

Hudson/Veterans RFP Points Worksheet

Office of State Procurement

8/6/2019

v 18.9.17

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Aetna Better Health of Louisiana**

4. Is the Proposer a certified small entrepreneurship through the Veterans Initiative? **No**
(if Yes, Proposer should receive 12% of total evaluation points; if No, proceed to question #5)

5. Is the Proposer a certified small entrepreneurship through the Hudson Initiative? **No**
(if Yes, Proposer should receive 10% of total evaluation points; if No, proceed to question #6)

6. Does the Proposer intend to subcontract with certified small entrepreneurships? **Yes**
(if Yes, complete question 7 below; if No to questions 4-6, the Proposer should receive 0 points)

7. Total estimated value of the contract (Proposer's cost proposal): **\$7,240,000,000**

8. Subcontractor Information				
#	Subcontractor Name	Hudson/Veteran	Description of Work	Subcontract Value
A	360 Trucking LLC (LogistiCare)	Hudson	NEMT	\$ 1,035,000.00
B	A&E Market LLC d/b/a A&E	Hudson	NEMT	\$ 960,000.00
C	Ackal's Community Pharmacy	Hudson	Retail Pharmacy	\$ 465,000.00
D	Around the Way (LogistiCare)	Hudson	NEMT	\$ 600,000.00
E	Assuring Destinations LLC	Hudson	NEMT	\$ 120,000.00
F	Auzenne Transportation Services	Hudson	NEMT	\$ 249,600.00
G	Bastrop Pediatric Day Health	Neither	Daily skilled nursing	\$ 195,000.00
H	Baton Rouge Printing Co., Inc.	Hudson	General commercial printing	\$ 3,312,000.00
I	Benton Medical Transportation,	Hudson	NEMT	\$ 259,200.00
J	Blue Ant Video	Hudson	Video production	\$ 75,000.00
K	Brady T's Cooking and Catering	Veteran	Community event catering	\$ 15,000.00
L	C3 Design, LLC	Hudson	Promotional items	\$ 75,000.00
M	Cassidy's Pharmacy, Inc.	Hudson	Retail Pharmacy	\$ 111,000.00
N	Chef D'z Café	Hudson	Community event catering	\$ 15,000.00
O	Chef Helene Inc.	Hudson	Community event catering	\$ 15,000.00
P	City Medical Transit	Hudson	NEMT	\$ 135,000.00
Q	Cupcake Junkie	Hudson	Community event catering	\$ 15,000.00
R	Dana's Medical Transportation	Hudson	NEMT	\$ 126,000.00
S	Desiderata Kitchen, LLC	Hudson	Community event catering	\$ 15,000.00
T	Frazee Recruiting Consultants,	Hudson	Staffing for ongoing	\$ 1,500,000.00
U	Go Media LLC	Hudson	Presentation equipment, video	\$ 75,000.00
V	Jambalaya By Shake	Hudson	Community event catering	\$ 15,000.00

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W	Jones Disaster Management	Hudson	Emergency management	\$ 120,000.00
X	K&J Transport Services LLC	Hudson	NEMT	\$ 307,200.00
Y	Leroy's LipSmack'n Lemonade	Hudson	Beverage service for Aetna	\$ 15,000.00
Z	Louisiana Vision Supplies, LLC	Hudson	Optometry distribution	\$ 14,850,000.00
AA	Malin Construction	Hudson	Construction	\$ 2,015,180.00
AB	Octagon Media	Hudson	Marketing and promotion	\$ 1,500,000.00
AC	Odom's Fine Catering	Hudson	Community event catering	\$ 15,000.00
AD	One Telemed	Hudson	Telepsychiatry Services	\$ 1,275,000.00
AE	PB Candler Consulting	Hudson	Educational consulting	\$ 30,000.00
AF	Preventive Measures	Hudson	NEMT	\$ 288,000.00
AG	Quality Transportation Services,	Hudson	NEMT	\$ 702,000.00
AH	Taggart Morton LLC	Hudson	Outside counsel and Managed	\$ 3,600,000.00
AI	The Smoking Oyster Catering	Hudson	Community event catering	\$ 15,000.00
AJ	Thrifty Way Pharmacy of St.	Neither	Full Service Retail Pharmacy	\$ 375,000.00
AK	Triple J Transportation Service	Hudson	NEMT	\$ 537,000.00
AL	Van Mol Family Pharmacy LLC	Neither	Pharmacy	\$ 255,000.00
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3. Proposer: **Aetna Better Health of Louisiana**

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2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Aetna Better Health of Louisiana**

9. Total value of scope overlap/duplication among subcontractors: **\$0**
(usually \$0, unless two or more prospective subcontractors are shown for the same work)
(if \$0, proceed to end)

10. Scope Overlap Correction				
#	Subcontract Value	Affected by Overlap?	Overlap Reduction	Net Subcontract Value
A	\$1,035,000	No	\$0	\$1,035,000
B	\$960,000	No	\$0	\$960,000
C	\$465,000	No	\$0	\$465,000
D	\$600,000	No	\$0	\$600,000
E	\$120,000	No	\$0	\$120,000
F	\$249,600	No	\$0	\$249,600
G	\$195,000	No	\$0	\$195,000
H	\$3,312,000	No	\$0	\$3,312,000
I	\$259,200	No	\$0	\$259,200
J	\$75,000	No	\$0	\$75,000
K	\$15,000	No	\$0	\$15,000
L	\$75,000	No	\$0	\$75,000
M	\$111,000	No	\$0	\$111,000
N	\$15,000	No	\$0	\$15,000
O	\$15,000	No	\$0	\$15,000
P	\$135,000	No	\$0	\$135,000
Q	\$15,000	No	\$0	\$15,000
R	\$126,000	No	\$0	\$126,000
S	\$15,000	No	\$0	\$15,000
T	\$1,500,000	No	\$0	\$1,500,000
U	\$75,000	No	\$0	\$75,000
V	\$15,000	No	\$0	\$15,000
W	\$120,000	No	\$0	\$120,000
X	\$307,200	No	\$0	\$307,200
Y	\$15,000	No	\$0	\$15,000
Z	\$14,850,000	No	\$0	\$14,850,000
AA	\$2,015,180	No	\$0	\$2,015,180
AB	\$1,500,000	No	\$0	\$1,500,000
AC	\$15,000	No	\$0	\$15,000
AD	\$1,275,000	No	\$0	\$1,275,000
AE	\$30,000	No	\$0	\$30,000
AF	\$288,000	No	\$0	\$288,000
AG	\$702,000	No	\$0	\$702,000

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3. Proposer: **Aetna Better Health of Louisiana**

AH	\$3,600,000	No	\$0	\$3,600,000
AI	\$15,000	No	\$0	\$15,000
AJ	\$375,000	No	\$0	\$375,000
AK	\$537,000	No	\$0	\$537,000
AL	\$255,000	No	\$0	\$255,000
AM			\$0	
AN			\$0	
AO			\$0	
AP			\$0	
AQ			\$0	
AR			\$0	
AS			\$0	
AT			\$0	
AU			\$0	
AV			\$0	
AW			\$0	
AX			\$0	
AY			\$0	
AZ			\$0	
BA			\$0	
BB			\$0	
BC			\$0	
BD			\$0	
BE			\$0	
BF			\$0	
BG			\$0	
BH			\$0	
BI			\$0	
BJ			\$0	
BK			\$0	
BL			\$0	
BM			\$0	
BN			\$0	
BO			\$0	
BP			\$0	
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BR			\$0	
BS			\$0	
BT			\$0	

