rosters and checklists will be utilized by the Contractor for tracking all personnel departing the medical operation.

### **C. Liquidated Damages**

1. In the event the Contractor fails to meet the performance standards specified within the contract, the liquidated damages defined below may be assessed. If assessed, the liquidated damages will be used to reduce the Department's payments to the Contractor, or if the liquidated damages exceed amounts due from the Department, the Contractor will be required to make cash payments for the amount in excess.
  - a. Late submission of any required report - \$50 per working day, per report.
  - b. Failure to provide 100% of the required personnel per day (or any portion thereof greater than or equal to 2 hours), the Department's pay obligation will be reduced by the pro rata amount of the daily rate per vacant position.
  - c. Failure to provide a particular position for any continuous 24 hour period, the Department will be entitled to liquidated damages in the amount of 50% of the daily rate per said vacant position as shown on the cost template attached hereto. The Department may deduct such amounts from invoices submitted for payment.
  - d. Late submission of invoices beginning 10 business days after the stated due date - \$50 per working day per invoice.
2. The decision to impose liquidated damages shall include consideration of some or all of the following factors:
  - a. The duration of the violation;
  - b. Whether the violation (or one that is substantially similar) has previously occurred;
  - c. The Contractor's history of compliance;
  - d. The severity of the violation and whether it imposes an immediate threat to the health or safety of the consumers;
  - e. The "good faith" exercised by the Contractor in attempting to stay in compliance.

### **D. Fraud and Abuse**

1. The Contractor shall have internal controls and policies and procedures in place that are designed to prevent, detect, and report known or suspected fraud and abuse activities.

2. Such policies and procedures must be in accordance with state and federal regulations. Contractor shall have adequate staffing and resources to investigate unusual incidents and develop and implement corrective action plans to assist the Contractor in preventing and detecting potential fraud and abuse activities.

#### **E. Technical Requirements**

The Contractor must maintain hardware and software compatible with current DHH requirements which are as follows:

- IBM compatible PC
- Intel Core i5 or equivalent (or compatible successors)
- 4 Gig of RAM memory (minimum)
- Enough spare USB ports to accommodate thumb drives, etc.
- 250GB Hard Drive (minimum)
- Ethernet LAN interface for laptop and desktop PCs
- 19" WXGA Digital Flat Panel LCD monitor with DVI (minimum)
- Printer compatible with hardware and software required
- High speed internet with email
- DVD\CD ROM
- Windows XP, SP3 or later version of operating system (minimum)
- Windows Internet Explorer 8.0 (or later)
- Microsoft Office 2007 or later
- Appropriate firewalls for internet security
- Compliant with industry-standard physical and procedural safeguards for confidential information (NIST 800-53A, ISO 17788, etc.).

#### **F. Subcontracting**

The contractor shall not contract with any other party for furnishing any of the work and professional services required by the contract without the express prior written approval of the Department. The contractor shall not substitute any subcontractor without the prior written approval of the Department. For subcontractor(s), before commencing work, the contractor will provide letters of agreement, contracts or other forms of commitment which demonstrate that all requirements pertaining to the contractor will be satisfied by all subcontractors through the following:

1. The subcontractor(s) will provide a written commitment to accept all contract provisions.
2. The subcontractor(s) will provide a written commitment to adhere to an established system of accounting and financial controls adequate to permit the effective administration of the contract.

#### **G. Insurance Requirements**

Insurance shall be placed with insurers with an A.M. Best's rating of no less than A-: VI. This rating requirement shall be waived for Worker's Compensation coverage only.

1. Contractor's Insurance

The Contractor shall not commence work under this contract until it has obtained all insurance required herein. Certificates of Insurance, fully executed by officers of the Insurance Company shall be filed with the Department for approval. The Contractor shall not allow any subcontractor to commence work on subcontract until all similar insurance required for the subcontractor has been obtained and approved. If so requested, the Contractor shall also submit copies of insurance policies for inspection and approval of the Department before work is commenced. Said policies shall not be canceled, permitted to expire, or be changed without thirty (30) days notice in advance to the Department and consented to by the Department in writing and the policies shall so provide.

2. Compensation Insurance

Before any work is commenced, the Contractor shall obtain and maintain during the life of the contract, Workers' Compensation Insurance for all of the Contractor's employees employed to provide services under the contract. In case any work is sublet, the Contractor shall require the subcontractor similarly to provide Workers' Compensation Insurance for all the latter's employees, unless such employees are covered by the protection afforded by the Contractor. In case any class of employees engaged in work under the contract at the site of the project is not protected under the Workers' Compensation Statute, the Contractor shall provide for any such employees, and shall further provide or cause any and all subcontractors to provide Employer's Liability Insurance for the protection of such employees not protected by the Workers' Compensation Statute.

3. Commercial General Liability Insurance

The Contractor shall maintain during the life of the contract such Commercial General Liability Insurance which shall protect Contractor, the Department, and any subcontractor during the performance of work covered by the contract from claims or damages for personal injury, including accidental death, as well as for claims for property damages, which may arise from operations under the contract, whether such operations be by the Contractor or by a subcontractor, or by anyone directly or indirectly employed by either of them, or in such a manner as to impose liability to the Department. Such insurance shall name the Department as additional insured for claims arising from or as the result of the operations of the Contractor or its subcontractors. In the absence of specific regulations, the amount of coverage shall be as follows: Commercial General Liability Insurance, including bodily injury, property damage and contractual liability, with combined single limits of \$1,000,000.

4. Insurance Covering Special Hazards

Special hazards as determined by the Department shall be covered by rider or riders in the Commercial General Liability Insurance Policy or policies

herein elsewhere required to be furnished by the Contractor, or by separate policies of insurance in the amounts as defined in any Special Conditions of the contract included therewith.

5. **Licensed and Non-Licensed Motor Vehicles**

The Contractor shall maintain during the life of the contract, Automobile Liability Insurance in an amount not less than combined single limits of \$1,000,000 per occurrence for bodily injury/property damage. Such insurance shall cover the use of any non-licensed motor vehicles engaged in operations within the terms of the contract on the site of the work to be performed thereunder, unless such coverage is included in insurance elsewhere specified.

6. **Subcontractor's Insurance**

The Contractor shall require that any and all subcontractors, which are not protected under the Contractor's own insurance policies, take and maintain insurance of the same nature and in the same amounts as required of the Contractor.

**H. Resources Available to Contractor**

DHH/OPH/CCP will have an assigned staff member who will be responsible for primary oversight of the contract. This individual will schedule meetings to discuss progress of activities and problems identified.

**I. Contact Personnel**

All work performed by the contract will be monitored by the contract monitor:

Sherhonda Harper, RN, MHA or designee or successor  
RN Program Consultant, Emergency Preparedness and Response  
Office of Public Health  
Department of Health and Hospitals  
8919 World Ministry Avenue, Ste B.  
Baton Rouge, LA 70810  
Telephone Number: 225-763-5470  
Facsimile Number: 225-763-5727  
Email: Sherhonda.Harper@la.gov

**J. Term of Contract**

The contract shall commence on or near the date approximated in the Schedule of Events. The term of this contract shall be for a period not to exceed 36 months. Activation of the contract will be determined by the State Health Officer. The continuation of this contract during this 36 month period is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the contract.



## **K. Payment**

The contractor shall submit deliverables in accordance with established timelines and shall submit itemized invoices monthly or as defined in the contract terms. Payment of invoices is subject to DHH EOC Administration/Finance Chief.

