

Purchasing COVID-19 Testing Supplies

Quidel: Due to high demand, rapid COVID-19 testing supplies can only be purchased through an authorized distributor. Please contact the reps below for more information:

- Quidel: Allison Leone (allison.leone@quidel.com) / Mobile: 512-659-1799
- Quidel: Heidi Schwartzmann (heidi.schwartzmann@quidel.com)
- Thermo-Fischer: Dexter Ruffin (dexter.ruffin@thermofisher.com)
- Fisher Scientific: Carlos Rosa (carlos.rosa@thermofisher.com) / (504) 220-8205

Nursing homes can also purchase Quidel supplies at the following link: <https://togetheragain.quidel.com/#how-to-order-more-tests>

Abbott: Due to high demand, rapid COVID-19 testing supplies can only be purchased through an authorized distributor. Please contact the rep below for more information.

- Abbott: Shannon Hebert (shannon.hebert@abbott.com) / Mobile (504) 439-5992 and Lisa Wright (lisa.wright@abbott.com) / Cell: (469) 816-9921
- McKesson: MCK.MMCAP@mcKesson.com / 844-57- MMCAP (6-6227)
- Medline: lmcgovern@medline.com / 1-800-Medline

BD: The sales team at BD can be contacted by clicking the “Contact Sales” button at the following link:

<https://www.bd.com/en-us/company/trading-partners/distributor-list>. The following reps may also be of assistance:

- BD: Leslie Grau (Leslie.Grau@bd.com)
- Thermo-Fischer: Dexter Ruffin (dexter.ruffin@thermofisher.com)
- McKesson: MCK.MMCAP@mcKesson.com / 844-57- MMCAP (6-6227)
- VWR: Emily Lipsey (emily.lipsey@avantorsciences.com)
- Fisher Scientific: Carlos Rosa (carlos.rosa@thermofisher.com) / (504) 220-8205

Nursing homes can purchase BD supplies at the following link: <https://www.bdveritor.com/long-term-care-facilities/order-tests/>

iHealth Labs: For questions about authorized distributors or prices of iHealth COVID-19 test, contact Jack Feng, director of operation (jack.feng@ihealthlabs.com).

Acon Labs: Their COVID-19 test is called Flowflex. To place an order for FlowFlex COVID-19 test, contact mlynch@aconlabs.com. For more information, contact Acon Laboratories Inc (us_orders@aconlabs.com) / Phone: 858-875-8027

Celltrion: Their COVID-19 test is called Diatrust antigen test. Contact Charlotte (jaeun.kang@celltrion.com) or Eric (yonggun.sung@celltrion.com) for more information.

Access Bio: Their test is called Carestart antigen test. Contact Paul Joseph (pjoseph@intrivo.com) for more information.

Additional vendor information for COVID-19 testing supplies (please note this is an ongoing list and it is subject to change at any time without notice)- January 2022 update.

Vendor	Ordering Information	Manufacturer	Description/ Packaging details	Cost (subject to change at any time w/o notice)	Special Ordering Considerations
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Henry Schein Medical	Cristina Bowman, Cristina.bowman@henryschein.com	Item No: 138-3310 Manufacturer: Quidel	Sofia 2 Sars Antigen Test 25/box	\$575.00	Requires a Sofia 2 Instrument
		Rob Irwin, Rob.Irwin@HenrySchein.com	Item No: 138-4669 Manufacturer: Becton Dickenson	Veritor Plus SARS CoV2 Antigen 30/box	\$1072.49/30 tests
	Troya Thomas Troya.thomas@henryschein.com	Item No: 137-8949 Manufacturer: Abbott Rapid Diagnostics	IdNow Covid 19 Test 24/box	Contact Henry Schein Medical	Requires IDNow instrument
		Item No: 138-1584 Manufacturer: Cepheid	Xpert Xpress SARS-CoV-2 10/box	\$385.00/10 tests	Requires GeneXpert or GeneXpert Xpress Instrument
		Item No: 138-2283 Manufacturer: Mesa Biotech	Acula SARS-CoV-2 Test 25/box	\$2,375.00/25 tests	Requires a Silaris Heat Block
	Cell: 321.917.6557	Item No. 138-2751 Manufacturer: Hangzhou Biotest Biotech	COVID-19 IgG/IgM Rapid Test Cassette	\$259.80/20 tests	
	We have two formats of Covid testing available: Quidel QuickVue Ag Professional and Over the Counter. The professional would be less expensive but requires the ship to address to have a CLIA Lab License. The OTC does not require a license and can be sold to just		The professional options require us to also obtain a customer acknowledgement of the FDA EUA product notification. The OTC options do not have this requirement.	Quidel QuickVue Ag Professional \$5.23/ test, OTC \$12.48/ test.	We carry a wide variety of Covid testing products; from Antibody, Antigen, and or Molecular NAAT options. We even have a test that can be sent to the patient's home.