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3. Proposer: **Aetna Better Health of Louisiana**

BU		\$0
BV		\$0
BW		\$0
BX		\$0
BY		\$0
BZ		\$0
CA		\$0
CB		\$0
\$35,282,180		\$35,282,180

11. Proposer Points for Subcontractors					
#	Net Value	÷	Total Proposal Cost	x HVI Program Points	HVI Points Earned
A	\$1,035,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.021
B	\$960,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.020
C	\$465,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.010
D	\$600,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.012
E	\$120,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
F	\$249,600	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
G	\$195,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
H	\$3,312,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.069
I	\$259,200	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
J	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
K	\$15,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
L	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
M	\$111,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
N	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
O	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
P	\$135,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
Q	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
R	\$126,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
S	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
T	\$1,500,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.031
U	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
V	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
W	\$120,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
X	\$307,200	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
Y	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
Z	\$14,850,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.308
AA	\$2,015,180	÷	\$7,240,000,000	x 150 points (Hudson) =	0.042

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3. Proposer: **Aetna Better Health of Louisiana**

AB	\$1,500,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.031
AC	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AD	\$1,275,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.026
AE	\$30,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
AF	\$288,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
AG	\$702,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.015
AH	\$3,600,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.075
AI	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AJ	\$375,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
AK	\$537,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.011
AL	\$255,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
AM		÷	\$7,240,000,000		
AN		÷	\$7,240,000,000		
AO		÷	\$7,240,000,000		
AP		÷	\$7,240,000,000		
AQ		÷	\$7,240,000,000		
AR		÷	\$7,240,000,000		
AS		÷	\$7,240,000,000		
AT		÷	\$7,240,000,000		
AU		÷	\$7,240,000,000		
AV		÷	\$7,240,000,000		
AW		÷	\$7,240,000,000		
AX		÷	\$7,240,000,000		
AY		÷	\$7,240,000,000		
AZ		÷	\$7,240,000,000		
BA		÷	\$7,240,000,000		
BB		÷	\$7,240,000,000		
BC		÷	\$7,240,000,000		
BD		÷	\$7,240,000,000		
BE		÷	\$7,240,000,000		
BF		÷	\$7,240,000,000		
BG		÷	\$7,240,000,000		
BH		÷	\$7,240,000,000		
BI		÷	\$7,240,000,000		
BJ		÷	\$7,240,000,000		
BK		÷	\$7,240,000,000		
BL		÷	\$7,240,000,000		
BM		÷	\$7,240,000,000		
BN		÷	\$7,240,000,000		

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3. Proposer: **Aetna Better Health of Louisiana**

BO		÷	\$7,240,000,000		
BP		÷	\$7,240,000,000		
BQ		÷	\$7,240,000,000		
BR		÷	\$7,240,000,000		
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BW		÷	\$7,240,000,000		
BX		÷	\$7,240,000,000		
BY		÷	\$7,240,000,000		
BZ		÷	\$7,240,000,000		
CA		÷	\$7,240,000,000		
CB		÷	\$7,240,000,000		

\$35,282,180

Total (Both Programs): 0.712

SubTotal - Veterans: 0.000

SubTotal - Hudson: 0.712

Note: the maximum possible number of points earned is 180.

Points Earned:	0.712
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0.71 points from Proposer's use of certified subcontractors, rounded to two decimal places, capped at 180.00 points.

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3. Proposer: **AmeriHealth Caritas Louisiana**

4. Is the Proposer a certified small entrepreneurship through the Veterans Initiative? **No**
(if Yes, Proposer should receive 12% of total evaluation points; if No, proceed to question #5)

5. Is the Proposer a certified small entrepreneurship through the Hudson Initiative? **No**
(if Yes, Proposer should receive 10% of total evaluation points; if No, proceed to question #6)

6. Does the Proposer intend to subcontract with certified small entrepreneurships? **Yes**
(if Yes, complete question 7 below; if No to questions 4-6, the Proposer should receive 0 points)

7. Total estimated value of the contract (Proposer's cost proposal): **\$7,240,000,000**

8. Subcontractor Information				
#	Subcontractor Name	Hudson/Veteran	Description of Work	Subcontract Value
A	A & E Market L.L.C.	Hudson	Non-Emergency Medical	\$ 15,000.00
B	Advanced Medical Equipment,	Hudson	Durable Medical Equipment	\$ 75,000.00
C	ASSURING DESTINATIONS LLC	Hudson	Non-Emergency Medical	\$ 60,000.00
D	Auzenne Transportation Services	Hudson	Non-Emergency Medical	\$ 750,000.00
E	Cassidy's Pharmacy, Inc.	Hudson	Retail Pharmacy	\$ 210,000.00
F	City Medical Management	Veteran	Outpatient Mental Health	\$ 75,000.00
G	Corporate Business Supplies, Inc.	Hudson	Office furniture for all of our	\$ 122,000.00
H	Crescent City Pharmaceuticals,	Hudson	DME/HME	\$ 150,000.00
I	Desiderata Kitchen, LLC	Hudson	Catering for meetings and	\$ 45,000.00
J	Dubois & Associates, LLC	Hudson	Printing services including but	\$ 900,000.00
K	Feigley Communications, LLC	Hudson	Social media, to enhance	\$ 1,115,000.00
L	Frazee Recruiting Consultants,	Hudson	Temporary staffing services	\$ 1,800,000.00
M	Hawkins Transportation Services	Hudson	Non-Emergency Medical	\$ 69,000.00
N	Impress Marketing Studios, LLC	Hudson	Community outreach and	\$ 75,000.00
O	Infinity Engineering Consultants,	Hudson	Mechanical, electrical,	\$ 60,000.00
P	Jakes Transportation LLC	Hudson	Non-Emergency Medical	\$ 120,000.00
Q	Joiful Counseling Services, LLC	Hudson	Outpatient Mental Health	\$ 45,000.00
R	K & J Transport Services LLC	Hudson	Non-Emergency Medical	\$ 150,000.00
S	KLM TRANSPORTATION	Hudson	Non-Emergency Medical	\$ 30,000.00
T	LA Construction Company, LLC	Hudson	Construction and building	\$ 1,000,000.00
U	Laue's PDHC LLC	Hudson	Pediatric Day Health Care	\$ 495,000.00
V	Lemonade Creative Marketing,	Hudson	Educational materials for	\$ 1,850,000.00

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3. Proposer: **AmeriHealth Caritas Louisiana**

W	Let Us Do It Cleaning Service,	Hudson	Janitorial services for our	\$ 81,000.00
X	Medi Trans, LLC	Hudson	Non-Emergency Medical	\$ 285,000.00
Y	MJSC professional services	Hudson	Non-Emergency Medical	\$ 126,000.00
Z	Preventive Measures	Hudson	Non-Emergency Medical	\$ 16,800.00
AA	Reliable care transportation LLC	Hudson	Non-Emergency Medical	\$ 270,000.00
AB	RP Investment Group, LLC	Hudson	Janitorial services for our New	\$ 73,500.00
AC	Script Specialists, LLC	Hudson	Pharmaceutical product and	\$ 15,000.00
AD	Square Button Consulting, LLC	Hudson	Outsourced call center	\$ 180,000.00
AE	Teal Office Products, Inc.	Hudson	Office supplies.	\$ 93,500.00
AF	The Printing Source, Inc.	Hudson	Company printing services.	\$ 150,000.00
AG	The Shred Corner, LLC	Hudson	Document shredding services.	\$ 20,000.00
AH	TraduccioNOLA, LLC	Hudson	Oral Translation Services for	\$ 15,000.00
AI	Hollins Janitorial Services, LLC	Veteran	Janitorial services for our	\$ 87,500.00
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3. Proposer: **AmeriHealth Caritas Louisiana**