## **III. PROPOSALS**

### **A. General Information**

This section outlines the provisions which govern determination of compliance of each proposer's response to the RFP. The Department shall determine, at its sole discretion, whether or not the requirements have been reasonably met. Omissions of required information shall be grounds for rejection of the proposal by the Department.

### **B. Contact After Solicitation Deadline**

After the date for receipt of proposals, no proposer-initiated contact relative to the solicitation will be allowed between the proposers and DHH until an award is made.

### **C. Code of Ethics**

Proposers are responsible for determining that there will be no conflict or violation of the Ethics Code if their company is awarded the contract. The Louisiana Board of Ethics is the only entity which can officially rule on ethics issues.

### **D. Rejection and Cancellation**

Issuance of this solicitation does not constitute a commitment by DHH to award a contract or contracts. The Department reserves the right to reject all proposals received in response to this solicitation.

In accordance with the provisions of R.S. 39:2192, in awarding contracts after August 15, 2010, any public entity is authorized to reject a proposal or bid from, or not award the contract to, a business in which any individual with an ownership interest of five percent or more, has been convicted of, or has entered a plea of guilty or nolo contendere to any state felony or equivalent federal felony crime committed in the solicitation or execution of a contract or bid awarded under the laws governing public contracts under the provisions of Chapter 10 of Title 38 of the Louisiana Revised Statutes of 1950, professional, personal, consulting, and social services procurement under the provisions of Chapter 16 of this Title, or the Louisiana Procurement Code under the provisions of Chapter 17 of this Title.

### **E. Award Without Discussion**

The Secretary of DHH reserves the right to make an award without presentations by proposers or further discussion of proposals received.

## **F. Assignments**

Any assignment, pledge, joint venture, hypothecation of right or responsibility to any person, firm or corporation should be fully explained and detailed in the proposal. Information as to the experience and qualifications of proposed subcontractors or joint ventures should be included in the proposal. In addition, written commitments from any subcontractors or joint ventures should be included as part of the proposal.

## **G. Proposal Cost**

The proposer assumes sole responsibility for any and all costs associated with the preparation and reproduction of any proposal submitted in response to this RFP, and shall not include this cost or any portion thereof in the proposed contract price

## **H. Errors and Omissions**

The State reserves the right to make corrections due to minor errors of proposer identified in proposals by State or the proposer. The State, at its option, has the right to request clarification or additional information from proposer.

## **I. Ownership of Proposal**

All proposals become the property of the Department and will not be returned to the proposer. The Department retains the right to use any and all ideas or adaptations of ideas contained in any proposal received in response to this solicitation. Selection or rejection of the offer will not affect this right. Once a contract is awarded, all proposals will become subject to the Louisiana Public Records Act.

## **J. Procurement Library/Resources Available To Proposer**

Department program manuals and pertinent Federal and State regulations, as well as other materials, are available for review upon request in the Procurement Library. The library is located at: DHH/OPH Center for Community Preparedness 8919 World Ministry Avenue St. B Baton Rouge, LA 70809. Arrangements may be made through the RFP coordinator for access to the library. The library will be open by appointment only during the hours of 8:30am CT to 4:00pm CT on Monday through Friday beginning the day after public notice of the RFP and ending on the day before proposal are due. No items or materials may be removed from the library, but DHH personnel will be available to make copies of requested materials at a charge of 25 cents per page. Cash is not acceptable. Checks and/or money orders are to be made payable to the Department of Health and Hospitals.

## **K. Proposal Submission**

1. All proposals must be received by the due date and time indicated on the Schedule of Events. Proposals received after the due date and time will not be considered. It is the sole responsibility of each proposer to assure that its

proposal is delivered at the specified location prior to the deadline. Proposals which, for any reason, are not so delivered will not be considered.

2. Proposer **shall** submit one (1) original hard copy (The Certification Statement must have original signature signed in ink) and should submit one (1) electronic copy (cd or flash drive) of the entire proposal and six (6) hard copies of the proposal. Proposer may provide one electronic copy of a Redacted proposal (cd or flash drive).The cost proposal and financial statements should be submitted separately from the technical proposal; however, for mailing purposes, all packages may be shipped in one container.
3. Proposals must be submitted via U.S. mail, courier or hand delivered to:

If courier mail or hand delivered:

Mary Fuentes  
Department of Health and Hospitals  
Division of Contracts and Procurement Support  
628 N 4<sup>th</sup> Street, 5th Floor  
Baton Rouge, LA 70802

If delivered via US Mail:

Mary Fuentes  
Department of Health and Hospitals  
Division of Contracts and Procurement Support  
P.O. Box 1526  
Baton Rouge, LA 70821-1526

#### **L. Proprietary and/or Confidential Information**

1. Pursuant to the Louisiana Public Records Act (La. R.S. 44.1 et. seq.), all public proceedings, records, contracts, and other public documents relating to this RFP shall be open to public inspection. Proposers should refer to the Louisiana Public Records Act for further clarification.

#### **M. Proposal Format**

1. An item-by-item response to the Request for Proposals is requested.
2. There is no intent to limit the content of the proposals, and proposers may include any additional information deemed pertinent. Emphasis should be on simple, straightforward and concise statements of the proposer's ability to satisfy the requirements of the RFP.

#### **N. Requested Proposal Outline:**

- Introduction/Administrative Data
- Work Plan/Project Execution
- Relevant Corporate Experience

- Personnel Qualifications
- Additional Information
- Corporate Financial Condition
- Cost and Pricing Analysis

## **O. Proposal Content**

1. Proposals should include information that will assist the Department in determining the level of quality and timeliness that may be expected. The agency shall determine, at its sole discretion, whether or not the RFP provisions have been reasonably met. The proposal should describe the background and capabilities of the proposer, give details on how the services will be provided, and shall include a breakdown of proposed costs. Work samples may be included as part of the proposal.
2. Proposals should address how the proposer intends to assume complete responsibility for timely performance of all contractual responsibilities in accordance with federal and state laws, regulations, policies, and procedures.
3. Proposals should define proposer's functional approach in providing services and identify the tasks necessary to meet the RFP requirements of the provision of services, as outlined in Section II.
4. Proposals should identify all available personnel based on Scenario 1 and Scenario 2. Proposers may submit proposals for Scenario 1, Scenario 2 or both Scenarios 1 and 2. Within Scenario 1, a proposer may choose to propose on only one (1) discipline or a combination of disciplines in any quantity available. If proposing for Scenario 2, a proposer shall propose on only a complete team(s) as identified in the staffing matrix. Proposer must supply the exact disciplines and quantities identified.

### **SCENARIO 1**

Proposer should provide quantities of each personnel available for twelve (12) hour shifts: (7am-7pm and 7pm-7am).