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		about anyone, if they have an acct established and in good standing with us.			
McKesson	MCK.MMCAP@mcKesson.com Phone: 844-57- MMCAP (6-6227)	BD Primary Care Diagnostics - Item No. 1170196	Software, Cov2 F/BD Veritor System	\$2.50	
		BD Primary Care Diagnostics - Item No. 1170197	Test Kit, Sars-coV-2 BD Veritor Rapid Detect (30test/kt)	\$1,049.07	Must have Veritor Analyzer
		Premier Biotech Inc. - Item No. 1170666	Test Kit, Rightsign Covid-19 Antibody Rapid (25/cs)	\$325.00	No analyzer required
		Abbott - Item No. 1163344	Test Kit, COVID-19 ID NOW ASSA (24 tests/kit)	\$1,190.22	Must have IDNow Analyzer
Quidel	Allison Leone, MT (ASCP) (allison.leone@quidel.com) Mobile: 512-659-1799 Heidi Schwartzmann (heidi.schwartzmann@quidel.com) Cell: 504.418.0790 Patrick Sweeney (patrick.sweeney@quidel.com)	QuickVue SARS Antigen Test QuickVue SARS Antigen Package Insert	It is a 10 minute visually read test. It has PPA of 96.8% and NPA of 99.1% and is approved under EUA for asymptomatic testing.		
		QuickVue At-Home OTC COVID-19 Test https://quickvueathome.com/			
		QuickVue SARS Antigen Test QuickVue SARS Antigen Package Insert	It is a 10 minute visually read test. It has PPA of 96.8% and NPA of 99.1% and is approved		

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	Mobile: 904.343.1680		under EUA for asymptomatic testing.		
		Turnkey COVID Testing service including staffing & automated state reporting (please contact me for more information on this) Quickvue Clinical SARS Antigen Test (10-minute rapid) Quickvue Over-The-Counter (OTC) Antigen Test (10 minute rapid) Sofia SARS Antigen Test Sofia SARS + Flu Antigen test		Quickvue Clinical SARS Antigen Test (10-minute rapid) \$5.00 per test Quickvue Over-The-Counter (OTC) Antigen Test (10 minute rapid) \$12.00 per test or less with volume commitments or large orders	All products are available and ready to ship. Most products can be ordered through distribution partners or directly from Quidel.
		Molecular SARS tests			
Medical Solutions	David Delgado/ Lynn Meyers Phone: 888-557-8020 Phone: 763-493-4114 ext. 115 FX: 763-204-8998 Email: ddelgado@medicalsolutionsinc.com		Covid-19 Rapid Test Kit, 25/KT	\$535.71	Volume Discounts or Net Payment Discounts Possible
		HEALGEN	Healgen Covid 19 IgG/IgM Rapid Test Cassette, 25 Tests Per Box	\$308.22	Product is in stock. Quantity discounts available.
		QUIDEL - Item No. QUI-20374	Sofia 2 SARS Antigen FIA, 25 tests/kit, 12 kits/cs	\$8,414.63	Must order in case quantities only. More Info.: https://www.quidel.com/immunoassays/rapi

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	Email: lmeyers@medicalsolutionsinc.com Website: website: www.medicalsolutionsinc.com	CLARITY COVIBLOCK COVID19 IgG/IgM Antibody Test Clarity COVID19 Antigen Rapid Test Kit contains 25 Tests, 25 NP Swabs , 25 Buffers , Package Insert , QSG , 1 Negative Control Swab, 1 Positive Control Swab.		CLARITY COVIBLOCK COVID19 IgG/IgM Antibody Test 20/BX \$136.90 Clarity COVID19 Antigen Rapid Test Kit contains 25 Tests, 25 NP Swabs , 25 Buffers , Package Insert , QSG , 1 Negative Control Swab, 1 Positive Control Swab. 25/BX \$171.13	d-sars-tests/sofia-sars-antigen-fia
VWR	Emily Lipsey (emily.lipsey@avantorsciences.com) Phone: 1 800 932 5000	Sars-Cov-2 antigen rapid det 30-test kit (catalog # 76423-716)	Kit of 30	\$1090.4 \$1.30/ test kit	
Fisher Scientific	Ruffin, Dexter R. (dexter.ruffin@thermofisher.com) Phone: (985) 314-9462	Sofia2 Covid Ag Test: https://www.fishersci.com/shop/products/sofia-2-flu-sars-antigen-fia-starter-kit/23044156?searchHijack=true&searchTerm=quidel+20395			The entity would have to setup a business account with Fisher Healthcare and list me (Dexter Ruffin 0577) as their account