9. Total value of scope overlap/duplication among subcontractors: **\$0**
(usually \$0, unless two or more prospective subcontractors are shown for the same work)
(if \$0, proceed to end)

10. Scope Overlap Correction				
#	Subcontract Value	Affected by Overlap?	Overlap Reduction	Net Subcontract Value
A	\$15,000	No	\$0	\$15,000
B	\$75,000	No	\$0	\$75,000
C	\$60,000	No	\$0	\$60,000
D	\$750,000	No	\$0	\$750,000
E	\$210,000	No	\$0	\$210,000
F	\$75,000	No	\$0	\$75,000
G	\$122,000	No	\$0	\$122,000
H	\$150,000	No	\$0	\$150,000
I	\$45,000	No	\$0	\$45,000
J	\$900,000	No	\$0	\$900,000
K	\$1,115,000	No	\$0	\$1,115,000
L	\$1,800,000	No	\$0	\$1,800,000
M	\$69,000	No	\$0	\$69,000
N	\$75,000	No	\$0	\$75,000
O	\$60,000	No	\$0	\$60,000
P	\$120,000	No	\$0	\$120,000
Q	\$45,000	No	\$0	\$45,000
R	\$150,000	No	\$0	\$150,000
S	\$30,000	No	\$0	\$30,000
T	\$1,000,000	No	\$0	\$1,000,000
U	\$495,000	No	\$0	\$495,000
V	\$1,850,000	No	\$0	\$1,850,000
W	\$81,000	No	\$0	\$81,000
X	\$285,000	No	\$0	\$285,000
Y	\$126,000	No	\$0	\$126,000
Z	\$16,800	No	\$0	\$16,800
AA	\$270,000	No	\$0	\$270,000
AB	\$73,500	No	\$0	\$73,500
AC	\$15,000	No	\$0	\$15,000
AD	\$180,000	No	\$0	\$180,000
AE	\$93,500	No	\$0	\$93,500
AF	\$150,000	No	\$0	\$150,000
AG	\$20,000	No	\$0	\$20,000

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3. Proposer: **AmeriHealth Caritas Louisiana**

AH	\$15,000	No	\$0	\$15,000
AI	\$87,500	No	\$0	\$87,500
AJ			\$0	
AK			\$0	
AL			\$0	
AM			\$0	
AN			\$0	
AO			\$0	
AP			\$0	
AQ			\$0	
AR			\$0	
AS			\$0	
AT			\$0	
AU			\$0	
AV			\$0	
AW			\$0	
AX			\$0	
AY			\$0	
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BA			\$0	
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BK			\$0	
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BT			\$0	

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3. Proposer: **AmeriHealth Caritas Louisiana**

BU		\$0
BV		\$0
BW		\$0
BX		\$0
BY		\$0
BZ		\$0
CA		\$0
CB		\$0
\$10,624,300		\$10,624,300

11. Proposer Points for Subcontractors					
#	Net Value	÷	Total Proposal Cost	x HVI Program Points	HVI Points Earned
A	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
B	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
C	\$60,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
D	\$750,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.016
E	\$210,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.004
F	\$75,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.002
G	\$122,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
H	\$150,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
I	\$45,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
J	\$900,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.019
K	\$1,115,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.023
L	\$1,800,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.037
M	\$69,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
N	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
O	\$60,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
P	\$120,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
Q	\$45,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
R	\$150,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
S	\$30,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
T	\$1,000,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.021
U	\$495,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.010
V	\$1,850,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.038
W	\$81,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
X	\$285,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
Y	\$126,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
Z	\$16,800	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AA	\$270,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **AmeriHealth Caritas Louisiana**

AB	\$73,500	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AC	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AD	\$180,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.004
AE	\$93,500	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AF	\$150,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
AG	\$20,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AH	\$15,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AI	\$87,500	÷	\$7,240,000,000	x 180 points (Veteran) =	0.002
AJ		÷	\$7,240,000,000		
AK		÷	\$7,240,000,000		
AL		÷	\$7,240,000,000		
AM		÷	\$7,240,000,000		
AN		÷	\$7,240,000,000		
AO		÷	\$7,240,000,000		
AP		÷	\$7,240,000,000		
AQ		÷	\$7,240,000,000		
AR		÷	\$7,240,000,000		
AS		÷	\$7,240,000,000		
AT		÷	\$7,240,000,000		
AU		÷	\$7,240,000,000		
AV		÷	\$7,240,000,000		
AW		÷	\$7,240,000,000		
AX		÷	\$7,240,000,000		
AY		÷	\$7,240,000,000		
AZ		÷	\$7,240,000,000		
BA		÷	\$7,240,000,000		
BB		÷	\$7,240,000,000		
BC		÷	\$7,240,000,000		
BD		÷	\$7,240,000,000		
BE		÷	\$7,240,000,000		
BF		÷	\$7,240,000,000		
BG		÷	\$7,240,000,000		
BH		÷	\$7,240,000,000		
BI		÷	\$7,240,000,000		
BJ		÷	\$7,240,000,000		
BK		÷	\$7,240,000,000		
BL		÷	\$7,240,000,000		
BM		÷	\$7,240,000,000		
BN		÷	\$7,240,000,000		

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **AmeriHealth Caritas Louisiana**

BO		÷	\$7,240,000,000		
BP		÷	\$7,240,000,000		
BQ		÷	\$7,240,000,000		
BR		÷	\$7,240,000,000		
BS		÷	\$7,240,000,000		
BT		÷	\$7,240,000,000		
BU		÷	\$7,240,000,000		
BV		÷	\$7,240,000,000		
BW		÷	\$7,240,000,000		
BX		÷	\$7,240,000,000		
BY		÷	\$7,240,000,000		
BZ		÷	\$7,240,000,000		
CA		÷	\$7,240,000,000		
CB		÷	\$7,240,000,000		

\$10,624,300

Total (Both Programs): 0.221
 SubTotal - Veterans: 0.004
 SubTotal - Hudson: 0.217

Note: the maximum possible number of points earned is 180.

Points Earned: 0.221

0.22 points from Proposer's use of certified subcontractors, rounded to two decimal places, capped at 180.00 points.