- Physicians
- Nurse Practitioners
- Registered Nurses
- Licensed Practical Nurses
- Nursing Assistants
- Clerical/Administrative
- Licensed Clinical Social Workers
- Certified or Licensed Respiratory Therapists

### **SCENARIO 2**

Proposer should provide number of teams with personnel available for twelve (12) hour shifts based on the staffing matrix provided:

(7am-7pm and 7pm-7am)

#### 4. Introduction/Administrative Data

- a. The introductory section should contain summary information about the proposer's organization. This section should state proposer's knowledge and understanding of the needs and objectives of DHH/OPH/CCP as related to the scope of this RFP. It should further cite its ability to satisfy provisions of the Request for Proposal.
- b. This introductory section should include a description of how the proposer's organizational components communicate and work together in both an administrative and functional capacity from the top down. This section should contain a brief summary setting out the proposer's management philosophy including, but not limited to, the role of Quality Control, Professional Practices, Supervision, Distribution of Work and Communication Systems. This section should include an organizational chart displaying the proposer's overall structure.
- c. This section should also include the following information:
  - i. Location of Active Office with Full Time Personnel, include all office locations (address) with full time personnel.
  - ii. Name and address of principal officer;
  - iii. Name and address for purpose of issuing checks and/or drafts;
  - iv. For corporations, a statement listing name(s) and address(es) of principal owners who hold five percent interest or more in the corporation.
  - v. If out-of-state proposer, give name and address of local representative; if none, so state;
  - vi. If any of the proposer's personnel named is a current or former Louisiana state employee, indicate the Agency where employed, position, title, termination date, and social security number;
  - vii. If the proposer was engaged by DHH within the past twenty-four (24) months, indicate the contract number and/or any other information available to identify the engagement; if not, so state; and
  - viii. Proposer's state and federal tax identification numbers.
  - ix. Veteran/Hudson Initiative: Proposer should demonstrate participation in Veteran Initiative and Hudson Initiative Small Entrepreneurships or explanation if not applicable. (See Attachment I)
- d. The following information **must** be included in the proposal:
  - i. Certification Statement: The proposer must sign and submit an original Certification Statement (See Attachment II).

5. Work Plan/Project Execution

The proposer should articulate an understanding of, and ability to effectively implement services as outlined within Section II of the RFP. In this section the proposer should state the approach it intends to use in achieving each objective of the project as outlined, including a project work plan and schedule for implementation. In particular, the proposer should:

- a. Provide a written explanation of the organizational structures of both operations and program administration, and how those structures will support service implementation. Individual components should include plans for supervision, training, technical assistance, as well as collaboration as appropriate.
- b. Provide a strategic overview including all elements to be provided.
- c. Demonstrate an ability to hire staff with the necessary experience and skill set that will enable them to effectively meet the needs of consumers served.
- d. Demonstrate an understanding of, and ability to implement, the various types of organizational strategies to be integrated within the day to day operations, which are critical in organizing their functioning and maximizing productivity.
- e. Demonstrate knowledge of services to be provided and effective strategies to achieve objectives and effective service delivery.
- f. Describe approach and strategy for project oversight and management.
- g. Articulate the need for, and the ability to implement, a plan for continuous quality improvement; this includes (but is not limited to) reviewing the quality of services provided and staff productivity.
- h. Demonstrate an understanding of and ability to implement data collection as needed.
- i. Explain processes that will be implemented in order to complete all tasks and phases of the project in a timely manner, as outlined within Section II.
- j. Articulate the ability to develop and implement an All Hazards Response plan in the event of an emergency event.
- k. Refer to specific documents and reports that can be produced as a result of completing tasks, to achieve the requested deliverables.
- l. Identify all assumptions or constraints on tasks.

- m. Discuss what flexibility exists within the work plan to address unanticipated problems which might develop during activation, including when personnel must be replaced.
  - n. If the proposer intends to subcontract for portions of the work, the proposer should include specific designations of the tasks to be performed by the subcontractor.
  - o. Document procedures to protect the confidentiality of records in DHH databases, including records in databases that may be transmitted electronically via e-mail or the Internet.
6. Relevant Corporate Experience
- a. The proposal should indicate the firm has a record of prior successful experience in the design and implementation of the services sought through this RFP. Proposers should include statements specifying the extent of responsibility on prior projects and a description of the projects scope and similarity to the projects outlined in this RFP. All experience under this section should be in sufficient detail to allow an adequate evaluation by the Department. The proposer should have, within the last 24 months completed a similar type project. Proposers should give at least two customer references for projects completed in at least the last 24 months. References should include the name, email address and telephone number of each contact person.
  - b. In this section, a statement of the proposer's involvement in litigation that could affect this work should be included. If no such litigation exists, proposer should so state.
7. Personnel Qualifications
- a. The purpose of this section is to evaluate the relevant experience, resources, and qualifications of the proposed staff to be assigned to this project. The experience of proposer's personnel in implementing similar services to those to be provided under this RFP will be evaluated. The adequacy of personnel for the proposed project team will be evaluated on the basis of project tasks assigned, allocation of staff, professional skill mix, licensure and certification and level of involvement of personnel.
  - b. Proposers should state job responsibilities, workload and lines of supervision. An organizational chart identifying individuals and their job titles and major job duties should be included. The organizational chart should show lines of responsibility and authority.
  - c. Job descriptions, including the percentage of time allocated to the project and the number of personnel should be included and should indicate minimum education, training, experience, special skills and other qualifications for each staff position as well as specific job duties identified

in the proposal. Job descriptions should indicate if the position will be filled by a sub-contractor.

- d. Key personnel and the percentage of time directly assigned to the project should be identified.
  - e. Résumés of all known personnel should be included. Resumes of proposed personnel should include, but not be limited to:
    - Experience with proposer,
    - Previous experience in projects of similar scope and size.
    - Educational background, certifications, licenses, special skills, etc.  
The proposer should specifically address training requirements described in Deliverable #2 in Section II for both medical and nonmedical staff member proposed.
  - f. If subcontractor personnel will be used, the proposer should clearly identify these persons, if known, and provide the same information requested for the proposer's personnel.
8. Additional Information  
As an appendix to its proposal, if available, proposers should provide copies of any policies and procedures manuals applicable to this contract, inclusive of organizational standards or ethical standards. This appendix should also include a copy of proposer's All Hazards Response Plan, if available.
9. Hudson/Veterans  
Proposer should demonstrate participation in Veteran Initiative and Hudson Initiative Small Entrepreneurships or explanation if not applicable. (See Attachment I)
10. Corporate Financial Condition
- a. The organization's financial solvency will be evaluated. The proposer's ability to demonstrate adequate financial resources for performance of the contract or the ability to obtain such resources as required during performance under this contract will be considered.
  - b. Proposal should include for each of the last three (3) years, copies of financial statements, preferably audited, including at least a balance sheet and profit and loss statement, or other appropriate documentation which would demonstrate to the Department the proposer's financial resources sufficient to conduct the project.
11. Cost and Pricing Analysis
- a. Proposers shall specify costs for performance of tasks. Proposal shall include all anticipated costs of successful implementation of all



deliverables outlined. An item by item breakdown of costs shall be included in the proposal.

b. Proposers may submit proposals on all or one or more of the following:

- Any discipline as outlined in Scenario 1 in Section II
- One or more teams as outlined in Scenario 2 in Section II

c. Proposers shall submit the breakdown in a similar format to the attached sample cost template form (See Attachment V) for each year of the contract to demonstrate how cost was determined. Proposers shall use the one (1) day (24 hour) cost multiplied by thirty (30) days to calculate a yearly cost. Prices shall be firm for thirty-six months. See Attachment V for additional instructions that must be followed when providing pricing.

