

***Addendum #1***  
***Questions and Answers***  
**EXTERNAL QUALITY REVIEW ORGANIZATION**  
**BUREAU OF HEALTH SERVICES FINANCING**  
**RFP # 305PUR-DHHRFP-EQRO-2014-MVA**  
**Proposal Due Date/Time: 4:00pm CDT**  
***July 31, 2014***

- 1) III.B.2.a. 9  
Can you provide an estimate as to the number of Readiness Reviews that the EQRO contractor will conduct in Year One of the contract?

**ANSWER: Two (2)**

- 2) III.B.2.c; IV.P.10.c; Attachment V 10; 29; 49
- To assist in developing a “Technical Assistance Blended Hourly Rate,” can DHH provide clarification on how the blended hourly rate should be calculated, e.g., weighted based upon number of hours per title?

**ANSWER: Proposer may use any method to calculate hourly technical assistance rate and should include a complete and accurate explanation of the method being used.**

- If so, should proposer be submitting information about hours per title in addition to hourly rates per title?

**ANSWER: Proposer should allocate total hourly rate among the staff titles that will be providing the technical assistance.**

- 3) B.2.h.iii. 13  
Should the “annual statewide provider survey” be a separate category (i.e., “i” or should discussion of the survey be included as part of the “focused study” task, i.e., as “iv”?

**ANSWER: Annual statewide provider survey is a separate activity and not a part of the focused study task.**

- 4) IV.P.5 26  
Under Work Plan/Project Execution, the RFP states, “The proposer should articulate an understanding of, and ability to effectively implement services as outlined within Section II of the RFP.” Please confirm that the reference should be to Section III, which is the Scope of Work, and not Section II.

**ANSWER: Section III, Scope of Work (see revisions below)**

The proposer should articulate an understanding of, and ability to effectively implement services as outlined within Section ~~II~~ **III** of the RFP. In this section the proposer should state the approach it intends to use in achieving each objective of the project as outlined, including a project work plan and schedule for implementation. In particular, the proposer should:

- 5) IV.P.10.a and b 28  
Is any additional budget detail required beyond completing the yearly “Fee for Service Cost Proposal” forms? Does this satisfy the item-by-item breakdown of costs?

**ANSWER: No, the required cost fee for services cost proposal form will satisfy the item by item breakdown.**

- 6) Attachment I 37  
Can a non-certified small business entrepreneurship proposer receive credit for an organization that has applied but not yet received certification as a Louisiana certified small entrepreneurship? If so, what documentation would the proposer need to submit to obtain credit?

**ANSWER: No, credit can be given only if the organization has already received its certification.**

- 7) Attachment 5, Cost Template 46-48  
Please clarify the “Proposed Unit Cost” for each of the activities listed. Specifically:

1. Is the unit cost for Compliance Review, Readiness Review and MLR Activities for a single health plan or is it the total cost for the activity for all plans?

**ANSWER: Unit cost for these three activities should be for each health plan reviewed. For example, if there are 5 plans reviewed for compliance then the total cost for this activity will be the unit cost multiplied by 5.**

2. For PIP Validation, is the unit cost for a single project validated, or four projects for one plan, or all projects for all plans?

**ANSWER: Single project**

3. For Performance Measure Validation, is the unit cost for a single performance measure, all measures for one plan, or all measures for all plans?

**ANSWER: Single performance measure**

- 8) General n/a  
Please confirm that the proposal submission date/time is July 31, 2014 at 4PM CST.

**ANSWER: Yes, Proposal due date/time July 31, 2014 at 4:00 PM CDT**

- 9) What was the original contract term for the current EQRO vendor?

**ANSWER: 08/01/2011-07/31/2014**

- 10) What was the total payment for the incumbent?

**ANSWER: \$1,551,866**

- 11) Why is the current contract ending?

**ANSWER: The current contract has a three (3) year term which will end on 7/31/2014. The Department must keep compliance with State procurement rules and procure a contract through the Request for Proposal Process. .**

- 12) Were any Corrective Action Plans or Quality Control Citations administered under the current contract?

**ANSWER: No**

- 13) What is the current volume for the requirements listed on pages 46-48?

- a. Readiness Review

**ANSWER: Five (5)**

- b. Quality Companion Guide

**ANSWER: One (1)**

- c. MLR Activities Review

**ANSWER: Zero (0)**

d. Compliance Review

**ANSWER: Five (5)**

e. PIP Validation

**ANSWER: Eleven (11)**

f. Performance Measure Validation

**ANSWER: Twenty-Six (26)**

g. Conduct Provider Survey

**ANSWER: Zero (0)**

14) For each of the 5 Managed Care Plans, please provide the corresponding number of current providers.

**ANSWER: This information is publicly available by accessing the Bayou Health Transparency Report posted online here: <http://new.dhh.louisiana.gov/index.cfm/page/1750>. Provider network information is found in section two of the data report.**

## **Section 2**

### **Total Providers by Plan, GSA and Specialty**

- **Specialty**
  - **GSA A**
  - **GSA B**
  - **GSA C**
- **Provider Type**
  - **GSA A**
  - **GSA B**
  - **GSA C**