Hudson/Veterans RFP Points Worksheet

Office of State Procurement

8/6/2019

v 18.9.17

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

4. Is the Proposer a certified small entrepreneurship through the Veterans Initiative? **No**
(if Yes, Proposer should receive 12% of total evaluation points; if No, proceed to question #5)

5. Is the Proposer a certified small entrepreneurship through the Hudson Initiative? **No**
(if Yes, Proposer should receive 10% of total evaluation points; if No, proceed to question #6)

6. Does the Proposer intend to subcontract with certified small entrepreneurships? **Yes**
(if Yes, complete question 7 below; if No to questions 4-6, the Proposer should receive 0 points)

7. Total estimated value of the contract (Proposer's cost proposal): **\$7,240,000,000**

8. Subcontractor Information				
#	Subcontractor Name	Hudson/Veteran	Description of Work	Subcontract Value
A	Baton Rouge Printing Co., Inc.	Hudson	Print member and provider	\$ 120,200.00
B	Dubois & Associates, LLC	Hudson	Print member and provider	\$ 2,547,000.00
C	Fireside Films LA	Hudson	Develop educational videos	\$ 150,000.00
D	Franklin Associates, LLC	Hudson	Support delivery of on-site	\$ 955,000.00
E	Frazee Recruiting Consultants,	Hudson	Provide and help place	\$ 3,000,000.00
F	Lafayette Restaurant Supply	Hudson	Purchase freezers and	\$ 100,000.00
G	Lemonade Creative Marketing,	Hudson	Provide member and	\$ 96,000.00
H	MLR Magic LLC	Hudson	Support higher member	\$ 36,000.00
I	Party Portraits Photo Booth	Hudson	Support Back-to-School and	\$ 6,370.00
J	The Barnett Company	Hudson	Provide promotional	\$ 500,000.00
K	TOG Research Corporation	Hudson	Implement member focus	\$ 159,180.00
L	360 Trucking LLC	Hudson	Transportation to and from	\$ 127,000.00
M	A & E Market LLC	Hudson	Transportation to and from	\$ 62,471.00
N	Amazing Transport LLC	Hudson	Transportation to and from	\$ 38,500.00
O	Assisted Transportation Group	Hudson	Transportation to and from	\$ 120,000.00
P	Assuring Destinations LLC	Hudson	Transportation to and from	\$ 341,258.00
Q	Auzenne Transportation Services	Hudson	Transportation to and from	\$ 1,452,534.00
R	Benton Medical Transportation,	Hudson	Transportation to and from	\$ 103,801.00
S	Covington Transportation	Hudson	Transportation to and from	\$ 67,124.00
T	Dana's Medical Transportation	Hudson	Transportation to and from	\$ 50,450.00
U	Eavy's Medical Transportation,	Hudson	Transportation to and from	\$ 4,539.00
V	Jakes Transportation LLC	Hudson	Transportation to and from	\$ 395,951.00

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

W	K & J Transport Services LLC	Hudson	Transportation to and from	\$ 291,844.00
X	KG Express Transportation, LLC	Hudson	Transportation to and from	\$ 12,000.00
Y	KLM Transportation Services LLC	Hudson	Transportation to and from	\$ 432,029.00
Z	Medi Trans, LLC	Hudson	Transportation to and from	\$ 617,395.00
AA	MJSC Professional Services, LLC	Hudson	Transportation to and from	\$ 100,148.00
AB	Preventive Measures	Hudson	Transportation to and from	\$ 170,133.00
AC	Quality Transportation Services,	Hudson	Transportation to and from	\$ 159,576.00
AD	Reliable Care Transportation LLC	Hudson	Transportation to and from	\$ 398,373.00
AE	Triple J Transportation Services	Hudson	Transportation to and from	\$ 23,103.00
AF	TSWIL Transportation	Hudson	Transportation to and from	\$ 103,464.00
AG	Ackal's Community Pharmacy	Hudson	Retail pharmacy in Lafayette	\$ 290,179.00
AH	Cassidy's Pharmacy Inc.	Hudson	Retail pharmacy in Jefferson	\$ 274,674.00
AI	A Turning Point Family &	Veteran	Outpatient behavioral health	\$ 65,000.00
AJ	Advanced Medical Equipment,	Hudson	Durable medical equipment	\$ 318,363.00
AK	DDP Outreach	Veteran	Outpatient behavioral health	\$ 320,000.00
AL	In Loving Arms HealthCare for	Hudson	Pediatric day health care	\$ 637,000.00
AM	Jenkins Counseling Services	Veteran	Outpatient mental	\$ 780,000.00
AN	Lakeside Hospice	Hudson	Hospice services in Jefferson	\$ 83,000.00
AO	Lauve's PDHC LLC	Hudson	Pediatric day health care	\$ 367,000.00
AP	New Concept Development	Hudson	Outpatient behavioral health	\$ 1,726,000.00
AQ	One Telemed	Hudson	Telemedicine behavioral	\$ 477,600.00
AR	Post Trauma Institute of	Veteran	Integrated mental health	\$ 493,500.00
AS	River City Professional	Hudson	Outpatient behavioral health	\$ 1,450,000.00
AT				
AU				
AV				
AW				
AX				
AY				
AZ				
BA				
BB				
BC				
BD				
BE				
BF				
BG				
BH				
BI				

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

BJ				
BK				
BL				
BM				
BN				
BO				
BP				
BQ				
BR				
BS				
BT				
BU				
BV				
BW				
BX				
BY				
BZ				
CA				
CB				

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

9. Total value of scope overlap/duplication among subcontractors: **\$0**
(usually \$0, unless two or more prospective subcontractors are shown for the same work)
(if \$0, proceed to end)

10. Scope Overlap Correction				
#	Subcontract Value	Affected by Overlap?	Overlap Reduction	Net Subcontract Value
A	\$120,200	No	\$0	\$120,200
B	\$2,547,000	No	\$0	\$2,547,000
C	\$150,000	No	\$0	\$150,000
D	\$955,000	No	\$0	\$955,000
E	\$3,000,000	No	\$0	\$3,000,000
F	\$100,000	No	\$0	\$100,000
G	\$96,000	No	\$0	\$96,000
H	\$36,000	No	\$0	\$36,000
I	\$6,370	No	\$0	\$6,370
J	\$500,000	No	\$0	\$500,000
K	\$159,180	No	\$0	\$159,180
L	\$127,000	No	\$0	\$127,000
M	\$62,471	No	\$0	\$62,471
N	\$38,500	No	\$0	\$38,500
O	\$120,000	No	\$0	\$120,000
P	\$341,258	No	\$0	\$341,258
Q	\$1,452,534	No	\$0	\$1,452,534
R	\$103,801	No	\$0	\$103,801
S	\$67,124	No	\$0	\$67,124
T	\$50,450	No	\$0	\$50,450
U	\$4,539	No	\$0	\$4,539
V	\$395,951	No	\$0	\$395,951
W	\$291,844	No	\$0	\$291,844
X	\$12,000	No	\$0	\$12,000
Y	\$432,029	No	\$0	\$432,029
Z	\$617,395	No	\$0	\$617,395
AA	\$100,148	No	\$0	\$100,148
AB	\$170,133	No	\$0	\$170,133
AC	\$159,576	No	\$0	\$159,576
AD	\$398,373	No	\$0	\$398,373
AE	\$23,103	No	\$0	\$23,103
AF	\$103,464	No	\$0	\$103,464
AG	\$290,179	No	\$0	\$290,179