#### **P. Evaluation Criteria**

The following criteria will be used to evaluate proposals:

1. Evaluations will be conducted by a Proposal Review Committee.
2. Evaluations of the financial statements will be conducted by a member of the DHH Fiscal Division.
3. Scoring will be based on a possible total of 100 points. The proposal(s) with the highest total score per discipline (Scenario 1) or team (Scenario 2) will be recommended for award. This contract may generate multiple awards. However, proposal score will be a determinant in the order and activation of the contract(s).
4. Cost Evaluation:
  - a. Multiple awards are anticipated with a ranking for deployment on an as needed basis, based on ranking as determined by the number of points assigned during the evaluation process. A total of twenty-five (25) points is available for cost. A total of ten (10) points is available for the proposal with the lowest 24 hour management costs. The lowest 24 hour management cost shall be calculated by summing the 24 hour costs for each year of the contract and dividing by 3. Management cost shall include direct labor cost, fringe benefits, supplies, travel, other direct cost and in-direct cost. A total of fifteen (15) points is available for the proposal with lowest 24 hour hourly rate by discipline (Scenario 1) or lowest overall 24 hour cost per team (Scenario 2). The lowest 24 hour hourly rate by discipline (Scenario 1) shall be calculated by summing the 24 hour hourly rate for the discipline for each year of the contract and dividing by 3. The lowest 24 hour cost per team (scenario 2) shall be calculated by summing the total 24 hour cost per team for each year of the contract and dividing by 3. Proposers shall receive points for cost based upon the following formula:

### Scenario 1 or Scenario 2 Management Cost Formula

$$\text{CPS} = (\text{LPC}/\text{PC}) * 10$$

CPS = Cost Proposal Score

LPC = Lowest Proposal Cost (Management) PC = Individual Proposal Cost (Management)

Example:

$$\begin{aligned}\text{CPS} &= (\$5,000/\$10,000)*10 \\ &= 5 \text{ points}\end{aligned}$$

### Scenario 1 or Scenario 2 Cost Formula

$$\text{CPS} = (\text{LPC}/\text{PC}) * 15$$

CPS = Cost Proposal Score

LPC = Lowest Proposal Cost for discipline/team

PC = Individual Proposal Cost for discipline/team

Example:

$$\begin{aligned}\text{CPS} &= (\$15 \text{ an hour for LPN}/\$20 \text{ an hour})*15 \\ &= 11.25\end{aligned}$$

*All proposals submitted based on Scenario 1 will be scored by discipline with the lowest price receiving maximum point allocation for that discipline. All proposals submitted based on Scenario 2 will be scored with the lowest team price receiving maximum point allocation. Proposals submitted for both Scenario 1 and Scenario 2 will be scored as outlined above with points being allocated for both.*

### Overall Cost

Management cost per proposal and discipline/team cost per proposal shall be added together for overall score – in the examples above, the proposer would receive 16.25 points out of a possible 25 points.

- b. The assignment of the maximum 25 points based on the above formula will be calculated by a member of the DHH Contracts Office staff.

5. Evaluation Criteria and Assigned Weights:

Evaluation Criteria	Assigned Weight
Introduction/Understanding of RFP	5
Work Plan/Project Execution	25
Corporate Experience	10
Qualification of Personnel	20
Veterans/Hudson Initiatives	10
Cost	25
Financial Statements	5
Total	100

**Q. On-Site Presentations/Demonstrations**

Not required for this RFP.

**R. Announcement of Award**

The Department will award the contract(s) to the proposer(s) with the highest graded proposal(s) and deemed to be in the best interest of the Department. All proposers will be notified of the contract award. The Department will notify the successful proposer(s) and proceed to negotiate contract terms.

**IV. CONTRACTUAL INFORMATION**

A. The contract between DHH and the Contractor shall include the standard DHH contract form (CF-1/attached) including a negotiated scope of work, the RFP and its amendments and addenda, and the Contractor's proposal. The attached CF-1 contains basic information and general terms and conditions of the contract to be awarded.

B. Mutual Obligations and Responsibilities: The state requires that the mutual obligations and responsibilities of DHH and the successful proposer be recorded in a written contract. While final wording will be resolved at contract time, the intent of the provisions will not be altered and will include all provisions as specified in the attached CF-1.

C. Retainage - The Department shall secure a retainage of 10% from all billings under the contract as surety for performance. On successful completion of contract deliverables, the retainage amount may be released on an annual basis. Within ninety (90) days of the termination of the contract, if the contractor has performed the contract services to the satisfaction of the Department and all invoices appear to be correct, DHH shall release all retained amounts to the contractor.

D. In addition, to terms of the CF-1 and supplements, the following will be incorporated into the contract awarded through this RFP:

1. Personnel Assignments: The Contractor's key personnel assigned to this contract may not be replaced without the written consent of the

Department. Such consent shall not be unreasonably withheld or delayed provided an equally qualified replacement is offered. Key personnel for these purposes will be determined during contract negotiation.

2. Force Majeure: The contractor and the Department are excused from performance under contract for any period they may be prevented from performance by an Act of God, strike, war, civil disturbance, epidemic or court order.
3. Order of Precedence: The contract shall, to the extent possible, be construed to give effect to all provisions contained therein; however, where provisions conflict, the intent of the parties shall be determined by giving a first priority to provisions of the contract excluding the RFP and the proposal; second priority to the provisions of the RFP; and third priority to the provisions of the proposal.
4. Entire Agreement: This contract, together with the RFP and addenda issued thereto by the Department, the proposal submitted by the contractor in response to the Department's RFP, and any exhibits specifically incorporated herein by reference constitute the entire agreement between the parties with respect o the subject matter.
5. Board Resolution/Signature Authority: The contractor, if a corporation, shall secure and attach to the contract a formal Board Resolution indicating the signatory to the contract is a corporate representative and authorized to sign said contract.
6. Warranty to Comply with State and Federal Regulations: The contractor shall warrant that it shall comply with all state and federal regulations as they exist at the time of the contract or as subsequently amended.
7. Warranty of Removal of Conflict of Interest: The contractor shall warrant that it, its officers, and employees have no interest and shall not acquire any interest, direct or indirect, which conflicts in any manner or degree with the performance of services hereunder. The contractor shall periodically inquire of its officers and employees concerning such conflicts, and shall inform the Department promptly of any potential conflict. The contractor shall warrant that it shall remove any conflict of interest prior to signing the contract.
8. If the contractor is a corporation, the following requirement must be met prior to execution of the contract:
  - a. If a for-profit corporation whose stock is not publicly traded-the contractor must file a Disclosure of Ownership form with the Louisiana Secretary of State.
  - b. If the contractor is a corporation not incorporated under the laws of the State of Louisiana-the contractor must obtain a Certificate of

Authority pursuant to R.S. 12:301-302 from the Louisiana Secretary of State.

- c. The contractor must provide written assurance to the agency from contractor's legal counsel that the contractor is not prohibited by its articles of incorporation, bylaws or the laws under which it is incorporated from performing the services required under the contract.

Attachments:

- I. Veteran and Hudson Initiatives
- II. Certification Statement
- III. DHH Standard Contract Form (CF-1)
- IV. HIPAA
- V. Cost Breakdown Template

**Minimum Required Language - Request For Proposal (RFP)  
Veteran-Owned and Service-Connected Small Entrepreneurships (Veteran Initiative)  
and Louisiana Initiative for Small Entrepreneurships (Hudson Initiative) Programs**

***Participation of Veteran Initiative and Hudson Initiative small entrepreneurships will be scored as part of the technical evaluation.***

The State of Louisiana Veteran and Hudson Initiatives are designed to provide additional opportunities for Louisiana-based small entrepreneurships (sometimes referred to as LaVet's and SE's respectively) to participate in contracting and procurement with the state. A certified Veteran-Owned and Service-Connected Disabled Veteran-Owned small entrepreneurship (LaVet) and a Louisiana Initiative for Small Entrepreneurships (Hudson Initiative) small entrepreneurship are businesses that have been certified by the Louisiana Department of Economic Development. All eligible vendors are encouraged to become certified. Qualification requirements and online certification are available at [https://smallbiz.louisianaforward.com/index\\_2.asp](https://smallbiz.louisianaforward.com/index_2.asp).