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	Carlos Rosa (carlos.rosa@thermofisher.com) Phone: (504) 220-8205	https://www.fishersci.com/shop/products/instrument-rapid-detection-sars-cov-2/22181000#?keyword=&searchType=RAPID&matchedCatNo=quidel+20395			manager. See instructions attached. Once this is setup, they will be provided an account number and can start purchasing.
		Lumira Dx Ag Test: https://www.fishersci.com/shop/products/instrument-rapid-detection-sars-cov-2/22181000#?keyword=	You buy 5 test kits and get a free analyzer		
		BD Handheld Analyzer	Analyzer + 30 tests	\$1,125.00 / 30 tests + \$435.76 / analyzer	
		Applied Biosystems rtPCR reagents	1000 reactions	\$15,440	
		Quidel fluorescent assay	Analyzer + 35 tests	\$875 / 35 tests + \$4,800 / analyzer	
BD	Leslie Grau (Leslie.Grau@bd.com) Cell: 601.606.0365	The BD Veritor System has a COVID only assay and a COVID/Flu A&B (Triplex) assay available.	The Veritor System uses a CLIA waived portable (hand-held) analyzer that removes the subjectivity by analyzing below visual limits to account for non-specific binding. <ul style="list-style-type: none"> - One button feature - Rechargeable battery - Portable 		COVID: Dual Nares Collection 15 minutes 6-month shelf-life (BD has filed for extension) Kit contains 30 each of swabs, pre-filled reagent tube, test cartridge (2 controls included in kit) Indication for symptomatic &

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			<ul style="list-style-type: none"> - Digital Display - Batch and Walk-Away Modes - No calibration, no service agreement, no updates needed - Life of analyzer is 10,000 tests OR 24 months, whichever comes first 		asymptomatic serial screening COVID/FluA&B: Dual Nares Collection 15 minutes 16-month shelf-life Kit contains 30 each of swabs, pre-filled reagent tube, rest cartridge (3 controls included) Symptomatic testing only indication
Concordance	Ron Roehl, rroehl@concordancehs.com Phone: 1-(605)-679-7505	Item No. ID29000 Manufacturer: Jant Pharmacal Corp.	Accutest Coronavirus (2019-n CoV) Igm & IgG Test (samples are fingerstick whole blood, serum, or plasma) Packaged 25 tests per box	\$223.75 *Price increase - refer to amendment # 14	In order to qualify, the vendor will need to confirm that the requesting facility is qualified under CLIA to conduct "highly complex" lab tests. Members must pre-pay. Orders are non-cancellable and non-returnable. Expected delivery is 3 to 5 weeks after order placement.

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Medline	1-800-Medline/ lmcgovern@medline.com	Clarity Item No. DTGCLACOV19	20 tests/ box Antibody/ Serology	\$259.38	At this time, this test is only approved for highly complex accounts
		Beckman Coulter - Item No. B-CC58961	1each/ kit Antibody/ Serology	\$1,403.38	Product is on manufacturer allocation
		NanoEnTek - Item No. NNKFRCOD020	20 each/ box Antibody/ Serology	\$318.66	Product is on manufacturer allocation
		Cepheid - Item No. CEQXPRSARSCOV	10 each/ Kit Point of Care Molecular	\$506.63	Product is on manufacturer allocation, not available for Acute Care access
		Abbott - Item No. ALR190000	24 each/ Box Point of Care Molecular	\$1,265.35	Product is on manufacturer allocation
		Sekisui - Item No. OSOMCOV4100	25 each/ Kit Point of Care Molecular	\$2,460.94	Product is on manufacturer allocation
		ELITechGroup - Item No. ELGIFMR45	100 each/ Kit RT-PCR	\$3,785.25	

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Premier Biotech	Matt Michalik, mmichalik@premier biotech.com		20 cases	\$360.00 per case	In terms of selling to customers in LA that would like to purchase, you can forward any lead to our sales@premierbiotech .com email or point them directly to me
VWR	Emily Lipsey (emily.lipsey@avantorsciences.com) Phone: 1 800 932 5000	Sars-Cov-2 antigen rapid det 30-test kit (catalog # 76423-716)	Kit of 30	\$1090.41. 30 test per kit	
iHealth Labs	iHealth Labs Inc (jack.feng@ihealthlabs.com)	iHealth antigen test- https://ihealthlabs.com/	2 tests per kit (Retesting recommended)	OTC \$6.99/test.	Bulk purchase for organizations and business available
Acon Laboratories	Acon Laboratories Inc. (info@aconlabs.com) Phone: 1-858-875-8000	FlowFlex antigen test- https://www.aconlabs.com/brands/flowflex/covid-19-antigen-home-test/	1 test per kit.	OTC \$9.99/test at Walgreens; Rite Aid; CVS & other retail drug stores.	Bulk test purchase available
Celltrion	Celltrion (diatrust@celltrion.com)	POC Diatrust antigen test- https://www.celltrion.com/en-us/kit/DiatrustAg OTC Diatrust antigen test- http://www.diatrustcovid.com/	POC Diatrust test kit contains 25 tests while OTC Diatrust test kits contains 2 tests	OTC \$24.30 per kit at Amazon	Contact Eric.Sung (yonggun.sung@celltrion.com) for POC kit/bulk pricing

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Access Bio	Access Bio (info@accessbio.net) Phone: 732 873 4040	OTC Carestart antigen test- https://accessbio.net/products/covid-19-detection-kits/carestart-covid-19-antigen-home-test	OTC Carestart test kit contains 2 tests	OTC \$16.75 per kit at Target and \$23.99 per kit at Rite Aid	Contact Paul Joseph (pjoseph@intrivo.com) for bulk pricing
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