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

AH	\$274,674	No	\$0	\$274,674
AI	\$65,000	No	\$0	\$65,000
AJ	\$318,363	No	\$0	\$318,363
AK	\$320,000	No	\$0	\$320,000
AL	\$637,000	No	\$0	\$637,000
AM	\$780,000	No	\$0	\$780,000
AN	\$83,000	No	\$0	\$83,000
AO	\$367,000	No	\$0	\$367,000
AP	\$1,726,000	No	\$0	\$1,726,000
AQ	\$477,600	No	\$0	\$477,600
AR	\$493,500	No	\$0	\$493,500
AS	\$1,450,000	No	\$0	\$1,450,000
AT			\$0	
AU			\$0	
AV			\$0	
AW			\$0	
AX			\$0	
AY			\$0	
AZ			\$0	
BA			\$0	
BB			\$0	
BC			\$0	
BD			\$0	
BE			\$0	
BF			\$0	
BG			\$0	
BH			\$0	
BI			\$0	
BJ			\$0	
BK			\$0	
BL			\$0	
BM			\$0	
BN			\$0	
BO			\$0	
BP			\$0	
BQ			\$0	
BR			\$0	
BS			\$0	
BT			\$0	

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

BU		\$0
BV		\$0
BW		\$0
BX		\$0
BY		\$0
BZ		\$0
CA		\$0
CB		\$0
\$20,023,759		\$20,023,759

11. Proposer Points for Subcontractors					
#	Net Value	÷	Total Proposal Cost	x HVI Program Points	HVI Points Earned
A	\$120,200	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
B	\$2,547,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.053
C	\$150,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
D	\$955,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.020
E	\$3,000,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.062
F	\$100,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
G	\$96,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
H	\$36,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
I	\$6,370	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
J	\$500,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.010
K	\$159,180	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
L	\$127,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
M	\$62,471	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
N	\$38,500	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
O	\$120,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
P	\$341,258	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
Q	\$1,452,534	÷	\$7,240,000,000	x 150 points (Hudson) =	0.030
R	\$103,801	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
S	\$67,124	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
T	\$50,450	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
U	\$4,539	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
V	\$395,951	÷	\$7,240,000,000	x 150 points (Hudson) =	0.008
W	\$291,844	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
X	\$12,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
Y	\$432,029	÷	\$7,240,000,000	x 150 points (Hudson) =	0.009
Z	\$617,395	÷	\$7,240,000,000	x 150 points (Hudson) =	0.013
AA	\$100,148	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

AB	\$170,133	÷	\$7,240,000,000	x 150 points (Hudson) =	0.004
AC	\$159,576	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
AD	\$398,373	÷	\$7,240,000,000	x 150 points (Hudson) =	0.008
AE	\$23,103	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AF	\$103,464	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AG	\$290,179	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
AH	\$274,674	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
AI	\$65,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.002
AJ	\$318,363	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AK	\$320,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.008
AL	\$637,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.013
AM	\$780,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.019
AN	\$83,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AO	\$367,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.008
AP	\$1,726,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.036
AQ	\$477,600	÷	\$7,240,000,000	x 150 points (Hudson) =	0.010
AR	\$493,500	÷	\$7,240,000,000	x 180 points (Veteran) =	0.012
AS	\$1,450,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.030
AT		÷	\$7,240,000,000		
AU		÷	\$7,240,000,000		
AV		÷	\$7,240,000,000		
AW		÷	\$7,240,000,000		
AX		÷	\$7,240,000,000		
AY		÷	\$7,240,000,000		
AZ		÷	\$7,240,000,000		
BA		÷	\$7,240,000,000		
BB		÷	\$7,240,000,000		
BC		÷	\$7,240,000,000		
BD		÷	\$7,240,000,000		
BE		÷	\$7,240,000,000		
BF		÷	\$7,240,000,000		
BG		÷	\$7,240,000,000		
BH		÷	\$7,240,000,000		
BI		÷	\$7,240,000,000		
BJ		÷	\$7,240,000,000		
BK		÷	\$7,240,000,000		
BL		÷	\$7,240,000,000		
BM		÷	\$7,240,000,000		
BN		÷	\$7,240,000,000		

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Healthy Blue**

BO		÷	\$7,240,000,000		
BP		÷	\$7,240,000,000		
BQ		÷	\$7,240,000,000		
BR		÷	\$7,240,000,000		
BS		÷	\$7,240,000,000		
BT		÷	\$7,240,000,000		
BU		÷	\$7,240,000,000		
BV		÷	\$7,240,000,000		
BW		÷	\$7,240,000,000		
BX		÷	\$7,240,000,000		
BY		÷	\$7,240,000,000		
BZ		÷	\$7,240,000,000		
CA		÷	\$7,240,000,000		
CB		÷	\$7,240,000,000		

\$20,023,759

Total (Both Programs): 0.420

SubTotal - Veterans: 0.041

SubTotal - Hudson: 0.379

Note: the maximum possible number of points earned is 180.

Points Earned:	0.420
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0.42 points from Proposer's use of certified subcontractors, rounded to two decimal places, capped at 180.00 points.

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

4. Is the Proposer a certified small entrepreneurship through the Veterans Initiative? **No**
(if Yes, Proposer should receive 12% of total evaluation points; if No, proceed to question #5)

5. Is the Proposer a certified small entrepreneurship through the Hudson Initiative? **No**
(if Yes, Proposer should receive 10% of total evaluation points; if No, proceed to question #6)

6. Does the Proposer intend to subcontract with certified small entrepreneurships? **Yes**
(if Yes, complete question 7 below; if No to questions 4-6, the Proposer should receive 0 points)

7. Total estimated value of the contract (Proposer's cost proposal): **\$7,240,000,000**

8. Subcontractor Information				
#	Subcontractor Name	Hudson/Veteran	Description of Work	Subcontract Value
A	Baton Rouge Printing	Hudson	Printing, Mailing, and Fulfillm	\$ 600,000.00
B	LA Deaf Services Corp.	Hudson	Interpreter Services: Provide	\$ 150,000.00
C	Gulf South Animated Motion	Neither	Office Supplies: Supply	\$ 164,000.00
D	Rice Group, LLC	Veteran	Temporary Staffing:	\$ 340,000.00
E	Trumpet Advertising	Hudson	Marketing/Advertising:	\$ 5,400,000.00
F	A&E Market, LLC (via	Hudson	Non-Emergent Medical	\$ 49,000.00
G	Around The Way Transportation	Hudson	Non-	\$ 23,000.00
H	Assuring Destinations, LLC (via	Hudson	Non-Emergent Medical	\$ 563,000.00
I	Auzenne Transportation Services	Hudson	Non-	\$ 1,512,000.00
J	Benton Medical Transportation,	Hudson	Non-Emergent Medical	\$ 51,000.00
K	Hawkins Transportation	Hudson	Non-	\$ 180,000.00
L	KG Express Transportation	Hudson	Non-Emergent Medical	\$ 240,000.00
M	K & J Transportation Services,	Hudson	Non-	\$ 385,000.00
N	KLM Transportation Services,	Hudson	Non-Emergent Medical	\$ 232,000.00
O	Loving Sisters Medical	Hudson	Non-	\$ 426,000.00
P	Medi Trans, LLC (via	Hudson	Non-Emergent Medical	\$ 1,424,000.00
Q	MJSC Professional Services, LLC	Hudson	Non-	\$ 210,000.00
R	Preventive Measures	Hudson	Non-Emergent Medical	\$ 111,000.00
S	Lemonade Creative Marketing,	Hudson	Promotional/Incentive Items:	\$ 250,000.00
T	The Barnett Company, Inc.	Hudson	Promotional/Incentive Items:	\$ 250,000.00
U	Forest Photography	Hudson	Photography: Photography for	\$ 12,000.00
V	Kindled Keys of Counseling,	Hudson	Psychotherapy: Individual,	\$ 26,000.00