Ten percent (10%) of the total evaluation points on this RFP are reserved for proposers who are themselves a certified Veteran or Hudson Initiative small entrepreneurship or who will engage the participation of one or more certified Veteran or Hudson Initiatives small entrepreneurships as subcontractors.

Reserved points shall be added to the applicable proposers' evaluation score as follows:

Proposer Status and Reserved Points

- Proposer is a certified small entrepreneurship: Full amount of the reserved points
- Proposer is not a certified small entrepreneurship but has engaged one or more certified small entrepreneurships to participate as subcontractors or distributors. Points will be allocated based on the following criteria:
  - the number of certified small entrepreneurships to be utilized
  - the experience and qualifications of the certified small entrepreneurship(s)
  - the anticipated earnings to accrue to the certified small entrepreneurship(s)

If a proposer is not a certified small entrepreneurship as described herein, but plans to use certified small entrepreneurship(s), proposer shall include in their proposal the names of their certified Veteran Initiative or Hudson Initiative small entrepreneurship subcontractor(s), a description of the work each will perform, and the dollar value of each subcontract.

During the term of the contract and at expiration, the Contractor will also be required to report Veteran-Owned and Service-Connected Disabled Veteran-Owned and Hudson Initiative small entrepreneurship subcontractor or distributor participation and the dollar amount of each.

The statutes (R.S 39:2171 *et. seq.*) concerning the Veteran Initiative may be viewed at <http://legis.la.gov/lss/lss.asp?doc=671504>; and the statutes (R.S 39:2001 *et. seq.*) concerning the Hudson Initiative may be viewed <http://legis.la.gov/lss/lss.asp?doc=96265>. The rules for the Veteran Initiative (LAC 19:VII. Chapters 11 and 15) and for the Hudson Initiative (LAC 19:VIII Chapters 11 and 13) may be viewed at <http://www.doa.louisiana.gov/osp/se/se.htm>. A current list of certified Veteran-Owned and Service-Connected Disabled Veteran-Owned and

Hudson Initiative small entrepreneurship may be obtained from the Louisiana Economic Development Certification System at [https://smallbiz.louisianaforward.com/index\\_2.asp](https://smallbiz.louisianaforward.com/index_2.asp). Additionally, a list of Hudson and Veteran Initiative small entrepreneurship, which have been certified by the Louisiana Department of Economic Development and who have opted to register in the State of Louisiana LaGov Supplier Portal [https://lagoverpvendor.doa.louisiana.gov/iri/portal/anonymous?quest\\_user=self\\_reg](https://lagoverpvendor.doa.louisiana.gov/iri/portal/anonymous?quest_user=self_reg) may be accessed from the State of Louisiana Procurement and Contract (LaPAC) Network <http://wwwprd.doa.louisiana.gov/osp/lapac/vendor/srchven.asp>. When using this site, determine the search criteria (i.e. alphabetized list of all certified vendors, by commodities, etc.) and select SmallE, VSE, or DVSE.

Rev. 12/1/11

The undersigned hereby acknowledges she/he has read and understands all requirements and specifications of the Request for Proposals (RFP), including attachments.

**OFFICIAL CONTACT.** The State requests that the Proposer designate one person to receive all documents and the method in which the documents are best delivered. Identify the Contact name and fill in the information below: (Print Clearly)

Date	
Official Contact Name	
Email Address	
Fax Number with Area Code	
Telephone Number	
Street Address	
City, State, and Zip	

Proposer certifies that the above information is true and grants permission to the Department to contact the above named person or otherwise verify the information I have provided.

By its submission of this proposal and authorized signature below, proposer certifies that:

1. The information contained in its response to this RFP is accurate;
2. Proposer accepts the procedures, evaluation criteria, contract terms and conditions, and all other administrative requirements set forth in this RFP.
3. Proposer accepts the procedures, evaluation criteria, mandatory contract terms and conditions, and all other administrative requirements set forth in this RFP.
4. Proposer's technical and cost proposals are valid for at least 120 days from the date of proposer's signature below;
5. Proposer understands that if selected as the successful Proposer, it will have 30 business days from the date of delivery of initial contract in which to complete contract negotiations, if any, and execute the final contract document. The Department has the option to waive this deadline if actions or inactions by the Department cause the delay.
6. Proposer certifies, by signing and submitting a proposal for \$25,000 or more, that their company, any subcontractors, or principals are not suspended or debarred by the General Services Administration (GSA) in accordance with the requirements in OMB Circular A-133. (A list of parties who have been suspended or debarred can be viewed via the internet at [www.epls.gov](http://www.epls.gov)).

Authorized Signature: \_\_\_\_\_  
(Original signature only. Photocopy/electronic not accepted.)

Typed or Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_



**CFMS:  
DHH:  
AGENCY #**

**CONTRACT BETWEEN STATE OF LOUISIANA  
DEPARTMENT OF HEALTH AND HOSPITALS**

**AND**

**FOR**

Personal Services    Professional Services    Consulting Services    Social Services

1) <b>Contractor (Legal Name if Corporation)</b>	5) <b>Federal Employer Tax ID# or Social Security #</b> (11 digits)
2) <b>Street Address</b>	6) <b>Parish(es) Served</b>
<b>City and State</b>	<b>Zip Code</b>
3) <b>Telephone Number</b>	7) <b>License or Certification #</b>
4) <b>Mailing Address (if different)</b>	8) <b>Contractor Status</b> Subrecipient: <input type="checkbox"/> Yes <input type="checkbox"/> No Corporation: <input type="checkbox"/> Yes <input type="checkbox"/> No For Profit: <input type="checkbox"/> Yes <input type="checkbox"/> No Publicly Traded: <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>City and State</b>	<b>Zip Code</b>
8a) <b>CFDA#(Federal Grant #)</b>	

9) **Brief Description Of Services To Be Provided:**  
Include description of work to be performed and objectives to be met; description of reports or other deliverables and dates to be received (when applicable). In a consulting service, a resume of key contract personnel performing duties under the terms of the contract and amount of effort each will provide under terms of contract should be attached.

10) <b>Effective Date</b>	11) <b>Termination Date</b>
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12) This contract may be terminated by either party upon giving thirty (30) days advance written notice to the other party with or without cause but in no case shall continue beyond the specified termination date.

13) **Maximum Contract Amount**

14) **Terms of Payment**  
If progress and/or completion of services are provided to the satisfaction of the initiating Office/Facility, payments are to be made as follows: (stipulate rate or standard of payment, billing intervals, invoicing provisions, etc.). Contractor obligated to submit final invoices to Agency within fifteen (15) days after termination of contract.

<b>PAYMENT WILL BE MADE ONLY UPON APPROVAL OF:</b>	<b>Name</b>	
	<b>Title</b>	<b>Phone Number</b>

15) **Special or Additional Provisions which are incorporated herein, if any (IF NECESSARY, ATTACH SEPARATE SHEET AND REFERENCE):**

**During the performance of this agreement, the Contractor hereby agrees to the following terms and conditions:**

1. Contractor hereby agrees to adhere as applicable to the mandates dictated by Titles VI and VII of the Civil Rights Act of 1964, as amended; the Vietnam Era Veterans' Readjustment Assistance Act of 1974; Americans with Disabilities Act of 1990 as amended; the Rehabilitation Act of 1973 as amended; Sec. 202 of Executive Order 11246 as amended, and all applicable requirements imposed by or pursuant to the regulations of the U. S. Department of Health and Human Services. Contractor agrees not to discriminate in the rendering of services to and/or employment of individuals because of race, color, religion, sex, age, national origin, handicap, political beliefs, disabled veteran, veteran status, or any other non-merit factor.
2. Contractor shall abide by the laws and regulations concerning confidentiality which safeguard information and the patient/client confidentiality. Information obtained shall not be used in any manner except as necessary for the proper discharge of Contractor's obligations. (The Contractor shall establish, subject to review and approval of the Department, confidentiality rules and facility access procedures.)
3. The State Legislative Auditor, Office of the Governor, Division of Administration, and Department Auditors or those designated by the Department shall have the option of auditing all accounts pertaining to this contract during the contract and for a three year period following final payment. Contractor grants to the State of Louisiana, through the Office of the Legislative Auditor, Department of Health and Hospitals, and Inspector General's Office, Federal Government and/or other such officially designated body the right to inspect and review all books and records pertaining to services rendered under this contract, and further agrees to guidelines for fiscal administration as may be promulgated by the Department. Records will be made available during normal working hours.