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

W	On-Site Medical Solutions, LLC	Hudson	Occupational medicine,	\$ 290,000.00
X	Lakeside Hospice	Hudson	Hospice Services	\$ 70,000.00
Y	Cassidy's Pharmacy, Inc.	Hudson	Retail Pharmacy	\$ 9,000.00
Z	Ackal's Community Pharmacy	Hudson	Retail Pharmacy	\$ 6,000.00
AA	Institutional Pharmacies of	Hudson	Pharmacy: Services hospitals,	\$ 6,000.00
AB	Advanced Medical	Hudson	Durable Medical Equipment	\$ 4,000.00
AC	City Medical Management	Veteran	Outpatient Mental Health	\$ 5,000.00
AD	A Turning Point Family &	Veteran	Behavioral Health and	\$ 8,000.00
AE	Post Trauma Institute of	Veteran	Integrated Mental Health:	\$ 8,000.00
AF	Genesiis Behavioral Health	Veteran	Behavioral Health: Counseling,	\$ 8,000.00
AG	Paramount Concepts and	Hudson	Community counseling	\$ 5,000.00
AH	Coastal Pharmacy Services, LLC	Hudson	Infusion Pharmacy, Medical	\$ 5,000.00
AI	Script Specialists, LLC	Hudson	Pharmaceutical product and	\$ 5,000.00
AJ	River City Professional	Hudson	Outpatient Behavioral Health:	\$ 42,000.00
AK				
AL				
AM				
AN				
AO				
AP				
AQ				
AR				
AS				
AT				
AU				
AV				
AW				
AX				
AY				
AZ				
BA				
BB				
BC				
BD				
BE				
BF				
BG				
BH				
BI				

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

BJ				
BK				
BL				
BM				
BN				
BO				
BP				
BQ				
BR				
BS				
BT				
BU				
BV				
BW				
BX				
BY				
BZ				
CA				
CB				

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

9. Total value of scope overlap/duplication among subcontractors: **\$0**
(usually \$0, unless two or more prospective subcontractors are shown for the same work)
(if \$0, proceed to end)

10. Scope Overlap Correction				
#	Subcontract Value	Affected by Overlap?	Overlap Reduction	Net Subcontract Value
A	\$600,000	No	\$0	\$600,000
B	\$150,000	No	\$0	\$150,000
C	\$164,000	No	\$0	\$164,000
D	\$340,000	No	\$0	\$340,000
E	\$5,400,000	No	\$0	\$5,400,000
F	\$49,000	No	\$0	\$49,000
G	\$23,000	No	\$0	\$23,000
H	\$563,000	No	\$0	\$563,000
I	\$1,512,000	No	\$0	\$1,512,000
J	\$51,000	No	\$0	\$51,000
K	\$180,000	No	\$0	\$180,000
L	\$240,000	No	\$0	\$240,000
M	\$385,000	No	\$0	\$385,000
N	\$232,000	No	\$0	\$232,000
O	\$426,000	No	\$0	\$426,000
P	\$1,424,000	No	\$0	\$1,424,000
Q	\$210,000	No	\$0	\$210,000
R	\$111,000	No	\$0	\$111,000
S	\$250,000	No	\$0	\$250,000
T	\$250,000	No	\$0	\$250,000
U	\$12,000	No	\$0	\$12,000
V	\$26,000	No	\$0	\$26,000
W	\$290,000	No	\$0	\$290,000
X	\$70,000	No	\$0	\$70,000
Y	\$9,000	No	\$0	\$9,000
Z	\$6,000	No	\$0	\$6,000
AA	\$6,000	No	\$0	\$6,000
AB	\$4,000	No	\$0	\$4,000
AC	\$5,000	No	\$0	\$5,000
AD	\$8,000	No	\$0	\$8,000
AE	\$8,000	No	\$0	\$8,000
AF	\$8,000	No	\$0	\$8,000
AG	\$5,000	No	\$0	\$5,000

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

AH	\$5,000	No	\$0	\$5,000
AI	\$5,000	No	\$0	\$5,000
AJ	\$42,000	No	\$0	\$42,000
AK			\$0	
AL			\$0	
AM			\$0	
AN			\$0	
AO			\$0	
AP			\$0	
AQ			\$0	
AR			\$0	
AS			\$0	
AT			\$0	
AU			\$0	
AV			\$0	
AW			\$0	
AX			\$0	
AY			\$0	
AZ			\$0	
BA			\$0	
BB			\$0	
BC			\$0	
BD			\$0	
BE			\$0	
BF			\$0	
BG			\$0	
BH			\$0	
BI			\$0	
BJ			\$0	
BK			\$0	
BL			\$0	
BM			\$0	
BN			\$0	
BO			\$0	
BP			\$0	
BQ			\$0	
BR			\$0	
BS			\$0	
BT			\$0	

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

BU		\$0
BV		\$0
BW		\$0
BX		\$0
BY		\$0
BZ		\$0
CA		\$0
CB		\$0
\$13,069,000		\$13,069,000

11. Proposer Points for Subcontractors					
#	Net Value	÷	Total Proposal Cost	x HVI Program Points	HVI Points Earned
A	\$600,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.012
B	\$150,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.003
C	\$164,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
D	\$340,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.008
E	\$5,400,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.112
F	\$49,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
G	\$23,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
H	\$563,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.012
I	\$1,512,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.031
J	\$51,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
K	\$180,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.004
L	\$240,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
M	\$385,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.008
N	\$232,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
O	\$426,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.009
P	\$1,424,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.030
Q	\$210,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.004
R	\$111,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
S	\$250,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
T	\$250,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
U	\$12,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
V	\$26,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
W	\$290,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
X	\$70,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
Y	\$9,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
Z	\$6,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AA	\$6,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

AB	\$4,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AC	\$5,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
AD	\$8,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
AE	\$8,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
AF	\$8,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
AG	\$5,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AH	\$5,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AI	\$5,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.000
AJ	\$42,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
AK		÷	\$7,240,000,000		
AL		÷	\$7,240,000,000		
AM		÷	\$7,240,000,000		
AN		÷	\$7,240,000,000		
AO		÷	\$7,240,000,000		
AP		÷	\$7,240,000,000		
AQ		÷	\$7,240,000,000		
AR		÷	\$7,240,000,000		
AS		÷	\$7,240,000,000		
AT		÷	\$7,240,000,000		
AU		÷	\$7,240,000,000		
AV		÷	\$7,240,000,000		
AW		÷	\$7,240,000,000		
AX		÷	\$7,240,000,000		
AY		÷	\$7,240,000,000		
AZ		÷	\$7,240,000,000		
BA		÷	\$7,240,000,000		
BB		÷	\$7,240,000,000		
BC		÷	\$7,240,000,000		
BD		÷	\$7,240,000,000		
BE		÷	\$7,240,000,000		
BF		÷	\$7,240,000,000		
BG		÷	\$7,240,000,000		
BH		÷	\$7,240,000,000		
BI		÷	\$7,240,000,000		
BJ		÷	\$7,240,000,000		
BK		÷	\$7,240,000,000		
BL		÷	\$7,240,000,000		
BM		÷	\$7,240,000,000		
BN		÷	\$7,240,000,000		

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **Humana Health Benefit Plan of Louisiana**

BO		÷	\$7,240,000,000		
BP		÷	\$7,240,000,000		
BQ		÷	\$7,240,000,000		
BR		÷	\$7,240,000,000		
BS		÷	\$7,240,000,000		
BT		÷	\$7,240,000,000		
BU		÷	\$7,240,000,000		
BV		÷	\$7,240,000,000		
BW		÷	\$7,240,000,000		
BX		÷	\$7,240,000,000		
BY		÷	\$7,240,000,000		
BZ		÷	\$7,240,000,000		
CA		÷	\$7,240,000,000		
CB		÷	\$7,240,000,000		

\$13,069,000

Total (Both Programs): 0.266

SubTotal - Veterans: 0.008

SubTotal - Hudson: 0.258

Note: the maximum possible number of points earned is 180.

Points Earned:	0.266
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0.27 points from Proposer's use of certified subcontractors, rounded to two decimal places, capped at 180.00 points.

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

4. Is the Proposer a certified small entrepreneurship through the Veterans Initiative? **No**
(if Yes, Proposer should receive 12% of total evaluation points; if No, proceed to question #5)

5. Is the Proposer a certified small entrepreneurship through the Hudson Initiative? **No**
(if Yes, Proposer should receive 10% of total evaluation points; if No, proceed to question #6)

6. Does the Proposer intend to subcontract with certified small entrepreneurships? **Yes**
(if Yes, complete question 7 below; if No to questions 4-6, the Proposer should receive 0 points)

7. Total estimated value of the contract (Proposer's cost proposal): **\$7,240,000,000**

8. Subcontractor Information				
#	Subcontractor Name	Hudson/Veteran	Description of Work	Subcontract Value
A	1946	Veteran	DME and medical supplies	\$ 2,000,000.00
B	1st Team Insurance Agency	Hudson	Statewide supplier of	\$ 260,000.00
C	360 Trucking, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
D	A&E Market LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
E	A Turning Point Family	Veteran	Behavioral health and	\$ 1,271,000.00
F	Ackal's Community Pharmacy	Hudson	Pharmacy supporting	\$ 900,000.00
G	Active Transport, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
H	Advanced Medical Equipment	Hudson	DME company	\$ 2,241,000.00
I	Alta Recruit	Hudson	Temporary staffing and	\$ 390,000.00
J	Amazing Transport LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
K	Ambassador Ad Specialties	Veteran	Promotional and	\$ 12,000.00
L	Ann Wills	Hudson	Public relations and	\$ 75,000.00
M	Apex Home Health, LLC	Hudson	Home health care company	\$ 1,014,546.00
N	Around The Way	Hudson	NEMT supporting enrollees in	\$ 321,429.00
O	Assisted Transportation Group,	Hudson	NEMT supporting enrollees in	\$ 321,429.00
P	Assuring Destinations LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
Q	Auzenne Transportation	Hudson	NEMT supporting enrollees in	\$ 321,429.00
R	Baton Rouge Printing Co., Inc.	Hudson	Printing of non-protected	\$ 85,000.00
S	BBF One Source	Veteran	Materials for behavioral	\$ 25,000.00
T	Benton Medical Transportation,	Hudson	NEMT supporting enrollees in	\$ 321,429.00
U	Billiot's Cleaning Service, LLC	Neither	General cleaning and janitorial	\$ 75,000.00
V	Burton Transit, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

W	Care Transportation	Hudson	NEMT supporting enrollees in	\$ 321,429.00
X	Cassidy's Pharmacy, Inc.	Hudson	Use well-established local	\$ 900,000.00
Y	City Medical Management	Veteran	Behavioral health service	\$ 1,271,000.00
Z	City Medical Transit	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AA	Coastal Pharmacy Services, LLC	Hudson	Prescription filling with only	\$ 900,000.00
AB	Daigres of Louisiana, Inc.	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AC	Dana's Medical Transportation	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AD	Eavy's Medical Transportation	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AE	Genesiis Behavioral Health	Veteran	Mental health rehabilitation	\$ 1,271,000.00
AF	Hannen & Associates, Inc.	Veteran	Temporary staffing and	\$ 225,000.00
AG	Hawkins Transportation Services	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AH	Hudson Transports, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AI	Implicated Production	Neither	Audio and video production	\$ 15,000.00
AJ	In Loving Arms HealthCare for	Hudson	Full service pediatric day care	\$ 2,500,000.00
AK	Jakes Transportation LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AL	JE Marketing Group	Veteran	Promotional and printed	\$ 18,000.00
AM	Jenkins Counseling Services	Veteran	Community psychiatric	\$ 1,271,000.00
AN	K & J Transport Services, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AO	LA Deaf Services Corp.	Hudson	Sign language interpreters	\$ 75,000.00
AP	Lakeside Hospice	Hudson	Faith-based community	\$ 1,014,546.00
AQ	Lauve's Pediatric Day Health	Hudson	Full service pediatric day care	\$ 2,500,000.00
AR	Medi Trans LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AS	Neuralogix	Hudson	Electroencephalogram services	\$ 106,000.00
AT	nolaTRANSLATOR, LLC.	Hudson	Spanish language translation	\$ 62,000.00
AU	One Telemed	Hudson	Behavioral health	\$ 300,000.00
AV	On-Site Medical Solutions, LLC	Hudson	Occupational health and	\$ 297,000.00
AW	Post Trauma Institute of	Veteran	Behavioral health provider in	\$ 1,271,000.00
AX	Preventative Measures	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AY	Quality Transportation Services,	Hudson	NEMT supporting enrollees in	\$ 321,429.00
AZ	RA Management Group, LLC	Neither	DME and medical supplies	\$ 2,000,000.00
BA	Reliable Care Transportation,	Hudson	NEMT supporting enrollees in	\$ 321,429.00
BB	Riculfy Livery, LLC	Hudson	NEMT supporting enrollees in	\$ 321,429.00
BC	River City Professional	Hudson	Behavioral health care for	\$ 1,271,000.00
BD	Script Specialists, LLC	Hudson	Pharmacy that offers specialty	\$ 900,000.00
BE	Skinner & Associates, Inc.	Hudson	Staffing and placement	\$ 250,000.00
BF	Solvat Services, LLC	Veteran	DME and medical supplies	\$ 2,000,000.00
BG	St. Charles Printing Co., Inc.	Hudson	Printer of market specific,	\$ 90,000.00
BH	Sylvan Transportation and	Hudson	NEMT supporting enrollees in	\$ 321,429.00
BI	The Thomas Bros. Group, LLC	Veteran	Promotional and	\$ 12,000.00

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

BJ	Trahan Transportation and	Veteran	NEMT supporting enrollees in	\$ 321,429.00
BK	TripleJ Transportation Services,	Hudson	NEMT supporting enrollees in	\$ 321,429.00
BL	TSWIL Transportation	Hudson	NEMT supporting enrollees in	\$ 321,429.00
BM	Ultimate Medical Services, Inc.	Veteran	Medical diagnostic imaging	\$ 176,000.00
BN	Velocity Productions	Neither	Audio and video production	\$ 15,000.00
BO	Worldwide Medical	Veteran	East Baton Rouge parish area	\$ 2,000,000.00
BP				
BQ				
BR				
BS				
BT				
BU				
BV				
BW				
BX				
BY				
BZ				
CA				
CB				