Contractor shall comply with federal and state laws and/or DHH Policy requiring an audit of the Contractor's operation as a whole or of specific program activities. Audit reports shall be sent within thirty (30) days after the completion of the audit, but no later than six (6) months after the end of the audit period. If an audit is performed within the contract period, for any period, four (4) copies of the audit report shall be sent to the Department of Health and Hospitals, Attention: **Division of Fiscal Management, P.O. Box 91117, Baton Rouge, LA 70821-3797** and one (1) copy of the audit shall be sent to the **originating DHH Office**.

4. Contractor agrees to retain all books, records and other documents relevant to the contract and funds expended thereunder for at least four (4) years after final payment or as prescribed in 45 CFR 74:53 (b) whichever is longer. Contractor shall make available to the Department such records within thirty (30) days of the Department's written request and shall deliver such records to the Department's central office in Baton Rouge, Louisiana, all without expense to the Department. Contractor shall allow the Department to inspect, audit or copy records at the contractor's site, without expense to the Department.
5. Contractor shall not assign any interest in this contract and shall not transfer any interest in the same (whether by assignment or novation), without written consent of the Department thereto, provided, however, that claims for money due or to become due to Contractor from the Department under this contract may be assigned to a bank, trust company or other financial institution without advanced approval. Notice of any such assignment or transfer shall be promptly furnished to the Department and the Division of Administration, Office of Contractual Review.

6. Contractor hereby agrees that the responsibility for payment of taxes from the funds received under this contract shall be Contractor's. The contractor assumes responsibility for its personnel providing services hereunder and shall make all deductions for withholding taxes, and contributions for unemployment compensation funds, and shall maintain, at Contractor's expense, all necessary insurance for its employees, including but not limited to automobile insurance, workers' compensation and general liability insurance.
7. Contractor shall obtain and maintain during the contract term all necessary insurance including automobile insurance, workers' compensation insurance, and general liability insurance. The required insurances shall protect the Contractor, the Department of Health and Hospitals, and the State of Louisiana from all claims related to Contractor's performance of this contract. Certificates of Insurance shall be filed with the Department for approval. Said policies shall not be canceled, permitted to expire, or be changed without thirty (30) days advance written notice to the Department. Commercial General Liability Insurance shall provide protection during the performance of work covered by the contract from claims or damages for personal injury, including accidental death, as well as claims for property damages, with combined single limits prescribed by the Department.
8. In cases where travel and related expenses are required to be identified separate from the fee for services, such costs shall be in accordance with State Travel Regulations. The contract contains a maximum compensation which shall be inclusive of all charges including fees and travel expenses.
9. No funds provided herein shall be used to urge any elector to vote for or against any candidate or proposition on an election ballot nor shall such funds be used to lobby for or against any proposition or matter having the effect of law being considered by the legislature or any local governing authority. This provision shall not prevent the normal dissemination of factual information relative to a proposition or any election ballot or a proposition or matter having the effect of law being considered by the legislature or any local governing authority. Contracts with individuals shall be exempt from this provision.
10. Should contractor become an employee of the classified or unclassified service of the State of Louisiana during the effective period of the contract, Contractor must notify his/her appointing authority of any existing contract with State of Louisiana and notify the contracting office of any additional state employment. This is applicable only to contracts with individuals.
11. All non-third party software and source code, records, reports, documents and other material delivered or transmitted to Contractor by State shall remain the property of State, and shall be returned by Contractor to State, at Contractor's expense, at termination or expiration of this contract. All non-third party software and source code, records, reports, documents, or other material related to this contract and/or obtained or prepared by Contractor in connection with the performance of the services contracted for herein shall become the property of State, and shall be returned by Contractor to State, at Contractor's expense, at termination or expiration of this contract.
12. Contractor shall not enter into any subcontract for work or services contemplated under this contract without obtaining prior written approval of the Department. Any subcontracts approved by the Department shall be subject to conditions and provisions as the Department may deem necessary; provided, however, that notwithstanding the foregoing, unless otherwise provided in this contract, such prior written approval shall not be required for the purchase by the contractor of supplies and services which are incidental but necessary for the performance of the work required under this contract. No subcontract shall relieve the Contractor of the responsibility for the performance of contractual obligations described herein.

13. No person and no entity providing services pursuant to this contract on behalf of contractor or any subcontractor is prohibited from providing such services by the provisions of R.S. 1113 as amended in the 2008 Regular Session of the Louisiana Legislature.
14. No claim for services furnished or requested for reimbursement by Contractor, not provided for in this contract, shall be allowed by the Department. In the event the Department determines that certain costs which have been reimbursed to Contractor pursuant to this or previous contracts are not allowable, the Department shall have the right to set off and withhold said amounts from any amount due the Contractor under this contract for costs that are allowable.
15. This contract is subject to and conditioned upon the availability and appropriation of Federal and/or State funds; and no liability or obligation for payment will develop between the parties until the contract has been approved by required authorities of the Department; and, if contract exceeds \$20,000, the Director of the Office of Contractual Review, Division of Administration in accordance with La. R.S. 39:1502.
16. The continuation of this contract is contingent upon the appropriation of funds from the legislature to fulfill the requirements of the contract. If the Legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated.
17. Any alteration, variation, modification, or waiver of provisions of this contract shall be valid only when reduced to writing, as an amendment duly signed, and approved by required authorities of the Department; and, if contract exceeds \$20,000, approved by the Director of the Office of Contractual Review, Division of Administration. Budget revisions approved by both parties in cost reimbursement contracts do not require an amendment if the revision only involves the realignment of monies between originally approved cost categories.
18. Any contract disputes will be interpreted under applicable Louisiana laws and regulations in Louisiana administrative tribunals or district courts as appropriate.
19. Contractor will warrant all materials, products and/or services produced hereunder will not infringe upon or violate any patent, copyright, trade secret, or other proprietary right of any third party. In the event of any such claim by any third party against DHH, the Department shall promptly notify Contractor in writing and Contractor shall defend such claim in DHH's name, but at Contractor's expense and shall indemnify and hold harmless DHH against any loss, expense or liability arising out of such claim, whether or not such claim is successful. This provision is not applicable to contracts with physicians, psychiatrists, psychologists or other allied health providers solely for medical services.
20. Any equipment purchased under this contract remains the property of the Contractor for the period of this contract and future continuing contracts for the provision of the same services. Contractor must submit vendor invoice with reimbursement request. For the purpose of this contract, equipment is defined as any tangible, durable property having a useful life of at least (1) year and acquisition cost of \$1000.00 or more. The contractor has the responsibility to submit to the Contract Monitor an inventory list of DHH equipment items when acquired under the contract and any additions to the listing as they occur. Contractor will submit an updated, complete inventory list on a quarterly basis to the Contract Monitor. Contractor agrees that upon termination of contracted services, the equipment purchased under this contract reverts to the Department. Contractor agrees to deliver any such equipment to the Department within 30 days of termination of services.
21. Contractor agrees to protect, indemnify and hold harmless the State of Louisiana, DHH, from all claims for damages, costs, expenses and attorney fees arising in contract or tort from this contract or from any acts or omissions of Contractor's agents, employees, officers or clients, including premises liability and including any claim based on any theory of strict liability. This provision does not apply to actions or omissions for which LA R.S. 40:1299.39 provides malpractice coverage to the contractor, nor claims related to treatment and performance of evaluations of persons when such persons cause harm to third parties (R.S. 13:5108.1(E)).