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

9. Total value of scope overlap/duplication among subcontractors: **\$0**
(usually \$0, unless two or more prospective subcontractors are shown for the same work)
(if \$0, proceed to end)

10. Scope Overlap Correction				
#	Subcontract Value	Affected by Overlap?	Overlap Reduction	Net Subcontract Value
A	\$2,000,000	No	\$0	\$2,000,000
B	\$260,000	No	\$0	\$260,000
C	\$321,429	No	\$0	\$321,429
D	\$321,429	No	\$0	\$321,429
E	\$1,271,000	No	\$0	\$1,271,000
F	\$900,000	No	\$0	\$900,000
G	\$321,429	No	\$0	\$321,429
H	\$2,241,000	No	\$0	\$2,241,000
I	\$390,000	No	\$0	\$390,000
J	\$321,429	No	\$0	\$321,429
K	\$12,000	No	\$0	\$12,000
L	\$75,000	No	\$0	\$75,000
M	\$1,014,546	No	\$0	\$1,014,546
N	\$321,429	No	\$0	\$321,429
O	\$321,429	No	\$0	\$321,429
P	\$321,429	No	\$0	\$321,429
Q	\$321,429	No	\$0	\$321,429
R	\$85,000	No	\$0	\$85,000
S	\$25,000	No	\$0	\$25,000
T	\$321,429	No	\$0	\$321,429
U	\$75,000	No	\$0	\$75,000
V	\$321,429	No	\$0	\$321,429
W	\$321,429	No	\$0	\$321,429
X	\$900,000	No	\$0	\$900,000
Y	\$1,271,000	No	\$0	\$1,271,000
Z	\$321,429	No	\$0	\$321,429
AA	\$900,000	No	\$0	\$900,000
AB	\$321,429	No	\$0	\$321,429
AC	\$321,429	No	\$0	\$321,429
AD	\$321,429	No	\$0	\$321,429
AE	\$1,271,000	No	\$0	\$1,271,000
AF	\$225,000	No	\$0	\$225,000
AG	\$321,429	No	\$0	\$321,429

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

AH	\$321,429	No	\$0	\$321,429
AI	\$15,000	No	\$0	\$15,000
AJ	\$2,500,000	No	\$0	\$2,500,000
AK	\$321,429	No	\$0	\$321,429
AL	\$18,000	No	\$0	\$18,000
AM	\$1,271,000	No	\$0	\$1,271,000
AN	\$321,429	No	\$0	\$321,429
AO	\$75,000	No	\$0	\$75,000
AP	\$1,014,546	No	\$0	\$1,014,546
AQ	\$2,500,000	No	\$0	\$2,500,000
AR	\$321,429	No	\$0	\$321,429
AS	\$106,000	No	\$0	\$106,000
AT	\$62,000	No	\$0	\$62,000
AU	\$300,000	No	\$0	\$300,000
AV	\$297,000	No	\$0	\$297,000
AW	\$1,271,000	No	\$0	\$1,271,000
AX	\$321,429	No	\$0	\$321,429
AY	\$321,429	No	\$0	\$321,429
AZ	\$2,000,000	No	\$0	\$2,000,000
BA	\$321,429	No	\$0	\$321,429
BB	\$321,429	No	\$0	\$321,429
BC	\$1,271,000	No	\$0	\$1,271,000
BD	\$900,000	No	\$0	\$900,000
BE	\$250,000	No	\$0	\$250,000
BF	\$2,000,000	No	\$0	\$2,000,000
BG	\$90,000	No	\$0	\$90,000
BH	\$321,429	No	\$0	\$321,429
BI	\$12,000	No	\$0	\$12,000
BJ	\$321,429	No	\$0	\$321,429
BK	\$321,429	No	\$0	\$321,429
BL	\$321,429	No	\$0	\$321,429
BM	\$176,000	No	\$0	\$176,000
BN	\$15,000	No	\$0	\$15,000
BO	\$2,000,000	No	\$0	\$2,000,000
BP			\$0	
BQ			\$0	
BR			\$0	
BS			\$0	
BT			\$0	

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

BU		\$0
BV		\$0
BW		\$0
BX		\$0
BY		\$0
BZ		\$0
CA		\$0
CB		\$0
\$40,059,104		\$40,059,104

11. Proposer Points for Subcontractors					
#	Net Value	÷	Total Proposal Cost	x HVI Program Points	HVI Points Earned
A	\$2,000,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.050
B	\$260,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
C	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
D	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
E	\$1,271,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.032
F	\$900,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.019
G	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
H	\$2,241,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.046
I	\$390,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.008
J	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
K	\$12,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
L	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
M	\$1,014,546	÷	\$7,240,000,000	x 150 points (Hudson) =	0.021
N	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
O	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
P	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
Q	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
R	\$85,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
S	\$25,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.001
T	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
U	\$75,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
V	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
W	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
X	\$900,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.019
Y	\$1,271,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.032
Z	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AA	\$900,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.019

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

AB	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AC	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AD	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AE	\$1,271,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.032
AF	\$225,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.006
AG	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AH	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AI	\$15,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
AJ	\$2,500,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.052
AK	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AL	\$18,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
AM	\$1,271,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.032
AN	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AO	\$75,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AP	\$1,014,546	÷	\$7,240,000,000	x 150 points (Hudson) =	0.021
AQ	\$2,500,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.052
AR	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AS	\$106,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
AT	\$62,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.001
AU	\$300,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
AV	\$297,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.006
AW	\$1,271,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.032
AX	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AY	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
AZ	\$2,000,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000
BA	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
BB	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
BC	\$1,271,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.026
BD	\$900,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.019
BE	\$250,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.005
BF	\$2,000,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.050
BG	\$90,000	÷	\$7,240,000,000	x 150 points (Hudson) =	0.002
BH	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
BI	\$12,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.000
BJ	\$321,429	÷	\$7,240,000,000	x 180 points (Veteran) =	0.008
BK	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
BL	\$321,429	÷	\$7,240,000,000	x 150 points (Hudson) =	0.007
BM	\$176,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.004
BN	\$15,000	÷	\$7,240,000,000	x 0 points (not cert.) =	0.000

1. RFP #, Title: **3000011953, Louisiana Medicaid Managed Care Organizations**

2. Enter total number of RFP Evaluations points reserved for Hudson/Veterans certified small entrepreneurships (must equal 12% of total RFP Evaluation points) **180.00**

3. Proposer: **UnitedHealthCare Community Plan**

BO	\$2,000,000	÷	\$7,240,000,000	x 180 points (Veteran) =	0.050
BP		÷	\$7,240,000,000		
BQ		÷	\$7,240,000,000		
BR		÷	\$7,240,000,000		
BS		÷	\$7,240,000,000		
BT		÷	\$7,240,000,000		
BU		÷	\$7,240,000,000		
BV		÷	\$7,240,000,000		
BW		÷	\$7,240,000,000		
BX		÷	\$7,240,000,000		
BY		÷	\$7,240,000,000		
BZ		÷	\$7,240,000,000		
CA		÷	\$7,240,000,000		
CB		÷	\$7,240,000,000		

\$40,059,104

Total (Both Programs): 0.853

SubTotal - Veterans: 0.329

SubTotal - Hudson: 0.524

Note: the maximum possible number of points earned is 180.

Points Earned:	0.853
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0.85 points from Proposer's use of certified subcontractors, rounded to two decimal places, capped at 180.00 points.