Further it does not apply to premises liability when the services are being performed on premises owned and operated by DHH.

- 22. Any provision of this contract is severable if that provision is in violation of the laws of the State of Louisiana or the United States, or becomes inoperative due to changes in State and Federal law, or applicable State or Federal regulations.
- 23. Contractor agrees that the current contract supersedes all previous contracts, negotiations, and all other communications between the parties with respect to the subject matter of the current contract.

**THIS CONTRACT CONTAINS OR HAS ATTACHED HERETO ALL THE TERMS AND CONDITIONS AGREED UPON BY THE CONTRACTING PARTIES. IN WITNESS THEREOF, THIS CONTRACT IS SIGNED ON THE DATE INDICATED BELOW.**

	<b>STATE OF LOUISIANA DEPARTMENT OF HEALTH AND HOSPITALS</b>
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_____	_____
<b>SIGNATURE</b>	<b>SIGNATURE</b>
<b>DATE</b>	<b>DATE</b>

_____	_____
<b>NAME</b>	<b>NAME</b>

Secretary, Department of Health and Hospitals or Designee

_____	_____
<b>TITLE</b>	<b>TITLE</b>

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_____	_____
<b>SIGNATURE</b>	<b>SIGNATURE</b>
<b>DATE</b>	<b>DATE</b>

_____	_____
<b>NAME</b>	<b>NAME</b>

_____	_____
<b>TITLE</b>	<b>TITLE</b>

(Rev. 1/04)

**HIPAA Business Associate Addendum:**

This Business Associate Addendum is hereby made a part of this contract in its entirety as Attachment \_\_\_ to the contract.

1. The U. S. Department of Health and Human Services has issued final regulations, pursuant to the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), governing the privacy of individually identifiable health information. See 45 CFR Parts 160 and 164 (the "HIPAA Privacy Rule"). The Department of Health and Hospitals, ("DHH"), as a "Covered Entity" as defined by HIPAA, is a provider of health care, a health plan, or otherwise has possession, custody or control of health care information or records.
2. "*Protected health information*" ("PHI") means individually identifiable health information including all information, data, documentation and records, including but not limited to demographic, medical and financial information that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual or payment for health care provided to an individual; and that identifies the individual or which DHH believes could be used to identify the individual.
  - "*Electronic protected health information*" means PHI that is transmitted by electronic media or maintained in electronic media.
  - "*Security incident*" means the attempted or successful unauthorized access, use, disclosure, modification, or destruction of information or interference with system operations in an information system.
3. Contractor is considered a Business Associate of DHH, as contractor either: (A) performs certain functions on behalf of or for DHH involving the use or disclosure of protected individually identifiable health information by DHH to contractor, or the creation or receipt of PHI by contractor on behalf of DHH; or (B) provides legal, actuarial, accounting, consulting, data aggregation, management, administrative, accreditation, financial or social services for DHH involving the disclosure of PHI.
4. Contractor agrees that all PHI obtained as a result of this contractual agreement shall be kept confidential by contractor, its agents, employees, successors and assigns as required by HIPAA law and regulations and by this contract and addendum.
5. Contractor agrees to use or disclose PHI solely (A) for meeting its obligations under this contract, or (B) as required by law, rule or regulation or as otherwise permitted under this contract or the HIPAA Privacy Rule.
6. Contractor agrees that at termination of the contract, or upon request of DHH, whichever occurs first, contractor will return or destroy (at the option of DHH) all PHI received or created by contractor that contractor still maintains in any form and retain no copies of such information; or if such return or destruction is not feasible, contractor will extend the confidentiality protections of the contract to the information and limit further uses and disclosure to those purposes that make the return or destruction of the information infeasible.
7. Contractor will ensure that its agents, employees, subcontractors or others to whom it provides PHI received by or created by contractor on behalf of DHH agree to the same restrictions and conditions that apply to contractor with respect to such information. Contractor also agrees to take all reasonable steps to ensure that its employees', agents' or subcontractors' actions or omissions do not cause contractor to breach the terms of this Addendum. Contractor will use all appropriate safeguards to prevent the use or disclosure of PHI other than pursuant to the terms and conditions of this contract and Addendum.
8. Contractor shall, within 3 days of becoming aware of any use or disclosure of PHI, other than as permitted by this contract and Addendum, report such disclosure in writing to the person(s) named in section 14 (Terms of Payment), page 1 of the CF-1.

9. Contractor shall make available such information in its possession which is required for DHH to provide an accounting of disclosures in accordance with 45 CFR 164.528. In the event that a request for accounting is made directly to contractor, contractor shall forward such request to DHH within two (2) days of such receipt. Contractor shall implement an appropriate record keeping process to enable it to comply with the requirements of this provision. Contractor shall maintain data on all disclosures of PHI for which accounting is required by 45 CFR 164.528 for at least six (6) years after the date of the last such disclosure.
10. Contractor shall make PHI available to DHH upon request in accordance with 45 CFR 164.524.
11. Contractor shall make PHI available to DHH upon request for amendment and shall incorporate any amendments to PHI in accordance with 45 CFR 164.526.
12. Contractor shall make its internal practices, books, and records relating to the use and disclosure of PHI received from or created or received by contractor on behalf of DHH available to the Secretary of the U. S. DHHS for purposes of determining DHH's compliance with the HIPAA Privacy Rule.
13. Compliance with Security Regulations:

In addition to the other provisions of this Addendum, if Contractor creates, receives, maintains, or transmits electronic PHI on DHH's behalf, Contractor shall, no later than April 20, 2005:

  - (A) Implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of the electronic protected health information that it creates, receives, maintains, or transmits on behalf of DHH;
  - (B) Ensure that any agent, including a subcontractor, to whom it provides such information agrees to implement reasonable and appropriate safeguards to protect it; and
  - (C) Report to DHH any security incident of which it becomes aware.
14. Contractor agrees to indemnify and hold DHH harmless from and against all liability and costs, including attorneys' fees, created by a breach of this Addendum by contractor, its agents, employees or subcontractors, without regard to any limitation or exclusion of damages provision otherwise set forth in the contract.
15. Notwithstanding any other provision of the contract, DHH shall have the right to terminate the contract immediately if DHH determines that contractor has violated any material term of this Addendum.

## Instructions

Attachment V contains the following worksheets: Cost and Pricing Templates for -Disciplines or Combination of Disciplines -Teams/Entire Staffing Total
Comments-Proposer may use this worksheet for supporting documentation or comments regarding its cost proposal.
<b>Line/Cost Category Descriptions</b>
Instructions below provide guidance on the type of costs that must be reported for a given cost category and, where applicable, refer to the supporting schedule where those amounts are further detailed.
<b>Direct Labor Cost (Wages):</b>
Enter the amount of salaries/wages for staff that will perform the scope of work. The salary/wage reported shall only include a per hour cost, cost for 12 hours, and cost for 24 hours for positions that directly support the scope of work.
<b>Total Direct Labor Cost (Wages)</b>
<b>Enter the total amount of salaries/wages for all staff that will perform the scope of work.</b>
<b>Management Cost:</b>
<b>Fringe Benefits</b>
Enter the amount of fringe benefits associated for personnel.
<b>Supplies</b>
Enter the amount for the cost of any necessary related medical



emergency supplies and office supplies needed to meet the requirements of the contract.
<b>Travel</b>
Enter the amount of travel cost, lodging expenses, meals, and any anticipated cost to include mileage and airfare in accordance with the State Travel Regulations.
<b>Other Direct Costs</b>
Enter the amount for the cost of program supplies such as office supplies, telephone/communication expenses; insurance expenses;, etc.
<b>Indirect Cost</b>
Are those expenditures that are not 100% attributable to the service being completed, but are generally associated with the recurring management or support of the service. General and administrative overhead includes salaries, equipment and other costs related to headquarters management external to the service, but in support of the activity being completed. Specify which cost items are included and the rates used. These costs must be properly allocated and should only include cost allocable to the direct performance or support of the contract. Indirect cost shall not exceed 12% of direct cost.

Examples of non-allowable expenses shall include, but shall not be limited to:
§ Advertising and public relations costs
§ Entertainment costs
§ Fines or penalties
§ Fundraising costs
§ Litigation costs incurred against the State

§ Lobbying costs
Total Management Cost
<b>Enter the total amount of management cost directed toward fringe benefits, supplies, travel, other direct cost, and indirect cost.</b>
TOTAL COST:
<b>Enter the amount of the Total Direct Labor Cost and Total Management Cost combined.</b>

**Year 1 Attachment V: Cost Template - Scenario 1**

NOTE: Proposer may propose one or more disciplines or a combination of disciplines

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Staff to be provided	Hourly Rate per staff member	Cost Per 12 Hr Shift per staff member	Cost per 24 Hrs per staff member
<b><u>Direct Labor Cost Discipline</u></b>				
Physicians				
Nurse Practitioner				
RN				
LPN				
Nursing Assistant				
Respiratory Therapist				
Social Workers				
Clerical/Admin				
*Staffing Liaison				
<b>Total Direct Labor Cost</b>				

**Management Cost Category**

		Hourly Rate	Cost Per 12 Hr Shift	Cost per 24 Hrs
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 1</b>				
				<b>Total Cost Year 1</b>

**Year 1 Cost Template - Scenario 2**

NOTE: Proposer may propose one or more teams. Each team must contain all disciplines in all numbers indicated in Section II of the RFP.

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Teams to be provided	Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
<b>Direct Labor Cost (Salary and Wages)</b>				
TEAM A				
TEAM B				
TEAM C				
TEAM D				
*Staffing Liaison				
Total Direct Labor Cost:				

**Management Cost Category**

		Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 2</b>				
				<b>Total Cost Year 1</b>

Occupation	Total Number of Each Discipline	Hourly Rate per Discipline	Team A Number of Staff Day Shift 1	Team B Number of Staff Night Shift 2	Team C Number of Staff Day Shift 2	Team D Number of Staff Night Shift 2
Physician						
Nurse Practitioner						
RN						
LPN						
Nursing Assistant						
Clerical/Administrative						
Licensed Clinical Social Worker						
Respiratory Therapist						
*Staffing Liaison						
<b>TOTAL</b>						

**Year 2 Attachment V: Cost Template - Scenario 1**

NOTE: Proposer may propose one or more disciplines or a combination of disciplines

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Staff to be provided	Hourly Rate per staff member	Cost Per 12 Hr Shift per staff member	Cost per 24 Hrs per staff member
<b><u>Direct Labor Cost Discipline</u></b>				
Physicians				
Nurse Practitioner				
RN				
LPN				
Nursing Assistant				
Respiratory Therapist				
Social Workers				
Clerical/Admin				
*Staffing Liaison				
<b>Total Direct Labor Cost</b>				

**Management Cost Category**

		Hourly Rate	Cost Per 12 Hr Shift	Cost per 24 Hrs
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 1</b>				
				<b>Total Cost Year 2</b>

**Year 2 Cost Template - Scenario 2**

NOTE: Proposer may propose one or more teams. Each team must contain all disciplines in all numbers indicated in Section II of the RFP.

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Teams to be provided	Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
<b>Direct Labor Cost (Salary and Wages)</b>				
TEAM A				
TEAM B				
TEAM C				
TEAM D				
*Staffing Liaison				
Total Direct Labor Cost:				

**Management Cost Category**

		Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 2</b>				
				<b>Total Cost Year 2</b>

Occupation	Total Number of Each Discipline	Hourly Rate per Discipline	Team A Number of Staff Day Shift 1	Team B Number of Staff Night Shift 2	Team C Number of Staff Day Shift 2	Team D Number of Staff Night Shift 2
Physician						
Nurse Practitioner						
RN						
LPN						
Nursing Assistant						
Clerical/Administrative						
Licensed Clinical Social Worker						
Respiratory Therapist						
*Staffing Liaison						
<b>TOTAL</b>						



**Year 3 Attachment V: Cost Template - Scenario 1**

NOTE: Proposer may propose one or more disciplines or a combination of disciplines

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Staff to be provided	Hourly Rate per staff member	Cost Per 12 Hr Shift per staff member	Cost per 24 Hrs per staff member
<b><u>Direct Labor Cost Discipline</u></b>				
Physicians				
Nurse Practitioner				
RN				
LPN				
Nursing Assistant				
Respiratory Therapist				
Social Workers				
Clerical/Admin				
*Staffing Liaison				
<b>Total Direct Labor Cost</b>				

**Management Cost Category**

		Hourly Rate	Cost Per 12 Hr Shift	Cost per 24 Hrs
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 1</b>				
			<b>Total Cost Year 3</b>	

### Year 3 Cost Template - Scenario 2

NOTE: Proposer may propose one or more teams. Each team must contain all disciplines in all numbers indicated in Section II of the RFP.

\*NOTE: The Staffing Liaison is not required to be on-site unless requested by the Department.

\*\*NOTE: Travel related expenses will be reimbursed in accordance with the State Travel Regulations.

\*\*\*NOTE: Indirect cost shall not exceed 12% of direct cost.

	Number of Teams to be provided	Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
<b>Direct Labor Cost (Salary and Wages)</b>				
TEAM A				
TEAM B				
TEAM C				
TEAM D				
*Staffing Liaison				
Total Direct Labor Cost:				

#### **Management Cost Category**

		Hourly Rate per team	Cost Per 12 Hr Shift per team	Cost per 24 Hrs per team
Fringe Benefits - Administrative				
Supplies				
**Travel				
Other Direct Cost - Direct - List				
***Indirect Cost - List				
<b>Total Management Cost</b>				
<b>TOTAL COST - SCENARIO 2</b>				
				<b>Total Cost Year 3</b>

Occupation	Total Number of Each Discipline	Hourly Rate per Discipline	Team A Number of Staff Day Shift 1	Team B Number of Staff Night Shift 2	Team C Number of Staff Day Shift 2	Team D Number of Staff Night Shift 2
Physician						
Nurse Practitioner						
RN						
LPN						
Nursing Assistant						
Clerical/Administrative						
Licensed Clinical Social Worker						
Respiratory Therapist						
*Staffing Liaison						
<b>TOTAL</b>						